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First quarter ended June 30, 2020





## INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

First quarter ended June 30, 2020

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### DISCLOSURE OF NON-REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTERS ENDED JUNE 30, 2020 AND 2019

Pursuant to National Instrument 51-102, Part 4, subsection 4.3(3)(a) issued by the Canadian Securities Administrators, if the external auditors have not performed a review of the financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by the external auditors.

The accompanying unaudited interim condensed consolidated financial statements of the Corporation for the quarters ended June 30, 2020 and 2019 have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting,* and are the responsibility of the Corporation's management.

The Corporation's external auditors, Ernst & Young LLP, have not performed a review of these interim condensed consolidated financial statements in accordance with the standards established by Chartered Professional Accountants Canada for a review of financial statements by the external auditors of an entity.

August 6, 2020

### **CONSOLIDATED BALANCE SHEETS**

#### (In thousands of Canadian dollars) (Unaudited)

		1	
As at	Notes	June 30, 2020	March 31, 2020
ASSETS			
Current assets			
Cash and cash equivalents		\$ 114,407	\$ 45,841
Accounts receivable		77,791	112,558
Income tax receivable		840	1,291
Inventories		259,090	241,119
Derivative financial instruments	9	136	28
Other current assets		20,554	21,213
		472,818	422,050
Property, plant and equipment, net		251,224	259,641
Finite-life intangible assets, net	4	59,433	64,047
Derivative financial instruments	9	2,414	3,498
Deferred income tax assets		17,810	19,698
Goodwill		116,583	120,773
Other long-term assets		8,896	9,141
Total assets		\$ 929,178	\$ 898,848
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Accounts payable and accrued liabilities		\$ 114,485	\$ 126,488
Provisions		31,394	27,679
Customer advances and progress billings		33,095	34,885
Income tax payable		2,224	1,403
Derivative financial instruments	9	4,702	9,321
Current portion of long-term debt	10	19,934	16,857
		205,834	216,633
Long-term debt	10	324,699	272,760
Provisions		19,184	19,527
Derivative financial instruments	9	4,674	14,667
Deferred income tax liabilities		8,966	8,812
Other liabilities		19,906	17,001
		583,263	549,400
Shareholders' equity			
Issued capital	11	79,757	79,757
Contributed surplus		6,072	5,792
Accumulated other comprehensive income	12	7,334	7,160
Retained earnings		251,151	255,221
Total equity attributable to the equity holders of the parent		344,314	347,930
Non-controlling interests		1,601	1,518
Total liabilities and shareholders' amilti		345,915	\$ 909,949
Total liabilities and shareholders' equity		\$ 929,178	\$ 898,848

### **CONSOLIDATED STATEMENTS OF INCOME**

(In thousands of Canadian dollars, except per share data) (Unaudited)

		Three months end June				
	Notes	2020		2019		
Sales	3	\$ 128,335	\$ 1·	43,427		
Cost of sales	4, 5	107,789	1	19,202		
Gross profit		20,546		24,225		
Selling and administrative expenses	4, 5	13,116		13,239		
Non-recurring items	6	6,045		615		
Operating income		1,385		10,371		
Net financial expenses	7	2,930		2,636		
Income (loss) before income tax expense		(1,545)		7,735		
Income tax (recovery) expense		(232)		1,292		
Net (loss) income		\$ (1,313)	\$	6,443		
Attributable to:						
Equity holders of the parent		\$ (1,396)	\$	6,542		
Non-controlling interests		83		(99)		
		\$ (1,313)	\$	6,443		
Earnings (loss) per share – basic and diluted	8	\$ (0.04)	\$	0.18		

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (In thousands of Canadian dollars) (Unaudited)

		Three m	onths endec June 30
	Note	2020	201
	12		
Other comprehensive (loss):			
Items that may be reclassified to net income			
Losses arising from conversion of the financial statements of foreign operations		\$ (12,175)	\$ (9,30
Cash flow hedges:			
Net gains on valuation of derivative financial instruments		10,398	1,99
Net losses on derivative financial instruments transferred to net income		2,958	41
Deferred income taxes		(3,569)	(60
		9,787	1,794
Gains on hedge of net investments in foreign operations		2,933	1,27
Deferred income taxes		(371)	(7
		2,562	1,20
Items that are never reclassified to net income			
Defined benefit pension plans:			
Losses from remeasurement		(3,633)	(1,654
Deferred income taxes		959	45
		(2,674)	(1,20
Other comprehensive loss		\$ (2,500)	\$ (7,50
Comprehensive income			
Net (loss) income		\$ (1,313)	\$ 6,44
Other comprehensive loss		(2,500)	(7,50
Comprehensive loss		\$ (3,813)	\$ (1,064
Attributable to:			
Equity holders of the parent		\$ (3,896)	\$ (96
Non-controlling interests		83	(99
		\$ (3,813)	\$ (1,064

### CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

#### (In thousands of Canadian dollars) (Unaudited)

	Notes	lssued capital	Con	tributed surplus	Accumulated other comprehensive income	Retained earnings	Equity attributable to the equity holders of the parent	Non- ntrolling interests	Shareholders' equity
Balance as at March 31, 2020		\$ 79,757	\$	5,792	\$ 7,160	\$ 255,221	\$ 347,930	\$ 1,518	\$ 349,448
Stock-based compensation expense	11	_		280	_	_	280	_	280
Net (loss) income		_		_	_	(1,396)	(1,396)	83	(1,313)
Other comprehensive (loss) income	12	_		_	174	(2,674)	(2,500)	_	(2,500)
Balance as at June 30, 2020		\$ 79,757	\$	6,072	\$ 7,334	\$ 251,151	\$ 344,314	\$ 1,601	\$ 345,915

	Notes	lssued capital	Con	tributed surplus	Accumulated other comprehensive income	Retained earnings	Equity attributable to the equity holders of the parent	Non- Controlling interests	Shareholders' equity
Balance as at March 31, 2019		\$ 79,676	\$	4,707	\$ 10,502	\$ 307,101	\$ 401,986	\$ 2,112	\$ 404,098
Stock-based compensation expense	11	_		219	_	_	219	_	219
Purchase of minority interests in Tekalia Net income (loss)		_		_		 6,542	 6,542	(544) (99)	(544) 6,443
Other comprehensive loss	12	_		_	(6,304)	(1,203)	(7,507)	_	(7,507)
Balance as at June 30, 2019		\$ 79,676	\$	4,926	\$ 4,198	\$ 312,440	\$ 401,240	\$ 1,469	\$ 402,709

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands of Canadian dollars) (Unaudited)

		Three m	onths ended June 30,
	Notes	2020	2019
Cash and cash equivalents provided by (used for):			
Operating activities			
Net (loss) income		\$ (1,313)	\$ 6,443
Items not requiring an outlay of cash:			
Amortization expense	5	10,928	10,523
Deferred income taxes		(758)	(945)
Gains on sale of property, plant and equipment		_	(221)
Net non-cash financial expenses	7	1,306	934
Stock-based compensation expense	11	280	219
Cash flows from operations		10,443	16,953
Net change in non-cash items	13	5,030	(13,258)
Cash flows related to operating activities		15,473	3,695
Investing activities			
Cash payment related to business acquisition		_	(17,149)
Net additions to property, plant and equipment		(6,129)	(3,864)
Net change in finite-life intangible assets		888	(1,419)
Proceeds on disposal of property, plant and equipment		_	4,025
Cash flows related to investing activities		(5,241)	(18,407)
Financing activities			
Proceeds from long-term debt		61,599	22,920
Repayment of long-term debt		(2,887)	(5,630)
Increase in deferred financing costs		_	(344)
Cash flows related to financing activities		58,712	16,946
Effect of changes in exchange rates on cash and cash equivalents		(378)	(397)
Change in cash and cash equivalents during the periods		68,566	1,837
Cash and cash equivalents at beginning of periods			
Cash and cash equivalents at beginning of periods		45,841 ¢ 114.407	35,128
Interest and income taxes reflected in operating activities:		\$ 114,407	\$ 36,965
Interest paid		¢ 1040	¢ 4.700
Interest received		\$ 1,842 \$ 218	
		\$ 218	
Income taxes paid		\$ 774	\$ 2,023

### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three-month periods ended June 30, 2020 and 2019 (In thousands of Canadian dollars, except per share data) (Unaudited)

#### NOTE 1. NATURE OF ACTIVITIES AND CORPORATE INFORMATION

Héroux-Devtek Inc. is incorporated under the laws of Québec. Its head office is domiciled at Complexe St-Charles, 1111 St-Charles Street West, suite 600, West Tower, Longueuil (Québec), Canada. Héroux-Devtek Inc. and its subsidiaries (the "Corporation") specialize in the design, development, manufacture, repair and overhaul of aircraft landing gear, hydraulic and electromechanical actuators, custom ball screws and fracture-critical components.

The Corporation only operates in one reporting segment, which is the Aerospace segment.

The Corporation's common shares are traded on the Toronto Stock Exchange under the symbol "HRX".

#### NOTE 2. BASIS OF PREPARATION

The interim condensed consolidated financial statements for the quarter ended June 30, 2020 were prepared in accordance with IAS 34, *Interim Financial Reporting,* therefore certain information and disclosures have been omitted or condensed. The same accounting policies and methods of computation were followed in the preparation of these interim condensed consolidated financial statements as were followed in the preparation of the satements. Accordingly, these interim condensed consolidated financial statements should be read together with the annual audited consolidated financial statements and notes thereto included in the Corporation's Annual Report for the fiscal year ended March 31, 2020.

These interim condensed consolidated financial statements were approved for issue by the Board of Directors of the Corporation on August 6, 2020.

#### NOTE 3. REVENUE FROM CONTRACTS WITH CUSTOMERS

The disaggregation of the Corporation's revenue from contracts with customers was as follows :

	Three m	nonth	ns ended June 30,
	2020		2019
Geographic markets			
Canada	\$ 10,568	\$	13,762
United States of America	69,082		74,103
United Kingdom	12,683		16,318
Spain	10,072		11,188
Rest of Europe	15,419		14,297
Other countries	10,511		13,759
	\$ 128,335	\$	143,427
Sectors			
Commercial	\$ 49,941	\$	67,441
Defence <sup>(1)</sup>	78,394		75,986
	\$ 128,335	\$	143,427

<sup>(1)</sup> Includes defence sales to civil customers and governments.

#### NOTE 4. GOVERNMENT ASSISTANCE

Government assistance was deducted from the cost of related assets or recognized as a reduction of expenses as follows:

		hree m nded Ju	
	2020		2019
Finite-life intangible assets	\$ 244	\$	219
Cost of sales and, selling and administrative expenses	4,266		853

Government assistance includes mainly research and development tax credits, other credits and grants.

#### NOTE 5. COST OF SALES, SELLING AND ADMINISTRATIVE EXPENSES

The main components of these expenses were as follows:

	Three m	onth	ns ended June 30,
	2020		2019
Raw materials and purchased parts	\$ 42,462	\$	49,889
Employee costs	46,251		49,000
Amortization of property, plant and equipment and finite-life intangible assets	10,928		10,523
Others	21,264		23,029
	\$ 120,905	\$	132,441
Including: Foreign exchange losses resulting from the conversion of net monetary items denominated in foreign currencies	903		558
Amortization of customer relationships	1,260		1,842

#### **NOTE 6. NON-RECURRING ITEMS**

Non-recurring items in operating income comprise the following:

	Three mo	onths ended June 30,
	2020	2019
Restructuring charges	\$ 6,045	\$ —
Acquisition-related costs	_	615
	\$ 6,045	\$ 615

#### Restructuring charges

On May 5, 2020, Héroux-Devtek announced restructuring initiatives in light of the ongoing COVID-19 pandemic. These initiatives will affect 10% of the workforce, or approximately 225 employees, and will include the closure of the business unit formerly known as Alta Précision.

To date, \$6,045 of related costs have been recorded as restructuring charges, mainly comprised of employee-related charges and costs to dismantle and relocate machinery. 60% of staff reductions have been completed, with most of the remaining related to Alta Precision. These employees will remain until the closure of the facility near the end of the fiscal year in order to complete an orderly transition of work packages.

#### NOTE 7. NET FINANCIAL EXPENSES

#### Net financial expenses comprise the following:

	Three mo	nths ended June 30,
	2020	2019
Interest accretion on governmental authorities loans	\$ 791	\$ 480
Interest on net defined benefit obligations	101	59
Amortization of deferred financing costs	215	259
Other interest accretion and discount rate adjustments	199	136
Net non-cash financial expenses	1,306	934
Interest expense	1,842	1,736
Interest income on cash and cash equivalents	(218)	(34)
	\$ 2,930	\$ 2,636

#### NOTE 8. EARNINGS PER SHARE

The following table sets forth the elements used to compute basic and diluted earnings per share:

	Three mo	onths ended June 30,
	2020	2019
Weighted-average number of common shares outstanding	36,367,210	36,362,210
Dilutive effect of stock options	_	259,548
Weighted-average number of common diluted shares outstanding	36,367,210	36,621,758
Options excluded from diluted earnings per share calculation	1,846,595	_

#### NOTE 9. DERIVATIVE FINANCIAL INSTRUMENTS

#### Forward foreign exchange contracts

As at June 30, 2020, the Corporation had forward foreign exchange contracts outstanding for a notional amount of \$343,931 (\$404,728 at March 31, 2020) denominated in USD, EUR and GBP. This amount includes contracts with nominal value of US\$237,345 (US\$266,355 at March 31, 2020) convertible into Canadian dollars at an average rate of 1.3248 (1.3243 at March 31, 2020). These contracts mature at various dates between July 2020 and March 2025, with the majority maturing this fiscal year and the next.

#### Cross-currency interest rate swaps

As at June 30, 2020, the Corporation had entered into the following cross-currency interest rate swap agreements in order to mitigate foreign exchange and interest rate risks:

	Notional	EURO equivalent	Interest rate	Inception	Maturity
US\$	29,370	€ 25,000	1.86 %	October 2017	May 2022
C\$	50,000	€ 34,110	3.40 %	October 2017	September 2025
US\$	17,523	€ 15,000	Euribor 1 month + 1.74%	September 2018	May 2022
C\$	10,000	€ 6,658	2.68 %	June 2019	September 2025

#### Equity swap agreement

As at June 30, 2020 and March 31, 2020, the Corporation had entered into an equity swap agreement fixing 300,000 common shares of the Corporation at a price of \$13.52. This agreement manages the Corporation's exposure to fluctuations of its share price driven by outstanding Performance Share Units and Deferred Share Units. It is a derivative that is not part of a designated hedging relationship and matures in June 2021.

#### NOTE 10. LONG-TERM DEBT

As at	June 30, 2020	Ma	arch 31, 2020
Senior Secured Syndicated Revolving Credit Facility ("Revolving Facility")	\$ 137,670	\$	96,472
Governmental authorities loans	89,721		88,590
Unsecured Subordinated Term Loan Facility (Term Loan)	75,000		60,000
Lease liabilities	42,290		44,665
Balance of sale - Acquisitions	2,885		2,983
Deferred financing costs, net	(2,933)		(3,093)
	344,633		289,617
Less: current portion	19,934		16,857
Long-term debt	\$ 324,699	\$ 2	272,760

#### Revolving Facility

The relevant terms and drawings on the Revolving Facility are as follows:

As at	June 30, 2020	March 31, 2020
Limit, in Canadian, US\$, Euro or British Pound equivalent	\$ 250,000	\$ 250,000
US\$ Drawings		
Amount	US\$ 68,000	US\$ 68,000
Rate	Libor + 1.5%	Libor + 1.5%
Effective interest rate	1.6%	2.5%
Canadian drawing		
Amount	\$ 45,000	\$ —
Rate	BA <sup>(1)</sup> + 1.5%	N/A
Effective interest rate	2.0%	N/A

<sup>(1)</sup> BA: Banker's Acceptance rate

#### Term Loan Facility

The term loan facility bears interest at a weighted average interest rate of 5.2%.

#### Lease liabilities

Lease liabilities bear fixed interest rates between 2.8% and 7.0% as at June 30, 2020 (2.8% and 7.0% as at March 31, 2020), maturing from July 2020 to May 2039.

#### **NOTE 11. ISSUED CAPITAL**

Variations in common shares issued and fully paid were as follows:

	Three months ended	d June 30, 2020
	Number	lssued capital
Opening balance	36,367,210	\$ 79,757
Closing balance	36,367,210	\$ 79,757

#### A. Stock option plan

The Corporation grants stock options at a subscription price representing the average closing price of the Corporation's common shares on the Toronto Stock Exchange for the five trading days preceding the grant date. Options granted under the plan mainly vest over a period of four years. The options are exercisable over a period not exceeding seven years after the grant date.

For the quarters ended June 30, variances in stock options outstanding and related compensation expense were as follows:

		2020		2019
	Number of stock options	Weighted- average exercise price	Number of stock options	Weighted- average exercise price
Opening balance	1,497,595	\$ 13.86	1,167,095	\$ 13.23
Granted	349,000	9.83	341,500	16.03
Closing balance	1,846,595	\$ 13.10	1,508,595	\$ 13.87
Stock-based compensation expense		\$ 280		\$ 219

The number of common shares reserved for issuance represents 2,808,257 of which 2,752,507 shares had not been issued yet at June 30, 2020 (2,752,507 as at March 31, 2020).

### *B.* Deferred Share Unit ("DSU") and Performance Share Unit ("PSU") plans Movements in outstanding DSUs and PSUs and related expenses were as follows:

	Three months ende June 30, 202		
	2020		2019
DSUs			
In number of DSUs			
Opening balance	154,950		166,334
Closing balance of DSUs outstanding	154,950		166,334
DSU expense for the periods	\$ (27)	\$	628
Fair value of vested outstanding DSUs, end of periods	\$ 1,572	\$	3,162
	Three r		ths ended e 30, 2020
	2020		2019
PSUs			
In number of PSUs			
Opening balance	278,450		212,450
Issued	119,100		119,300
Closing balance of PSUs outstanding	397,550		331,750
PSU expense for the periods	\$ 123	\$	1,010
Fair value of vested outstanding PSUs, end of periods	\$ 2,439	\$	2,860

#### NOTE 12. ACCUMULATED OTHER COMPREHENSIVE INCOME

Changes in accumulated other comprehensive income were as follows:

	Exchange differences on conversion of foreign operations	Cash flow hedges	Hedge of net investments in foreign operations	Total
Balance as at March 31, 2020	\$ 34,845	\$ (13,902)	\$ (13,783)	\$ 7,160
Other comprehensive income (loss)	(12,175)	9,787	2,562	174
Balance as at June 30, 2020	\$ 22,670	\$ (4,115)	\$ (11,221)	\$ 7,334
	Exchange		Hedge of net	

	differences on conversion of foreign operations	Cash flow hedges	Hedge of net investments in foreign operations	Total
Balance as at March 31, 2019	\$ 19,266	\$ (1,772)	\$ (6,992)	\$ 10,502
Other comprehensive (loss) income	(9,303)	1,794	1,205	(6,304)
Balance as at June 30, 2019	\$ 9,963	\$ 22	\$ (5,787)	\$ 4,198

#### NOTE 13. NET CHANGE IN NON-CASH ITEMS

The net change in non-cash items were as follows:

	Three months ended June 30,		
	2020	2019	
Accounts receivable	\$ 34,767	\$ 14,623	
Income tax receivable	451	(87)	
Inventories	(17,972)	(10,719)	
Other current and long-term assets	846	(3,245)	
Accounts payable and accrued liabilities and other liabilities	(9,662)	(9,038)	
Provisions	3,373	(1,048)	
Customer advances and progress billings	(2,648)	(577)	
Income tax payable	821	(243)	
Effect of changes in exchange rates	(4,946)	(2,924)	
	\$ 5,030	\$ (13,258)	



### **MANAGEMENT'S DISCUSSION AND ANALYSIS**

First quarter ended June 30, 2020

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### **OVERVIEW**

The purpose of this management discussion and analysis ("MD&A") is to provide the reader with an overview of how the financial position of Héroux-Devtek Inc. and its subsidiaries ("Héroux-Devtek", the "Corporation" or "Management") evolved between March 31, 2020 and June 30, 2020. It also compares the operating results and cash flows for the quarter ended June 30, 2020 to those of the same period of the prior fiscal year.

This MD&A is based on the unaudited interim condensed consolidated financial statements for the quarter ended June 30, 2020, and should be read in conjunction with them as well as with the audited consolidated financial statements and MD&A for the fiscal year ended March 31, 2020, all of which are available on the Corporation's website at www.herouxdevtek.com and on SEDAR at www.sedar.com. All amounts in this MD&A are in thousands of Canadian dollars unless otherwise indicated. This MD&A was approved by the Audit Committee and Board of Directors of the Corporation on August 6, 2020.

#### IFRS and non-IFRS financial measures

This MD&A contains both IFRS and non-IFRS financial measures. Non-IFRS financial measures are defined and reconciled to the most comparable IFRS measures in the *Non-IFRS Financial Measures* section under *Operating Results*.

#### **Materiality for disclosures**

Management determines whether information is material based on whether they believe a reasonable investor's decision to buy, sell or hold securities of the Corporation would likely be influenced or changed should the information be omitted or misstated, and discloses material information accordingly.

#### FORWARD-LOOKING STATEMENTS

Certain statements in this MD&A, including those presented in the Guidance section, are forward-looking statements subject to risks, uncertainties and other important factors that could cause the Corporation's actual performance to differ materially from those expressed in or implied by such statements. These statements are provided for the purpose of assisting the reader in understanding the Corporation's financial performance and prospects and to present management's assessment of future plans and operations. The reader is cautioned that such statements may not be appropriate for other purposes.

They may be impacted by factors including, but not limited to: the effect of the ongoing COVID-19 pandemic on Héroux-Devtek's operations, customers, supply chain, the aerospace industry and the economy in general; the impact of other worldwide general economic conditions; industry conditions including changes in laws and regulations; increased competition; the lack of availability of qualified personnel or management; availability of commodities and fluctuations in commodity prices; financial and operational performance of suppliers and customers; foreign exchange or interest rate fluctuations; and the impact of accounting policies issued by international standard setters. For further details, please see the Risk Management section of the Corporation's MD&A for the fiscal year ended March 31, 2020. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive, and undue reliance should not be placed on forward-looking statements.

Although management believes the expectations conveyed by these statements, and while they are based on information available on the date such statements were made, there can be no assurance that such expectations will prove to be correct and readers are advised that actual results may differ from expected results. All subsequent forward-looking statements, whether written or orally attributable to the Corporation or persons acting on its behalf, are expressly qualified in their entirety by these cautionary statements. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

#### HIGHLIGHTS

	Three mo	nths ended June 30,
	2020	2019
Sales	\$ 128,335	\$ 143,427
Operating income	1,385	10,371
Adjusted operating income <sup>(1)</sup>	7,430	10,986
Adjusted EBITDA <sup>(1)</sup>	18,358	21,509
Net (loss) income	(1,313)	6,443
Adjusted net income <sup>(1)</sup>	3,382	6,959
Cash flows related to operating activities	15,473	3,695
Free cash flow <sup>(1)</sup>	10,232	(1,588)
In dollars per share		
Earnings (loss) per share - basic and diluted	\$ (0.04)	\$ 0.18
Adjusted EPS <sup>(1)</sup>	0.09	0.19
As at	June 30, 2020	March 31, 2020
Funded backlog <sup>(2)</sup>	\$ 772,000	\$ 810,000

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.

<sup>(2)</sup> Represents firm orders

- All of our facilities remain open and the Corporation continues to have a strong financial position with available liquidity totaling \$204.6 million as at June 30, 2020. Please refer to the MD&A for the fiscal year ended March 31, 2020 for further details regarding the impact of COVID-19 on Héroux-Devtek.
- During the quarter ended June 30, 2020, the Corporation achieved consolidated sales of \$128.3 million, compared to \$143.4 million, representing a decrease of 10.5%
- Operating income stood at \$1.4 million, reflecting \$6.0 million of restructuring charges as described below, compared to \$10.4 million last fiscal year.
- Adjusted EBITDA reached \$18.4 million, or 14.3% of sales, compared to \$21.5 million or 15.0% during the same period last fiscal year.
- Héroux-Devtek generated cash flows related to operating activities totaling \$15.5 million and free cash flow of \$10.2 million during the first quarter compared to \$3.7 million and a usage of \$1.6 million, respectively, during the same period last year.
- Backlog decreased to \$772 million, compared to \$810 million as at March 31, 2020, reflecting the decrease in demand for large commercial programs.
- On May 5, 2020, Héroux-Devtek announced restructuring initiatives in light of the ongoing COVID-19 pandemic. These initiatives will
  affect 10% of the workforce, or approximately 225 employees, and will include the closure of the business unit formerly known as Alta
  Precision. Refer to the Non-Recurring Items section under Operating Results for further details.

### **OPERATING RESULTS**

	Thre	e m	onths end	ed .	June 30,
	2020		2019	V	ariance
Sales	\$ 128,335	\$ ´	143,427	\$	(15,092)
Gross profit	20,546		24,225		(3,679)
Selling and administrative expenses	13,116		13,239		(123)
Adjusted operating income <sup>(1)</sup>	7,430		10,986		(3,556)
Non-recurring items	6,045		615		5,430
Operating income	1,385		10,371		(8,986)
Net financial expenses	2,930		2,636		294
Income tax (recovery) expense	(232)		1,292		(1,524)
Net (loss) income	\$ (1,313)	\$	6,443	\$	(7,756)
Adjusted net income <sup>(1)</sup>	\$ 3,382	\$	6,959	\$	(3,577)
As a percentage of sales					
Gross profit	16.0 %		16.9 %		-90 bps
Selling and administrative expenses	10.2 %		9.2 %		100 bps
Operating income	1.1 %		7.2 %		-610 bps
Adjusted operating income <sup>(1)</sup>	5.8 %		7.7 %		-190 bps
In dollars per share					
Earnings (loss) per share - basic and diluted	\$ (0.04)	\$	0.18	\$	(0.22)
Adjusted EPS <sup>(1)</sup>	\$ 0.09	\$	0.19	\$	(0.10)

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section for definitions and reconciliations to the most comparable IFRS measures.

#### <u>Sales</u>

#### Sales by sector were as follows:

Three months ended June 30							June 30,	
	2	2020		2019	FΧ	impact	Net	variance
Civil	\$ 4	49,941	\$	67,441	\$	1,186	\$(18,686)	(27.7)%
Defence <sup>(1)</sup>		78,394		75,986		1,862	546	0.7 %
Total	\$ 12	28,335	\$	143,427	\$	3,048	\$(18,140)	(12.6)%

<sup>(1)</sup> Includes defence sales to civil customers and governments.

The following explanations relate to sales variations compared to last fiscal year excluding the impact of foreign exchange fluctuations :

#### Civil

The effect of COVID-19 on the aerospace market drove an \$18.7 million net reduction in civil sales this quarter. This decrease was the result of lower deliveries for large commercial programs, where twin-aisle deliveries decreased 44%, reflecting lower OEM demand.

#### Defence

Defence sales remained relatively stable this quarter as increased OEM deliveries related to the entry of service of the Sikorsky CH-53K and Saab Gripen E and better delivery performance for the Boeing CH-47 were partially offset by decreases for older programs such as the BAE Hawk and Leonardo AW-101.

#### **Gross Profit**

Gross profit for the quarter decreased from \$24.2 million to \$20.5 million last year mainly as a result of the reduction in sales caused by COVID-19. The pandemic also caused additional costs and production inefficiencies which were partly offset by government relief measures.

Gross profit as a % of sales decreased from 16.9% to 16.0% mainly as a result of lower sales volume without a corresponding decrease in fixed costs such as depreciation, which represented a year over year impact of 0.8% of sales.

#### Selling and Administrative Expenses

	Three mo	onths ended June 30,
	2020	2019
Selling and Administrative Expenses	\$ 13,116	\$ 13,239
Less: Net loss on conversion of net monetary items	903	558
	\$ 12,213	\$ 12,681
As a percentage of sales	9.5 %	8.8 %

When excluding gains and losses on translation of net monetary items, selling and administrative expenses represented 9.5% of sales for the quarter, compared to 8.8% for the same period last fiscal year. The increase is mainly explained by lower sales volume partly offset by lower stock-based compensation expense.

#### Non-recurring items

	Thr	ee mo	s ended June 30,
	202	0	2019
Non-recurring items in operating income			
Restructuring charges	\$ 6	,045	\$ _
Acquisition-related costs		_	615
	\$ 6	045	\$ 615

#### Restructuring charges

On May 5, 2020, Héroux-Devtek announced restructuring initiatives in light of the ongoing COVID-19 pandemic. These initiatives will affect 10% of the workforce, or approximately 225 employees, and will include the closure of the business unit formerly known as Alta Précision.

To date, \$6.0 million of related costs have been recorded as restructuring charges, mainly comprised of employee-related charges and costs to dismantle and relocate machinery. 60% of staff reductions have been completed, with most of the remaining related to Alta Precision. These employees will remain until the closure of the facility near the end of the fiscal year in order to complete an orderly transition of work packages.

#### **Operating Income**

	Three m	onths ended June 30,
	2020	2019
Operating income	\$ 1,385	\$ 10,371
Non-recurring items	6,045	615
Adjusted operating income	\$ 7,430	\$ 10,986
As a percentage of sales		
Operating income	1.1 %	ő 7.2 %
Adjusted operating income	5.8 %	5 7.7 %

Operating income decreased from 7.2% to 1.1% of sales reflecting non recurring charges totaling \$6.0 million this quarter, compared to \$0.6 million last year. Excluding these items, adjusted operating income decreased from 7.7% to 5.8% for the quarter. This decrease includes a year-over-year \$0.7 million unfavourable net impact of foreign exchange, equivalent to 0.5% of sales, as well as the other factors mentioned above.

#### **Net Financial Expenses**

Three months ended June 3							
		2020 2019 Va				iance	
Interest on long-term debt	\$	1,842	\$	1,736	\$	106	
Net financial expense related to government loans		791		480		311	
Interest income on cash and cash equivalents		(218)		(34)		(184)	
Other interest expense		515		454		61	
	\$	2,930	\$	2,636	\$	294	

The increase in net financial expense related to government loans relate to a favourable adjustment in the prior year resulting from a revision of assumptions underlying the valuation of loans.

#### Income Tax Expense

	Three months	ended June 30,
	2020	2019
Income (loss) before income tax expense	\$ (1,545)	\$ 7,735
Income tax (recovery) expense	(232)	1,292
Effective tax rate	15.0 %	16.7 %
Canadian blended statutory income tax rate	26.5 %	26.6 %

For the quarter ended June 30, 2020, the Corporation's effective income tax rate mainly reflected the favourable impact of results in other tax jurisdictions of \$0.1 million (\$0.9 million in Fiscal 2020), partially offset by non-deductible expenses totaling \$0.2 million (\$0.2 million in Fiscal 2020).

#### Net Income

Net income decreased from \$6.4 million to a loss of \$1.3 million during the quarter (or decreased from \$7.0 to \$3.4 million, excluding non-recurring items net of taxes) mainly as a result of the factors described above.

#### NON-IFRS FINANCIAL MEASURES

This MD&A is based on earnings in accordance with IFRS and the following non-IFRS financial measures:

Adjusted operating income:	Operating income excluding non-recurring items.
Adjusted EBITDA:	Operating income excluding amortization expense and non-recurring items
Adjusted net income:	Net income excluding non-recurring items net of taxes.
Adjusted earnings per share:	Diluted earnings per share calculated on the basis of adjusted net income.
Free cash flow:	Cash flows related to operating activities less additions to property, plant and equipment and net
	increase or decrease in finite-life intangible assets.

These Non-IFRS financial measures do not have any standardized meaning prescribed by IFRS and may therefore not be comparable to similar measures presented by other issuers. Management considers these metrics to be information which may assist investors in evaluating the Corporation's profitability and enable better comparability of the results from one period to another and with peers who may employ similar measures.

These measures are not considered by management to be a substitute for IFRS measures, nor to be superior as they often do not fully reflect periodic costs, the long-term costs of investing or financing decisions or the impact of events which are not a result of operations.

The following are reconciliations of these items to their most comparable IFRS measures as well as additional information on what they represent, excluding free cash flow. For the reconciliation of free cash flow to cash flows related to operating activities, refer to *Liquidity and Capital Resources*.

The Corporation's adjusted operating income is calculated as follows:

	Ī	Three mo	s ended June 30,
		2020	2019
Operating income	\$	1,385	\$ 10,371
Non-recurring items		6,045	615
Adjusted operating income	\$	7,430	\$ 10,986

Management believes adjusted operating income provides investors with a figure that provides an alternative assessment of the Corporation's future profitability by excluding from operating income the impact of events which are not in the expected course of future operations, or which are not a result of operations.

The Corporation's EBITDA and adjusted EBITDA are calculated as follows:

	Three m	s ended June 30,
	2020	2019
Operating income	\$ 1,385	\$ 10,371
Amortization expense	10,928	10,523
Non-recurring items	6,045	615
Adjusted EBITDA	\$ 18,358	\$ 21,509

Management believes adjusted EBITDA provides valuable insight into the Corporation's day-to-day operations as they exclude from earnings factors that are more reflective of long-term financing or investing decisions than of current performance.

Adjusted EBITDA, in addition, provides an alternative assessment of future operating results as it excludes the impact of events which are not in the expected course of future operations, or which are not a result of operations. Adjusted EBITDA is also used by management to assess operational performance and is a component of certain performance-based employee remuneration.

The Corporation's adjusted net income and adjusted earnings per share are calculated as follows:

	Three mo	s ended lune 30,
	2020	2019
Net (loss) income	\$ (1,313)	\$ 6,443
Non-recurring items, net of taxes	4,695	516
Adjusted net income	\$ 3,382	\$ 6,959
Non-controlling interests	83	(99)
Adjusted net income attributable to the equity holders of the parent	\$ 3,299	\$ 7,058
In dollars per share		
Earnings (loss) per share - basic and diluted	\$ (0.04)	\$ 0.18
Non-recurring items, net of taxes	0.13	0.01
Adjusted earnings per share	\$ 0.09	\$ 0.19

Management believes adjusted net income and adjusted earnings per share provide investors with an alternative assessment of the Corporation's current period results and future earnings prospects as they exclude from earnings the impact of events which are of a non-recurring nature or do not reflect current operations.

Free cash flow is explained and reconciled in *Liquidity and Capital Resources*.

### LIQUIDITY AND CAPITAL RESOURCES

#### **CREDIT FACILITIES AND NET DEBT POSITION**

#### Senior Secured Syndicated Revolving Credit Facility ("Revolving Facility")

The Corporation has a Revolving Facility with a syndicate of five Canadian banks and their U.S. affiliates or branches and a Canadian branch of a U.S. bank. This facility, which matures in December 2024, allows the Corporation and its subsidiaries to borrow up to \$250.0 million, either in Canadian dollars, US dollars, British Pounds, Euro or equivalent currencies. It also includes an accordion feature to increase available credit by an additional \$100.0 million during the term of this agreement, subject to the approval of the lenders.

As at June 30, 2020, the Corporation had \$137.7 million drawn against the Revolving Facility, compared to \$96.5 million as at March 31, 2020. This increase is mainly related to a \$45.0 million drawing made in April 2020 as a precaution in case of liquidity needs resulting from the impact of COVID-19, partly offset by the effect of foreign exchange.

#### Unsecured Subordinated Term Loan Facility ("Term Loan Facility")

The Corporation has a Term Loan Facility with *Fonds de Solidarité FTQ* for an amount of up to \$75.0 million. Following a \$15.0 million drawing made in April 2020 as a precaution in case of liquidity needs resulting from the impact of COVID-19, this facility is fully drawn and bears interest at a weighted average rate of 5.2%.

The Term Loan Facility is repayable at maturity on September 30, 2025 and, starting on September 30, 2021, the Corporation will have the option to make early repayments subject to certain fees.

#### Net Debt Position

	June 30, 2020	March 31, 2020
Long-term debt, including current portion <sup>(1)</sup>	\$ 347,566	\$ 292,710
Less: Cash and cash equivalents	114,407	45,841
Net debt position	\$ 233,159	\$ 246,869

<sup>(1)</sup> Excluding net deferred financing costs of \$2.9 million and \$3.1 million as at June 30, 2020 and March 31, 2020, respectively.

Net debt decreased by \$13.7 million over the quarter as a result of cash flow generation and the impact of foreign exchange.

Considering the Corporation's cash and cash equivalents position, its available credit facilities and level of expected capital investments and results, the Corporation's management does not expect any significant liquidity risk in the foreseeable future.

#### VARIATIONS IN CASH AND CASH EQUIVALENTS

	Three months Ji				
	2020	2019			
Cash and cash equivalents at beginning of periods	\$ 45,841	\$ 35,128			
Cash flows related to operating activities	15,473	3,695			
Cash flows related to investing activities	(5,241)	(18,407)			
Cash flows related to financing activities	58,712	16,946			
Effect of changes in exchange rates on cash and cash equivalents	(378)	(397)			
Cash and cash equivalents at end of periods	\$ 114,407	\$ 36,965			

#### **Operating Activities**

The Corporation generated cash flows from operations and used cash and cash equivalents for its operating activities as follows:

	Three mo	is ended June 30,
	2020	2019
Cash flows from operations	\$ 10,443	\$ 16,953
Net change in non-cash items	5,030	(13,258)
Cash flows related to operating activities	\$ 15,473	\$ 3,695

The \$6.5 million decrease in cash flows from operations over the quarter mainly relates to lower adjusted EBITDA and cash charges related to restructuring. See *Non-Recurring Items* under *Operating Results* for further details.

The net change in non-cash items is be summarized as follows:

	Three mo	onths ended June 30,
	2020	2019
Accounts receivable	\$ 34,767	\$ 14,623
Inventories	(17,972)	(10,719)
Other current assets	846	(3,245)
Accounts payable and accrued liabilities	(9,662)	(9,038)
Income taxes payable and receivable	1,272	(330)
Customer advances and progress billings	(2,648)	(577)
Provisions	3,373	(1,048)
Effect of changes in exchange rates	(4,946)	(2,924)
	\$ 5,030	\$ (13,258)

For the quarter ended June 30, 2020, the positive net change in non-cash items mainly reflects strong collection of receivables, an increase in inventory essentially related to upcoming growth in defence programs and a decrease in accounts payable.

For the three-month period ended June 30, 2019, the negative net change in non-cash items mainly reflected:

- · An increase in inventory due to upcoming organic growth;
- A lower number of days payable outstanding at the end of June when compared to March 31, 2019; and
- The negative effect of changes in exchange rates.

These factors were partially offset by the seasonal decrease in accounts receivable following the higher level of activity during the fourth quarter of the prior fiscal year.

#### **Investing Activities**

The Corporation's investing activities were as follows:

	Three m	onths ended June 30,
	2020	2019
Cash payment related to business acquisition	\$ —	\$ (17,149)
Net additions to property, plant and equipment	(6,129)	(3,864)
Net change in finite-life intangible assets	888	(1,419)
Proceeds on disposal of property, plant and equipment	-	4,025
Cash flows related to investing activities	\$ (5,241)	\$ (18,407)

The \$17.1 million of cash payments related to business acquisitions in fiscal 2019 related to the acquisition of Alta Précision.

This table reconciles additions to property, plant and equipment to the additions as per the statements of cash flows:

	Three mo	s ended June 30,
	2020	2019
Additions to property, plant and equipment	\$ 4,708	\$ 4,134
Variation in unpaid additions included in Accounts payable - other and other liabilities	1,565	(270)
Non-cash additions made through leasing agreements	(144)	—
Additions, as per statements of cash flows	\$ 6,129	\$ 3,864

#### **Financing Activities**

The Corporation's financing activities were as follows:

	Three m	s ended June 30,
	2020	2019
Increase in long-term debt	\$ 61,599	\$ 22,920
Repayment of long-term debt	(2,887)	(5,630)
Increase in deferred financing costs	_	(344)
Cash flows related to financing activities	\$ 58,712	\$ 16,946

The increase in long-term debt during the quarter mainly relates to \$60.0 million of drawings on the credit facilities as discussed above. During the quarter ended June 30, 2019, the increase in long-term debt mainly related to a \$15.0 million drawing on the Term Loan Facility to finance the acquisition of Alta Précision.

As at June 30, 2020, the Corporation was in compliance with all of its restrictive debt covenants and expects to continue to comply with these restrictive financial covenants through the current fiscal year.

#### FREE CASH FLOW<sup>(1)</sup>

	Three mo	onths ended June 30,
	2020	2019
Cash flows related to operating activities	\$ 15,473	\$ 3,695
Net additions to property, plant and equipment	(6,129)	(3,864)
Net decrease in finite-life intangible assets	888	(1,419)
Free cash flow	\$ 10,232	\$ (1,588)

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for the definition of this metric.

Management considers free cash flow to be a good indicator of financial strength and profitability because it shows how much cash generated by operations is available for distribution, to repay debt or fund other investments.

### **FINANCIAL POSITION**

#### **CONSOLIDATED BALANCE SHEETS**

#### Working capital

As at	June 30, 2020	March 31, 2020	Varian	се
Current assets	\$ 472,818	\$ 422,050	\$ 50,768	12.0 %
Current liabilities	205,834	216,633	\$ (10,799)	(5.0)%
Working capital	\$ 266,984	\$ 205,417	\$ 61,567	30.0 %
Working capital ratio	2.30	1.95		

The \$50.8 million increase in current assets is mainly due to:

- A \$68.6 million increase in cash and cash equivalents following \$60.0 million of drawings on credit facilities and the quarter's free cash flow generation; and,
- An \$18.0 million increase in inventory related to upcoming growth in defence programs.

These elements were partially offset by a \$34.8 million seasonal decrease in accounts receivable following a higher level of activity in the fourth quarter of fiscal 2020.

#### Long-term assets, Long-term liabilities and Shareholders' Equity

The Corporation's long-term assets and liabilities were as follows, as at:

	June 30, 2020	March 31, 2020	Varian	ce
Long-term assets	\$ 456,360	\$ 476,798	\$ (20,438)	(4.3)%
Long-term liabilities	\$ 377,429	\$ 332,767	\$ 44,662	13.4 %
Shareholders' equity	\$ 345,915	\$ 349,448	\$ (3,533)	(1.0)%
Net debt-to-equity ratio <sup>(1)</sup>	0.67	0.71		

<sup>(1)</sup> Defined as total long-term debt, including the current portion but excluding deferred financing costs, less cash and cash equivalents over shareholders' equity.

The \$20.4 million decrease in long-term assets mainly relates to the negative impact of foreign exchange on the conversion of assets denominated in foreign currencies, while the increase in long-term liabilities mainly relates to \$60.0 million of drawings on credit facilities offset by the same foreign exchange fluctuations.

### **ADDITIONAL INFORMATION**

#### FOREIGN EXCHANGE ("FX")

The Corporation is subject to foreign currency fluctuations from the translation of revenues (sales), expenses, assets and liabilities of its foreign operations and from transactions denominated mainly in US dollars, in British pounds ("GBP") and in Euros ("EUR"). Transactions denominated in foreign currencies are initially recorded at the functional currency rate of exchange at the date of the transactions, excluding the impact of forward foreign exchange contracts ("FFEC"), while the statement of income of foreign operations is translated at the average exchange rate for the period.

The foreign exchange rates used to translate assets and liabilities into Canadian dollars were as follows, as at:

	June 30, 2020	March 31, 2020
USD (Canadian equivalent of US\$1.0)	1.3628	1.4187
GBP (Canadian equivalent of £1.0)	1.6832	1.7604
EUR (Canadian equivalent of €1.0)	1.5305	1.5584

The foreign exchange rates used to translate revenues and expenses into Canadian dollars were as follows:

	Three months	ended June 30,
	2020	2019
USD (Canadian equivalent of US\$1.0)	1.3859	1.3375
GBP (Canadian equivalent of £1.0)	1.7203	1.7190
EUR (Canadian equivalent of €1.0)	1.5256	1.5032

The Corporation manages its exposure to fluctuations in FX rates using FFEC. Therefore, the variances in the rates presented above may not be representative of the actual impact of FX on financial results.

#### DERIVATIVES

#### Forward foreign exchange contracts

As at June 30, 2020, the Corporation had forward foreign exchange contracts outstanding for a notional amount of \$343.9 million (\$404.7 million at March 31, 2020) denominated in USD, EUR and and GBP. This amount includes contracts with nominal value of US\$237.3 million (US\$266.4 million at March 31, 2020) convertible into Canadian dollars at an average rate of 1.3248 (1.3243 at March 31, 2020). These contracts mature at various dates between July 2020 and March 2025, with the majority maturing this fiscal year and the next.

#### Cross-currency interest rate swaps

As at June 30, 2020, the Corporation had entered into the following cross-currency interest rate swap agreements in order to mitigate foreign exchange and interest rate risks:

	Notional	EURO equivalent	Interest rate	Inception	Maturity
US\$	29,370	€ 25,000	1.86 %	October 2017	May 2022
C\$	50,000	€ 34,110	3.40 %	October 2017	September 2025
US\$	17,523	€ 15,000	Euribor 1 month + 1.74%	September 2018	May 2022
C\$	10,000	€ 6,658	2.68 %	June 2019	September 2025

#### Equity swap agreement

As at June 30, 2020 and March 31, 2020, the Corporation had entered into an equity swap agreement fixing 300,000 common shares of the Corporation at a price of \$13.52. This agreement manages the Corporation's exposure to fluctuations of its share price driven by outstanding Performance Share Units and Deferred Share Units. It is a derivative that is not part of a designated hedging relationship and matures in June 2021.

#### INTERNAL CONTROLS AND PROCEDURES

In compliance with the Canadian Securities Administrators' Regulation 52-109, the Corporation has filed certifications signed by the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") that, among other things, report on disclosure controls and procedures and the design of internal controls over financial reporting.

The CEO and the CFO have designed disclosure controls and procedures, or have caused them to be designed under their supervision, to provide reasonable assurance that material information relating to the Corporation has been made known to them and has been properly disclosed in the interim and annual filings.

The CEO and CFO have also designed internal controls over financial reporting, or have caused them to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

No changes were made to the Corporation's internal controls over financial reporting during the three-month ended June 30, 2020 that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

Fiscal year	2021	2020		2019	
	First Quarter	Fourth Thi quarter Quar			Second Quarter
Sales	\$ 128,335	§ 166,800 \$ 157,2	53 \$ 145,516 \$ 143,427	\$ 157,914 \$ 144,528	\$ 95,665
Operating income (loss)	1,385	(64,426) 13,40	6 10,519 10,371	15,190 11,904	5,289
Adjusted operating income <sup>(1)</sup>	7,430	17,577 13,4	6 10,519 10,986	16,208 13,973	6,165
Adjusted EBITDA (1)	18,358	28,609 24,50	63 21,510 21,509	25,910 22,883	13,176
Net income (loss)	(1,313)	(72,113) 8,7	05 6,307 6,443	11,958 7,390	3,294
Adjusted Net Income (1)	3,382	13,695 8,7	05 6,307 6,959	12,794 9,367	4,405
In dollars per share Earnings (loss) per share - Basic & Diluted	\$ (0.04)	\$ (1.98) \$ 0.1	24 \$ 0.18 \$ 0.18	\$ 0.34 \$ 0.20	\$ 0.09
Adjusted earnings per share <sup>(1)</sup>	0.09	0.38 0.1	24 0.18 0.19	0.36 0.26	0.12
In millions of shares					
Weighted-average number of common diluted shares outstanding	36.4	36.4 36	.7 36.7 36.6	36.5 36.4	36.5
Backlog (in million)	\$ 772	\$ 810 \$ 8	39 \$ 769 \$ 747	\$ 624 \$ 629	\$ 479

#### SELECTED QUARTERLY FINANCIAL INFORMATION

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.

#### Seasonal trends

Héroux-Devtek's first semester is usually slower than the last one due to seasonality such as plant shutdowns and summer vacations.

#### **RISKS AND UNCERTAINTIES**

Héroux-Devtek operates in industry sectors that have a variety of risk factors and uncertainties. Risk and uncertainties that could materially affect the Corporation's business, financial condition and results of operations in an adverse manner are described in the Corporation's MD&A for the fiscal year ended March 31, 2020. Additional risks and uncertainties not presently known to the Corporation or that the Corporation currently believes to be immaterial may also adversely affect its business.

#### SHAREHOLDER INFORMATION

ISSUED CAPITAL	
Common shares issued and outstanding	36,367,210
Stock options issued and outstanding	1,846,595
EXPECTED ISSUANCE OF FINANCIAL RESULTS	
Fiscal 2021	
Second quarter	November 13, 2020
Third quarter	February 5, 2021
Fourth quarter	May 20, 2021
Fiscal 2022	
First quarter	August 10, 2021

#### **Contact information**

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August 6, 2020