

HÉROUX DEVTEK 

LEVERAGING OUR EXPERTISE

QUARTERLY REPORT: FIRST QUARTER ENDED JUNE 30, 2016





INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

First quarter ended June 30, 2016

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DISCLOSURE OF NON-REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTERS ENDED JUNE 30, 2016 AND 2015.

Pursuant to National Instrument 51-102, Part 4, subsection 4.3(3)(a) issued by the Canadian Securities Administrators, if the external auditors have not performed a review of the financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by the external auditors.

The accompanying unaudited interim condensed consolidated financial statements of the Corporation for the quarters ended June 30, 2016 and 2015 have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting*, and are the responsibility of the Corporation's management.

The Corporation's external auditors, Ernst & Young LLP, have not performed a review of these interim condensed consolidated financial statements in accordance with the standards established by Chartered Professional Accountants Canada for a review of financial statements by the external auditors of an entity.

August 3, 2016.

CONSOLIDATED BALANCE SHEETS

(In thousands of Canadian dollars) (Unaudited)

As at	Notes	June 30, 2016	March 31, 2016
Assets	10		
Current assets			
Cash and cash equivalents		\$ 7,666	\$ 19,268
Accounts receivable		59,248	75,241
Income tax receivable		2,888	3,553
Inventories		153,951	146,721
Derivative financial instruments	8	5,879	4,938
Other current assets	9	16,665	13,416
		246,297	263,137
Property, plant and equipment, net	3	192,334	192,954
Finite-life intangible assets, net	3	46,188	48,745
Deposits on machinery and equipment	3	—	189
Derivative financial instruments	8	2,809	2,823
Deferred income tax assets		8,978	8,302
Goodwill		87,760	93,253
Total assets		\$ 584,366	\$ 609,403
Liabilities and shareholders' equity			
Current liabilities			
Accounts payable and accrued liabilities		\$ 62,373	\$ 64,279
Accounts payable - other and other liabilities		2,997	4,655
Provisions		20,022	21,003
Customer advances		2,254	3,855
Progress billings		3,119	4,755
Income tax payable		610	1,284
Derivative financial instruments	8	4,485	6,493
Current portion of long-term debt	10	5,986	6,334
		101,846	112,658
Long-term debt	10	130,913	139,950
Provisions		6,680	5,990
Progress billings		—	216
Derivative financial instruments	8	1,020	1,313
Deferred income tax liabilities		4,837	5,357
Other liabilities		12,409	12,805
		257,705	278,289
Shareholders' equity			
Issued capital	11	76,258	75,916
Contributed surplus		3,367	3,283
Accumulated other comprehensive income	12	9,047	18,788
Retained earnings		237,989	233,127
		326,661	331,114
		\$ 584,366	\$ 609,403

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

(In thousands of Canadian dollars, except per share data) (Unaudited)

	Notes	Three months ended June 30,	
		2016	2015
Sales		\$ 95,590	\$ 98,237
Cost of sales	3, 4	79,485	81,679
Gross profit		16,105	16,558
Selling and administrative expenses	3, 4	8,104	9,107
Non-recurring charges	6	405	1,480
Operating income		7,596	5,971
Financial expenses	5	1,606	1,032
Income before income tax expense		5,990	4,939
Income tax expense		811	429
Net income		\$ 5,179	\$ 4,510
Earnings per share – basic and diluted	7	\$ 0.14	\$ 0.13

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands of Canadian dollars) (Unaudited)

	Notes	Three months ended June 30,	
		2016	2015
	12		
Other comprehensive income (loss):			
Items that may be reclassified to net income			
Gains (losses) arising from translating the financial statements of foreign operations		\$ (11,110)	\$ 5,567
Cash flow hedges:			
Net gains on valuation of derivative financial instruments		1,341	4,383
Net losses (gains) on derivative financial instruments transferred to net income		159	(331)
Deferred income taxes		(395)	(1,080)
		1,105	2,972
Gains on hedge of net investments in foreign operations		294	258
Deferred income taxes		(30)	(75)
		264	183
Items that are never reclassified to net income			
Defined benefit pension plans:			
Gains (losses) from remeasurement		(433)	828
Deferred income taxes		116	(221)
		(317)	607
Other comprehensive income (loss)		\$ (10,058)	\$ 9,329
Comprehensive income (loss)			
Net income		\$ 5,179	\$ 4,510
Other comprehensive income (loss)		(10,058)	9,329
Comprehensive income (loss)		\$ (4,879)	\$ 13,839

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands of Canadian dollars) (Unaudited)

	Notes	Issued capital	Contributed surplus	Accumulated other comprehensive income	Retained earnings	Shareholders' equity
Balance as at March 31, 2016		\$ 75,916	\$ 3,283	\$ 18,788	\$ 233,127	\$ 331,114
Common shares:	11					
Issued under the Stock option plan		199	(94)	—	—	105
Issued under the Stock purchase and ownership incentive plan		143	—	—	—	143
Stock-based compensation expense	11	—	178	—	—	178
Net income		—	—	—	5,179	5,179
Other comprehensive loss		—	—	(9,741)	(317)	(10,058)
Balance as at June 30, 2016		\$ 76,258	\$ 3,367	\$ 9,047	\$ 237,989	\$ 326,661

	Notes	Issued capital	Contributed surplus	Accumulated other comprehensive income	Retained earnings	Shareholders' equity
Balance as at March 31, 2015		\$ 75,304	\$ 2,403	\$ 9,056	\$ 206,692	\$ 293,455
Common shares:	11					
Issued under the Stock purchase and ownership incentive plan		116	—	—	—	116
Stock-based compensation expense	11	—	249	—	—	249
Net income		—	—	—	4,510	4,510
Other comprehensive income		—	—	8,722	607	9,329
Balance as at June 30, 2015		\$ 75,420	\$ 2,652	\$ 17,778	\$ 211,809	\$ 307,659

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands of Canadian dollars) (Unaudited)

		Three months ended June 30,	
	Notes	2016	2015
Cash and cash equivalents provided by (used for):			
Operating activities			
Net income		\$ 5,179	\$ 4,510
Items not requiring an outlay of cash:			
Amortization expense	4	6,320	5,633
Deferred income taxes		(877)	471
Non-cash financial expenses	5	926	580
Stock-based compensation expense	11	178	249
Cash flows from operations		11,726	11,443
Net change in non-cash items	13	(6,491)	(19,150)
Cash flows related to operating activities		5,235	(7,707)
Investing activities			
Net additions to property, plant and equipment		(6,648)	(15,886)
Deposits on machinery and equipment		—	(6,517)
Net increase in finite-life intangible assets		(256)	(1,390)
Cash flows related to investing activities		(6,904)	(23,793)
Financing activities			
Increase in long-term debt		1,305	13,650
Repayment of long-term debt		(11,139)	(2,534)
Issuance of common shares	11	248	116
Cash flows related to financing activities		(9,586)	11,232
Effect of changes in exchange rates on cash and cash equivalents		(347)	(26)
Change in cash and cash equivalents during the periods		(11,602)	(20,294)
Cash and cash equivalents at beginning of periods		19,268	35,098
Cash and cash equivalents at end of periods		\$ 7,666	\$ 14,804
Interest and income taxes reflected in operating activities:			
Interest paid		\$ 680	\$ 467
Interest received		\$ 1	\$ 15
Income taxes paid		\$ 1,615	\$ 1,964

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three-month periods ended June 30, 2016 and 2015
(In thousands of Canadian dollars, except per share data) (Unaudited)

NOTE 1. NATURE OF ACTIVITIES AND CORPORATE INFORMATION

Héroux-Devtek Inc. is incorporated under the laws of Québec. Its head office is domiciled at Complexe St-Charles, 1111 St-Charles Street West, suite 658, East Tower, Longueuil (Québec), Canada. Héroux-Devtek Inc. and its subsidiaries (the "Corporation") specialize in the design, development, manufacture, repair and overhaul of aircraft landing gear, hydraulic flight control actuators and fracture-critical components. It also includes the manufacture of electronic enclosures, heat exchangers and cabinets for airborne radar, electro-optic systems and aircraft controls through its Magtron operations as well as fluid filters products through its Bolton operations.

The Corporation only operates in one reporting segment, which is the Aerospace segment.

The Corporation's common shares are traded on the Toronto Stock Exchange under the symbol "HRX".

NOTE 2. BASIS OF PREPARATION

The interim condensed consolidated financial statements for the quarter ended June 30, 2016 were prepared in accordance with IAS 34, *Interim Financial Reporting*, therefore certain information and disclosures have been omitted or condensed. The same accounting policies and methods of computation were followed in the preparation of these interim condensed consolidated financial statements as were followed in the preparation of the most recent annual audited consolidated financial statements. Accordingly, these interim condensed consolidated financial statements should be read together with the annual audited consolidated financial statements and notes thereto included in the Corporation's Annual Report for the fiscal year ended March 31, 2016.

These interim condensed consolidated financial statements were approved for issue by the Board of Directors of the Corporation on August 3, 2016.

NOTE 3. GOVERNMENT ASSISTANCE

Government assistance deducted from the cost of the related assets or recognized as a reduction of expenses, was as follows:

	Three months ended June 30,	
	2016	2015
Finite-life intangible assets	\$ 39	\$ 73
Property, plant and equipment	227	—
Deposits on machinery and equipment	—	56
Cost of sales and, selling and administrative expenses	1,003	319

The government assistance includes mainly the research and development tax credits, other credits and grants.

NOTE 4. COST OF SALES, SELLING AND ADMINISTRATIVE EXPENSES

The main components of these expenses were as follows:

	Three months ended June 30,	
	2016	2015
Raw materials and purchased parts	\$ 29,128	\$ 33,521
Employee costs	35,811	34,365
Amortization of property, plant and equipment and finite-life intangible assets	6,320	5,633
Others	16,330	17,267
	\$ 87,589	\$ 90,786

Foreign exchange gains or losses resulting from the translation of net monetary items denominated in foreign currencies are included in the Corporation's selling and administrative expenses. During the three months ended June 30, 2016, the foreign exchange gain amounted to \$718 (loss of \$596 in 2015).

NOTE 5. FINANCIAL EXPENSES

Financial expenses comprise the following:

	Three months ended June 30,	
	2016	2015
Interest accretion on governmental authorities loans	\$ 664	\$ 644
Interest on net defined benefit obligations	81	76
Amortization of deferred financing costs (note 10)	79	79
Other interest accretion expense and discount rate adjustments	102	(219)
Non-cash financial expenses	926	580
Interest expense	681	467
Interest income on cash and cash equivalents	(1)	(15)
	\$ 1,606	\$ 1,032

NOTE 6. NON-RECURRING CHARGES

Non-recurring charges comprise the following:

	Three months ended June 30,	
	2016	2015
Legal fees associated to litigations	\$ 405	\$ 1,480
	\$ 405	\$ 1,480

The Corporation has filed an arbitration claim related to representations and warranties made to it during a completed business acquisition. Associated non-recurring legal fees incurred during the three-month period ended June 30, 2016 totaled \$405.

Non-recurring charges incurred during the three-month period ended June 30, 2015 were comprised of legal fees totaling \$1,480, or \$1,009 net of taxes, related to the final settlement of a litigation on May 29, 2015 regarding the alleged violation of a non-compete covenant by a wholly-owned subsidiary of the Corporation.

NOTE 7. EARNINGS PER SHARE

The following table sets forth the elements used to compute basic and diluted earnings per share:

	Three months ended June 30,	
	2016	2015
Weighted-average number of common shares outstanding	36,018,657	35,956,506
Effect of dilutive stock options of the Corporation	265,378	112,488
Weighted-average number of common diluted shares outstanding	36,284,035	36,068,994
Options excluded from diluted earnings per share calculation ⁽¹⁾	109,000	744,345

⁽¹⁾ Excluded due to anti-dilutive impact

NOTE 8. DERIVATIVE FINANCIAL INSTRUMENTS

Forward foreign exchange contracts

The Corporation had the following forward foreign exchange contracts outstanding, as at:

	June 30, 2016		March 31, 2016	
Notional amount outstanding	US\$	195,000	US\$	165,200
Average exchange rate		1.3003		1.2900

As at June 30, 2016, these contracts mature at various dates between July 2016 and March 2020, with the majority maturing this and next fiscal year.

Interest rate swap agreements

As at June 30, 2016 the Corporation had entered into the following interest rate swap agreements:

Notional		Fixed rate	Inception	Maturity
US\$	5,000	1.65%	March 2014	December 2018
US\$	10,000	2.38%	December 2015	December 2018

The interest-rate swap rates mentioned above exclude the additional bank relevant margin (see Note 10). The cash flows related to the interest-rate swaps are expected to occur in the same periods as they are expected to affect net income.

Equity swap agreement

On June 22, 2015, the Corporation entered into an equity swap agreement fixing 150,000 common shares of the Corporation at a price of \$11.45. This agreement is a derivative that is not part of a designated hedging relationship and matures in June 2017.

NOTE 9. OTHER CURRENT ASSETS

As at	June 30, 2016	March 31, 2016
Investment and other tax credits receivable	\$ 2,984	\$ 3,423
Sales tax receivable	3,424	2,354
Prepaid expenses	3,458	3,478
Others	6,799	4,161
	\$ 16,665	\$ 13,416

NOTE 10. LONG-TERM DEBT

As at	June 30, 2016	March 31, 2016
Senior Secured Syndicated Revolving Credit Facility ("Credit Facility")	\$ 60,251	\$ 70,745
Governmental authorities loans	55,061	53,774
Obligations under finance leases	22,464	22,721
Deferred financing costs, net	(877)	(956)
	136,899	146,284
Less: current portion	5,986	6,334
Long-term debt	\$ 130,913	\$ 139,950

Credit Facility

The relevant terms and drawings on the Credit Facility are as follows:

As at	June 30, 2016	March 31, 2016
Limit, in Canadian, US\$, Euro or British Pound equivalent	\$ 200,000	\$ 200,000
US\$ Drawings		
Amount	US\$ 42,000	US\$ 42,000
Rate	Libor + 1.4%	Libor + 1.4%
Effective rate	1.9%	1.8%
Canadian drawing		
Amount	\$ 6,000	\$ 16,200
Rate	BA ⁽¹⁾ + 1.4%	BA + 1.4%
Effective rate	2.3%	2.3%

⁽¹⁾ BA: Banker's acceptance

Finance leases

Obligations under finance leases bear fixed interest rates between 2.4% and 6.5% as at June 30, 2016 and March 31, 2016, maturing from July 2016 to June 2023, with amortization periods of seven years, secured by the related property, plant and equipment, net of interest of \$2,076 (\$2,178 as at March 31, 2016).

NOTE 11. ISSUED CAPITAL

Variations in common shares issued and fully paid were as follows:

	Three months ended June 30, 2016	
	Number	Issued capital
Balance at beginning of periods	36,006,935	\$ 75,916
Issued for cash on exercise of stock options	27,500	199
Issued for cash under the stock purchase and ownership incentive plan	11,130	143
Balance at end of periods	36,045,565	\$ 76,258

A. Stock option plan

The Corporation grants stock options at a subscription price representing the average closing price of the Corporation's common shares on the Toronto Stock Exchange for the five trading days preceding the grant date. Options granted under the plan vest over a period of four years, with the exception of certain key management employees for which the vesting period is one to three years following the grant date. The options are exercisable over a period not greater than seven years after the grant date.

For the three-month periods ended June 30, variances in stock options outstanding and related compensation expense were as follows:

	2016		2015	
	Number of stock options	Weighted-average exercise price	Number of stock options	Weighted-average exercise price
Balance at beginning of periods	879,545	\$ 10.02	747,346	\$ 9.84
Granted	109,000	15.01	145,500	10.71
Exercised	(27,500)	3.80	—	—
Balance at end of periods	961,045	\$ 10.76	892,846	\$ 9.98
Stock-based compensation expense		\$ 178		\$ 249

As at June 30, 2016, 2,808,257 common shares are reserved for issuance of stock options, of which 1,606,481 remained to be issued, compared to 1,633,981 as at March 31, 2016.

B. Stock purchase and ownership incentive plan

	Three months ended June 30,	
	2016	2015
<i>In number of common shares</i>		
Issued under the stock purchase and ownership incentive plan	11,130	12,653
Attributed to participating employees	3,641	5,215
Expense related to common shares attributed	\$ 52	\$ 53

As at June 30, 2016, 340,000 shares were reserved for issuance under the stock purchase and ownership incentive plan, of which 139,873 remained to be issued, compared to 151,003 as at March 31, 2016.

C. Deferred Share Unit ("DSU") and Performance Share Unit ("PSU") plans

Movements in outstanding DSUs and PSUs and related expenses were as follows:

	Three months ended June 30,	
	2016	2015
DSUs		
<i>In number of DSUs</i>		
Opening balance	124,333	83,158
Closing balance of DSUs outstanding	124,333	83,158
DSU expense for the period	\$ 260	\$ 112
Fair value of vested outstanding DSUs, end of period	\$ 1,838	\$ 913

	Three months ended June 30,	
	2016	2015
PSUs		
<i>In number of PSUs</i>		
Opening balance	151,392	115,879
Issued	58,500	37,424
Closing balance of PSUs outstanding	209,892	153,303
PSU expense for the period	\$ 254	\$ 164
Fair value of vested outstanding PSUs, end of period	\$ 2,091	\$ 1,116

NOTE 12. ACCUMULATED OTHER COMPREHENSIVE INCOME

Changes in accumulated other comprehensive income were as follows:

	Exchange differences on translation of foreign operations	Cash flow hedges	Hedge of net investments in foreign operations	Total
Balance as at March 31, 2016	\$ 25,691	\$ (643)	\$ (6,260)	\$ 18,788
Other comprehensive income (loss)	(11,110)	1,105	264	(9,741)
Balance as at June 30, 2016	\$ 14,581	\$ 462	\$ (5,996)	\$ 9,047

	Exchange differences on translation of foreign operations	Cash flow hedges	Hedge of net investments in foreign operations	Total
Balance as at March 31, 2015	\$ 25,221	\$ (11,597)	\$ (4,568)	\$ 9,056
Other comprehensive income	5,567	2,972	183	8,722
Balance as at June 30, 2015	\$ 30,788	\$ (8,625)	\$ (4,385)	\$ 17,778

NOTE 13. NET CHANGE IN NON-CASH ITEMS

The net change in non-cash items were detailed as follows:

	Three months ended June 30,	
	2016	2015
Accounts receivable	\$ 15,993	\$ 3,457
Income tax receivable	665	(1,806)
Inventories	(7,230)	(3,184)
Other current assets	(3,249)	2,932
Accounts payable and accrued liabilities, accounts payable – other and other liabilities	(5,612)	(9,167)
Provisions	(393)	(7,904)
Progress billings	(1,852)	213
Customer advances	(1,601)	(3,589)
Income tax payable	(674)	(191)
Effect of changes in exchange rates ⁽¹⁾	(2,538)	89
	\$ (6,491)	\$ (19,150)

⁽¹⁾ Reflects the total impact of changes in exchange rates during the period on non-cash items listed above for the Corporation's foreign subsidiaries.

NOTE 14. GEOGRAPHIC INFORMATION

The geographic segmentation of assets was as follows:

As at	June 30, 2016				March 31, 2016			
	Canada	U.S.	U.K.	Total	Canada	U.S.	U.K.	Total
Property, plant and equipment, net	\$107,709	\$ 74,014	\$ 10,611	\$192,334	\$108,798	\$ 72,661	\$ 11,495	\$192,954
Finite-life intangible assets, net	26,877	3,355	15,956	46,188	27,293	3,594	17,858	48,745
Goodwill	13,838	9,708	64,214	87,760	13,838	9,761	69,654	93,253

Geographic sales based on customers' locations were detailed as follows:

	Three months ended June 30,	
	2016	2015
Canada	\$ 19,411	\$ 21,374
United States of America	51,585	52,125
United Kingdom	10,069	11,525
Other countries	14,525	13,213
	\$ 95,590	\$ 98,237



MANAGEMENT'S DISCUSSION AND ANALYSIS

First quarter ended June 30, 2016

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OVERVIEW

The purpose of this management discussion and analysis (“MD&A”) is to provide the reader with an overview of how the financial position of Héroux-Devtek Inc. and its subsidiaries (“Héroux-Devtek”, the “Corporation” or “Management”) evolved between March 31, 2016 and June 30, 2016. It also compares the operating results and cash flows for the quarter ended June 30, 2016 to those of the same period of the prior fiscal year.

This MD&A is based on the unaudited interim condensed consolidated financial statements for the quarter ended June 30, 2016, and should be read in conjunction with them as well as with the audited consolidated financial statements and MD&A for the fiscal year ended March 31, 2016, all of which are available on the Corporation’s website at www.herouxdevtek.com. All amounts in this MD&A are in thousands of Canadian dollars unless otherwise indicated.

IFRS and non-IFRS financial measures

This MD&A contains both IFRS and non-IFRS financial measures. Non-IFRS financial measures are defined and reconciled to the most comparable IFRS measures in the *Non-IFRS Financial Measures* section under *Operating Results*.

Materiality for disclosures

Management determines whether information is material based on whether they believe a reasonable investor’s decision to buy, sell or hold securities of the Corporation would likely be influenced or changed should the information be omitted or misstated, and discloses material information accordingly.

FORWARD-LOOKING STATEMENTS

In the interest of providing shareholders and potential investors with information regarding Héroux-Devtek, including Management’s assessment of future plans and operations, certain statements in this MD&A (including those presented in the Outlook section) are forward-looking statements subject to risks, uncertainties and other important factors that could cause the Corporation’s actual performance to differ materially from those expressed in or implied by such statements.

Such factors include, but are not limited to: the impact of worldwide general economic conditions; industry conditions including changes in laws and regulations; increased competition; the lack of availability of qualified personnel or management; availability of commodities and fluctuations in commodity prices; financial and operational performance of suppliers and customers; foreign exchange or interest rate fluctuations; and the impact of accounting policies issued by international standard setters. For further details, please see the *Risk Management* section of the Corporation’s MD&A for the fiscal year ended March 31, 2016. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive, and undue reliance should not be placed on forward-looking statements.

Although management believes in the expectations conveyed by the forward-looking statements and although they are based on information available to it on the date such statements were made, there can be no assurance that such expectations will prove to be correct. All subsequent forward-looking statements, whether written or orally attributable to the Corporation or persons acting on its behalf, are expressly qualified in their entirety by these cautionary statements. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

FOREIGN EXCHANGE (“FX”)

The Corporation is subject to foreign currency fluctuations from the translation of revenues (sales), expenses, assets and liabilities of its foreign operations and from transactions denominated mainly in US dollars and in British pounds (“GBP”). Transactions denominated in foreign currencies are initially recorded at the functional currency rate of exchange at the date of the transactions, excluding the impact of forward foreign exchange contracts (“FFEC”), while the statement of income of foreign operations is translated at the average exchange rate for the period.

The foreign exchange rates used to translate assets and liabilities into Canadian dollars were as follows, as at:

	June 30, 2016	March 31, 2016
USD (Canadian equivalent of US\$1.0)	1.2917	1.2987
GBP (Canadian equivalent of £1.0)	1.7197	1.8654

The foreign exchange rates used to translate revenues and expenses into Canadian dollars were as follows:

	Three months ended June 30,	
	2016	2015
USD (Canadian equivalent of US\$1.0)	1.2886	1.2294
GBP (Canadian equivalent of £1.0)	1.8487	1.8843

The Corporation manages its exposure to fluctuations in FX rates using FFEC; therefore the variances in the rates presented above may not be representative of the actual impact of FX on financial results.

HIGHLIGHTS

	Three months ended June 30,	
	2016	2015
Sales	\$ 95,590	\$ 98,237
Operating income	7,596	5,971
Adjusted operating income ⁽¹⁾	8,001	7,451
Adjusted EBITDA ⁽¹⁾	14,321	13,084
Net income	5,179	4,510
Adjusted net income ⁽¹⁾	5,584	5,519
<i>In dollars per share</i>		
EPS - basic and diluted	\$ 0.14	\$ 0.13
Adjusted EPS ⁽¹⁾	0.15	0.15
<i>In thousands of shares</i>		
Weighted average number of common diluted shares outstanding	36,284	36,069
<i>In millions of dollars, as at</i>		
Funded backlog	438	460

⁽¹⁾ Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.

Key Events

- On July 12, 2016, after the end of the quarter, the Corporation delivered the first Boeing 777 landing gear to The Boeing Company ("Boeing") at Boeing's airplane assembly plant in Everett, Washington. Héroux-Devtek remains on schedule to meet production requirements associated to deliveries scheduled in its agreement with Boeing.
- On May 25, 2016, the Corporation announced that it had received an award from Lockheed Martin recognizing the exceptional quality and on-time delivery of Héroux-Devtek's products for the F-35 program from the Laval facility. Héroux-Devtek also extended its current agreement with Lockheed Martin for the production of the F-35 door uplock systems.
- This quarter, the Corporation recorded sales of \$95,590 and an adjusted EBITDA margin of 15.0%, compared to \$98,237 and 13.3% respectively for the same period last fiscal year.

OPERATING RESULTS

	Three months ended June 30,		
	2016	2015	Variance
Sales	\$ 95,590	\$ 98,237	\$ (2,647)
Gross profit	16,105	16,558	(453)
Selling and administrative expenses	8,104	9,107	(1,003)
Adjusted operating income ⁽¹⁾	8,001	7,451	550
Non-recurring charges	405	1,480	(1,075)
Operating income	7,596	5,971	1,625
Financial expenses	1,606	1,032	574
Income tax expense	811	429	382
Net income	\$ 5,179	\$ 4,510	\$ 669
Adjusted net income ⁽¹⁾	\$ 5,584	\$ 5,519	\$ 65
<i>As a percentage of sales</i>			
Gross profit	16.8%	16.9%	-10 bps
Selling and Administrative expenses	8.5%	9.3%	-80 bps
Operating income	7.9%	6.1%	180 bps
Adjusted operating income ⁽¹⁾	8.4%	7.6%	80 bps
<i>In dollars per share</i>			
EPS - basic and diluted	\$ 0.14	\$ 0.13	\$ 0.01
Adjusted EPS ⁽¹⁾	\$ 0.15	\$ 0.15	\$ —

⁽¹⁾ Non-IFRS financial measure. Refer to the Non-IFRS financial measures section for definitions and reconciliations to the most comparable IFRS measures.

Sales

Sales can be broken down by sector as follows:

	Three months ended June 30,			
	2016	2015	FX impact	Net variance
Commercial	\$ 50,591	\$ 51,471	\$ 2,621	\$ (3,501) (6.8)%
Defence ⁽¹⁾	44,999	46,766	2,331	(4,098) (8.8)%
Total	\$ 95,590	\$ 98,237	\$ 4,952	\$ (7,599) (7.7)%

⁽¹⁾ Includes defence sales to civil customers and governments.

Commercial

The \$3.5 million net decrease in commercial sales for the three-month period was mainly driven by:

- Lower aftermarket sales in support of the Saab 340 program due mainly to higher-than-normal volume last year; and,
- Lower customer requirements for certain business jet and large commercial programs.

These negative factors were partly offset by the ramp-up of certain proprietary design programs, namely the Embraer Legacy 450/500 and Airbus Helicopters EC-175, as well as greater content and a higher production rate for the Boeing 787 program.

Defence

The \$4.1 million net decrease in defence sales for the three-month period was mainly driven by:

- Lower spare parts requirements and certain delayed deliveries with the U.S. government;
- Lower repair and overhaul ("R&O") sales on the P-3 program; and,
- Lower engineering sales following the completion of certain development phases.

These negative factors were partially offset by higher R&O sales to the U.S. Air Force and certain European customers.

Gross Profit

The decrease in gross profit margin from 16.9% to 16.8% this quarter compared to the same quarter last fiscal year was mainly driven by a less favourable sales mix and higher under-absorption, partly offset by favourable U.S. dollar exchange rate fluctuations, representing 1.1% of sales.

Selling and Administrative Expenses

When excluding gains and losses on translation of net monetary items, selling and administrative expenses represented 9.2% of sales for the quarter, compared to 8.7% for the same period last fiscal year. This increase as a percentage of sales is mainly related to the decrease in sales this quarter versus the same period last fiscal year without an associated decrease in fixed costs as well as higher employee-related costs.

Non-recurring charges

	Three months ended June 30,	
	2016	2015
Legal fees associated with litigations	\$ 405	\$ 1,480
	\$ 405	\$ 1,480

The Corporation has filed an arbitration claim related to representations and warranties made to it during a completed business acquisition. Associated non-recurring legal fees incurred during the three-month period ended June 30, 2016 totaled \$0.4 million.

Non-recurring charges incurred during the three-month period ended June 30, 2015 were comprised of legal fees totaling \$1.5 million, or \$1.0 million net of taxes, related to the final settlement of a litigation on May 29, 2015 regarding the alleged violation of a non-compete covenant by a wholly-owned subsidiary of the Corporation.

Operating Income

The increase in operating income from 6.1% to 7.9% of sales (increase from 7.6% to 8.4% excluding non-recurring charges) for the three-month period compared to the same period last fiscal year was mainly the result of the factors described above.

Financial Expenses

The \$0.6 million increase during the three-month period compared to the same period last fiscal year was mainly driven by:

- an unfavourable discount rate adjustment related to a provision for asset retirement this quarter, compared to a favourable one during the same period last fiscal year; and,
- higher interest expense related to the higher average balances outstanding under finance leases and the Credit Facility.

Income Tax Expense

	Three months ended June 30,	
	2016	2015
Income before income tax expense	\$ 5,990	\$ 4,939
Income tax expense	811	429
Effective tax rate	13.5%	8.7%
Canadian blended statutory income tax rate	26.7%	26.7%

The Corporation's effective income tax rate mainly reflects, for each of the three-month periods ended June 30, the favourable impact of earnings in lower tax rate jurisdictions (\$1.0 million), partially offset by permanent differences (\$0.1 million).

Net Income

Net income increased from \$4.5 million to \$5.2 million (or from \$5.5 million to \$5.6 million excluding non-recurring charges net of taxes) during the three-month period compared to the same period last fiscal year mainly as a result of the factors described above.

NON-IFRS FINANCIAL MEASURES

This MD&A is based on earnings in accordance with IFRS and the following non-IFRS financial measures:

Adjusted operating income: Operating income excluding non-recurring charges.

EBITDA: Earnings before financial expenses, income tax expense and amortization expense.

Adjusted EBITDA: EBITDA as defined above excluding non-recurring charges.

Adjusted net income: Net income excluding non-recurring charges net of taxes.

Adjusted earnings per share: Diluted earnings per share calculated on the basis of adjusted net income.

Free cash flow: Cash flows related to operating activities, less additions to property, plant and equipment and net increase in finite-life intangible assets.

These Non-IFRS financial measures do not have any standardized meaning prescribed by IFRS and may therefore not be comparable to similar measures presented by other issuers. The Corporation's management, however, considers these metrics to be useful information to assist investors in evaluating the Corporation's profitability, liquidity and ability to generate funds to finance its operations and capital investment needs.

The following are reconciliations of these items to their most comparable IFRS measures, excluding free cash flow. For the reconciliation of free cash flow to cash flows from operating activities, refer to *Liquidity and Capital Resources*.

The Corporation's adjusted operating income is calculated as follows:

	Three months ended June 30,	
	2016	2015
Operating income	\$ 7,596	\$ 5,971
Non-recurring charges	405	1,480
Adjusted operating income	\$ 8,001	\$ 7,451

The Corporation's EBITDA and adjusted EBITDA are calculated as follows:

	Three months ended June 30,	
	2016	2015
Net income	\$ 5,179	\$ 4,510
Income tax expense	811	429
Financial expenses	1,606	1,032
Amortization expense	6,320	5,633
EBITDA	\$ 13,916	\$ 11,604
Non-recurring charges	405	1,480
Adjusted EBITDA	\$ 14,321	\$ 13,084

The Corporation's adjusted net income and adjusted earnings per share are calculated as follows:

	Three months ended June 30,	
	2016	2015
Net income	\$ 5,179	\$ 4,510
Non-recurring charges, net of taxes	405	1,009
Adjusted net income	\$ 5,584	\$ 5,519
<i>In dollars per share</i>		
Earnings per share - basic and diluted	\$ 0.14	\$ 0.13
Non-recurring charges, net of taxes	0.01	0.02
Adjusted earnings per share	\$ 0.15	\$ 0.15

LIQUIDITY AND CAPITAL RESOURCES

CREDIT FACILITY AND CASH AND CASH EQUIVALENTS

The Corporation has in place a Senior Secured Syndicated Revolving Credit Facility ("Credit Facility") with a syndicate of five Canadian banks and their U.S. affiliates or branches and a Canadian branch of a U.S. bank. This Credit Facility allows the Corporation and its subsidiaries to borrow up to \$200.0 million, either in Canadian dollars, US dollars, British Pounds, Euro or equivalent currencies and will mature in March 2019. It also includes an accordion feature to increase the Credit Facility by an additional \$75.0 million during the term of this agreement, subject to the approval of the lenders.

As at June 30, 2016, the Corporation had \$60.3 million drawn against the Credit Facility, compared to \$70.7 million as at March 31, 2016, following a repayment of \$10.2 million during the first quarter. Considering the Corporation's cash and cash equivalents position, its available Credit Facility and level of expected capital investments and results, the Corporation's management does not expect any significant liquidity risk in the foreseeable future.

The Corporation's net debt position is calculated as follows, as at:

	June 30, 2016	March 31, 2016
Long-term debt, including current portion ⁽¹⁾	\$ 137,776	\$ 147,240
Less: Cash and cash equivalents	7,666	19,268
Net debt position	\$ 130,110	\$ 127,972

⁽¹⁾ Excluding net deferred financing costs of \$0.9 million as at June 30, 2016 and \$1.0 million as at March 31, 2016.

In general terms, the Corporation has a healthy financial situation and is well positioned to face its financing needs.

VARIATIONS IN CASH AND CASH EQUIVALENTS

	Three months ended June 30,	
	2016	2015
Cash and cash equivalents at beginning of periods	\$ 19,268	\$ 35,098
Cash flows related to operating activities	5,235	(7,707)
Cash flows related to investing activities	(6,904)	(23,793)
Cash flows related to financing activities	(9,586)	11,232
Effect of changes in exchange rates on cash and cash equivalents	(347)	(26)
Cash and cash equivalents at end of periods	\$ 7,666	\$ 14,804

Operating Activities

The Corporation generated cash flows from operations and used cash and cash equivalents for its operating activities as follows:

	Three months ended June 30,	
	2016	2015
Cash flows from operations	\$ 11,726	\$ 11,443
Net change in non-cash items	(6,491)	(19,150)
Cash flows related to operating activities	\$ 5,235	\$ (7,707)

The net change in non-cash items can be summarized as follows:

	Three months ended June 30,	
	2016	2015
Accounts receivable	\$ 15,993	\$ 3,457
Inventories	(7,230)	(3,184)
Other current assets	(3,249)	2,932
Accounts payable and accrued liabilities, accounts payable-other and other liabilities (referred to as "accounts payable")	(5,612)	(9,167)
Income taxes payable and receivable	(9)	(1,997)
Customer advances	(1,601)	(3,589)
Provisions	(393)	(7,904)
Progress billings	(1,852)	213
Effect of changes in exchange rates	(2,538)	89
	\$ (6,491)	\$ (19,150)

For the three-month period ended June 30, 2016, the negative net change in non-cash items mainly reflects:

- An increase in inventories mainly related to the Boeing 777 program; and,
- The seasonal decrease in accounts payable following the higher level of activity during the fourth quarter of fiscal 2016.

These factors were partially offset by the seasonal decrease in accounts receivable following the higher level of activity during the fourth quarter of fiscal 2016.

For the three-month period ended June 30, 2015, the negative net change in non-cash items mainly reflected:

- A reduction in provisions resulting from a payment made following the settlement of a litigation;
- The seasonal decrease in accounts payable following the higher level of activity in the fourth quarter of fiscal 2015;
- A net reduction in customer advances following revenue recognition; and,
- An increase in inventories mainly related to the Boeing 777 program.

These factors were partially offset by the seasonal decrease in accounts receivable following the higher level of activity during the fourth quarter of fiscal 2015.

Investing Activities

The Corporation's investing activities were as follows:

	Three months ended June 30,	
	2016	2015
Net additions to property, plant and equipment	\$ (6,648)	\$ (15,886)
Deposits on machinery and equipment	—	(6,517)
Net increase in finite-life intangible assets	(256)	(1,390)
Cash flows related to investing activities	\$ (6,904)	\$ (23,793)

Additions to property, plant and equipment shown above can be reconciled as follows:

	Three months ended June 30,	
	2016	2015
Gross additions to property, plant and equipment	\$ 5,732	\$ 17,899
Government assistance	(227)	—
Net additions to property, plant and equipment	\$ 5,505	\$ 17,899
Variation in unpaid additions included in Accounts payable - other and other liabilities	1,332	3,985
Deposits reclassified to property, plant and equipment upon completion ⁽¹⁾	(189)	(5,998)
Net additions, as per statements of cash flows	\$ 6,648	\$ 15,886

⁽¹⁾ Includes machinery financed under finance leases for which deposits had been made.

Net additions to property, plant and equipment stood at \$5.5 million for the three-month period (\$17.9 million for the comparative period) and were essentially related to the Boeing 777 and 777X contract.

Financing Activities

The Corporation's financing activities were as follows:

	Three months ended June 30,	
	2016	2015
Increase in long-term debt	\$ 1,305	\$ 13,650
Repayment of long-term debt	(11,139)	(2,534)
Issuance of common shares	248	116
Cash flows related to financing activities	\$ (9,586)	\$ 11,232

The cash outflows from decreases in long-term debt over the three-month period mainly relate to a \$10.2 million repayment of the Credit Facility during the first quarter of this year.

As at June 30, 2016, the Corporation was in compliance with all of its restrictive debt covenants and expects to continue to comply with these restrictive financial covenants through the current fiscal year.

FREE CASH FLOW⁽¹⁾

	Three months ended June 30,	
	2016	2015
Cash flows related to operating activities	\$ 5,235	\$ (7,707)
Net additions to property, plant and equipment	(5,505)	(17,899)
Net increase in finite-life intangible assets	(256)	(1,390)
Free cash flow	\$ (526)	\$ (26,996)

⁽¹⁾ Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for the definition of this metric.

The \$26,470 increase in free cash flow over the three-month period mainly relates to increased cash flows from operating activities and decreased net additions to property, plant and equipment, as described previously.

FINANCIAL POSITION

ISSUED CAPITAL

Capital stock varied as follows:

	Three months ended June 30, 2016	
	Number of shares	Issued capital
Opening balance	36,006,935	\$ 75,916
Issued for cash on exercise of stock options	27,500	199
Issued for cash under the stock purchase and ownership incentive plan	11,130	143
Ending balance	36,045,565	\$ 76,258

As at August 3, 2016, the number of common shares outstanding stood at 36,049,087.

Stock options varied as follows:

	Three months ended June 30, 2016	
	Number of stock options	Weighted- average exercise price
Opening balance	879,545	\$ 10.02
Granted	109,000	15.01
Exercised	(27,500)	3.80
Ending balance	961,045	\$ 10.76

As at June 30, 2016, 1,606,481 common shares remained reserved for issuance upon exercise of stock options compared to 1,633,981 at March 31, 2016 and 139,873 common shares remained reserved for issuance under the stock purchase and ownership incentive plan compared to 151,003 at March 31, 2016.

As at August 3, 2016, the number of stock options outstanding stood at 882,946.

For further information regarding the Corporation's outstanding issued capital and related compensation plans, refer to Note 11, *Issued Capital*, to the interim condensed consolidated financial statements.

CONSOLIDATED BALANCE SHEETS

Working capital

As at	June 30, 2016	March 31, 2016	Variance	
Current assets	\$ 246,297	\$ 263,137	\$ (16,840)	(6.4)%
Current liabilities	101,846	112,658	(10,812)	(9.6)%
Net working capital	\$ 144,451	\$ 150,479	\$ (6,028)	(4.0)%
Working capital ratio	2.42	2.34		

The \$16.8 million decrease in current assets is mainly the result of decreases in cash and cash equivalents (\$11.6 million) and accounts receivable (\$16.0 million), partially offset by an increase in inventory (\$7.2 million), as detailed in the *Liquidity and Capital Resources* section.

Long-term assets, Long-term liabilities and Shareholders' Equity

The Corporation's long-term assets and liabilities were as follows, as at:

	June 30, 2016	March 31, 2016	Variance	
Long-term assets	\$ 338,069	\$ 346,266	\$ (8,197)	(2.4)%
Long-term liabilities	\$ 155,859	\$ 165,631	\$ (9,772)	(5.9)%
Shareholders' equity	\$ 326,661	\$ 331,114	\$ (4,453)	(1.3)%
Net debt-to-equity ratio ⁽¹⁾	0.40:1	0.39:1		

⁽¹⁾ Defined as total long-term debt, including the current portion but excluding deferred financing costs, less cash and cash equivalents over shareholders' equity.

The \$8.2 million decrease in long-term assets is mainly explained by the sharp decrease in the value of the British pound at the end of the current quarter.

The \$9.8 million decrease in long-term liabilities is mainly explained by a \$10.2 million repayment of the Credit Facility during the first quarter.

The decrease in Shareholders' equity is mainly explained by Comprehensive loss of \$(4.9) million, essentially comprised of net income of \$5.2 million and the unfavourable effect of foreign exchange fluctuations of \$(9.7) million included in Other comprehensive income. The unfavourable effect of foreign exchange is largely related to the sharp decrease in value of the British pound at the end of the current quarter. For further details, see the Statement of comprehensive income in the interim condensed consolidated financial statements for the quarter ended June 30, 2016.

ADDITIONAL INFORMATION

DERIVATIVES

Forward foreign exchange contracts

The Corporation had the following forward foreign exchange contracts outstanding, as at:

	June 30, 2016	March 31, 2016
Notional amount outstanding	US\$ 195,000	US\$ 165,200
Average exchange rate	1.3003	1.2900

As at June 30, 2016, these contracts mature at various dates between July 2016 and March 2020, with the majority maturing this and next fiscal year.

Interest rate swap agreements

As at June 30, 2016 the Corporation had entered into the following interest rate swap agreements:

Notional	Fixed rate	Inception	Maturity
US\$ 5,000	1.65%	March 2014	December 2018
US\$ 10,000	2.38%	December 2015	December 2018

The interest-rate swap rates mentioned above exclude the additional bank relevant margin (see Note 10, *Long-term debt*, to the interim condensed consolidated financial statements). The cash flows related to the interest-rate-swaps are expected to occur in the same periods as they are expected to affect net income.

Equity swap agreement

As at June 30, 2016 the Corporation had entered into an equity swap agreement fixing 150,000 common shares of the Corporation at a price of \$11.45. This agreement is a derivative that is not part of a designated hedging relationship and matures in June 2017.

INTERNAL CONTROLS AND PROCEDURES

In compliance with the Canadian Securities Administrators' Regulation 52-109, the Corporation has filed certifications signed by the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") that, among other things, report on disclosure controls and procedures and the design of internal controls over financial reporting.

The CEO and the CFO have designed disclosure controls and procedures, or have caused them to be designed under their supervision, to provide reasonable assurance that material information relating to the Corporation has been made known to them and has been properly disclosed in the interim and annual filings.

The CEO and CFO have also designed internal controls over financial reporting, or have caused them to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

No changes were made to the Corporation's internal controls over financial reporting during the three-month period ended June 30, 2016 that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

RISKS AND UNCERTAINTIES

Héroux-Devtek operates in industry segments that have a variety of risk factors and uncertainties. Risk and uncertainties that could materially affect the Corporation's business, financial condition and results of operations in an adverse manner are described in the Corporation's MD&A for the fiscal year ended March 31, 2016. Additional risks and uncertainties not presently known to the Corporation or that the Corporation currently believes to be immaterial may also adversely affect its business.

There was no significant change to these risks and uncertainties during the three months ended June 30, 2016, other than those described elsewhere in this MD&A.

SELECTED QUARTERLY FINANCIAL INFORMATION

Fiscal year	2017					2016		
	First quarter	Fourth quarter	Third quarter	Second quarter	First quarter	Fourth quarter	Third quarter	Second quarter
Sales	\$ 95,590	\$117,496	\$ 96,561	\$ 94,518	\$ 98,237	\$106,054	\$ 88,368	\$ 84,086
Operating income (loss)	7,596	13,334	9,794	8,684	5,971	(2,490)	(1,815)	4,974
Adjusted operating income ⁽¹⁾	8,001	13,334	9,794	8,684	7,451	10,730	6,711	5,737
EBITDA ⁽¹⁾	13,916	20,713	15,666	14,607	11,604	2,679	3,018	9,215
Adjusted EBITDA ⁽¹⁾	14,321	20,713	15,666	14,607	13,084	15,899	11,544	9,978
Net Income (loss)	5,179	9,091	7,010	6,030	4,510	(1,640)	(1,909)	3,273
Adjusted Net Income ⁽¹⁾	5,584	9,091	7,010	6,030	5,519	7,456	4,361	3,839
<i>In dollars per share</i>								
Earnings (loss) per share - Basic & Diluted	\$ 0.14	\$ 0.25	\$ 0.19	\$ 0.17	\$ 0.13	\$ (0.05)	\$ (0.05)	\$ 0.09
Adjusted earnings per share ⁽¹⁾	0.15	0.25	0.19	0.17	0.15	0.21	0.12	0.11
<i>In millions of shares</i>								
Weighted-average number of common diluted shares outstanding	36.3	36.2	36.2	36.1	36.0	36.1	36.0	36.0

⁽¹⁾ Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.

Seasonal trends

Héroux-Devtek's second quarter is usually slower than the others due to seasonality such as plant shutdowns and summer vacations, whereas the fourth quarter is usually the strongest.

ECONOMIC OUTLOOK ⁽¹⁾

Conditions remain mostly favourable in the commercial aerospace market. The International Air Transport Association's ("IATA") most recent forecast calls for robust growth of 6.2% in the passenger market for calendar 2016, while air cargo volume is expected to rise 1.9% in calendar 2016 ⁽²⁾.

In the large commercial aircraft segment, Boeing and Airbus are proceeding with production rate adjustments ahead of introducing certain more fuel efficient aircraft variants on several leading programs through calendar 2019. Despite slightly lower firm order intakes, their backlogs remain strong, representing approximately eight and ten years of production at current rates, respectively ⁽³⁾.

In the business jet sector, industry deliveries decreased slightly in the first three months of calendar 2016. Certain signs suggest relatively stable market conditions in the short term, such as modest growth in U.S. business aircraft movements and year-over-year stability in the proportion of the business aircraft fleet for sale. The current and future ramp-up of business jet models for which Héroux-Devtek has designed the landing gear should be favourable for the Corporation in this market ⁽⁴⁾.

In the defence aerospace market, the Bipartisan Budget Act of 2015 provides additional funding through the U.S. Government's 2017 fiscal year, but uncertainty remains beyond that period given the need to address the deficit. The Corporation's UK operations provide Héroux-Devtek with a more geographically diversified defence portfolio, which reduces its relative exposure to the U.S. market. The balance between new component manufacturing and aftermarket products and services in the Corporation's defence portfolio and its leading program content also promote more stability.

GUIDANCE⁽¹⁾

The following table summarizes guidance provided by management for fiscal year 2017 in the MD&A for the fiscal year ended March 31, 2016:

Metric	Guidance
Fiscal 2017 sales growth	Low single-digit growth, to approximately \$420 million
Long-term sales growth	\$500 million of sales for fiscal 2019
Fiscal 2017 additions to property, plant and equipment	Approximately \$20 million
Fiscal 2017 free cash flow ⁽⁵⁾	Positive free cash flow

As at June 30, 2016, management maintains this guidance for fiscal year 2017.

ADDITIONAL INFORMATION AND CONTINUOUS DISCLOSURE

This MD&A was approved by the Audit Committee and Board of Directors of the Corporation on August 3, 2016. Additional information about the Corporation, including the Annual Report and Annual Information Form, can be found on SEDAR at www.sedar.com or on the Corporation's website at www.herouxdevtek.com.

⁽¹⁾ Refer to Forward-Looking Statements in Overview for further information regarding forward-looking statements and related risks.

⁽²⁾ Source: *Economic Performance of the Airline Industry*, IATA, June 2016.

⁽³⁾ Sources: Airbus press releases February 24, 2016; October 30, 2015; February 27, 2015. Boeing press releases January 21, 2016; October 2, 2014

⁽⁴⁾ Sources: General Aviation Manufacturers Association, Federal Aviation Administration, Amstat.

⁽⁵⁾ Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.