



# MESSAGE TO SHAREHOLDERS Second quarter ended September 30, 2011

On behalf of the Board of Directors, I am pleased to present the financial results for Héroux-Devtek's second quarter ended September 30, 2011.

Héroux-Devtek recorded strong second guarter and first half financial results, a performance that clearly validates our focus on value-added products and services as well as earlier investments in productivity enhancement initiatives, as we constantly seek greater efficiency in order to offset the high value of the Canadian currency. Although the global macro-economic environment remains volatile, underlying demand in our core markets is robust with higher production rates for several large commercial aircraft programs, the ramp-up of new aircraft programs on which we are actively involved, and solid order books in our main industrial markets.

Consolidated sales for the second guarter were \$86.0 million, an increase of 3.4% from \$83.2 million for the same period last year. Aerospace sales were \$77.6 million in the second quarter of fiscal 2012 compared with \$77.0 million last year. Landing Gear product sales decreased slightly 2.7% to \$52.2 million, as unfavourable currency fluctuations and lower customer requirements for regional jet and commercial helicopter programs were partially offset by increased activity for certain large commercial aircraft, mainly the B-777 and the A-320. Aerostructure product sales grew 8.2% to \$25.2 million due to higher sales for business jet programs and the JSF program, which more than offset lower sales to other military programs, including the F-16 and F-22, as well as unfavourable currency fluctuations. Industrial sales totalled \$8.4 million in the second quarter of fiscal 2012, up 34.3% from \$6.2 million a year earlier. This increase reflects higher demand for heavy equipment in the mining industry and higher sales to the power generation sector.

Fluctuations in the value of the Canadian dollar versus the US currency decreased second quarter sales by \$3.5 million, or 4.2%, compared with last year, and reduced gross profit by \$1.2 million, or 0.7% of sales. The impact of currency movements on the Corporation's gross profit is mitigated by the use of forward foreign exchange sales contracts and the natural hedging from the purchase of materials made in U.S. dollars.

Earnings before interest, taxes, depreciation and amortization ("EBITDA") were \$13.6 million, or 15.8% of sales, compared with \$11.3 million, or 13.6% of sales. This improvement mainly reflects a better product mix and a better absorption of manufacturing overhead costs resulting from higher sales volume. Manufacturing improvements also had a favourable impact on operating income which rose to \$7.6 million, or 8.9% of sales, up from \$5.2 million, or 6.2% of sales last year.

Net income amounted to \$4.8 million, or \$0.16 per share, fully diluted, compared with \$2.7 million, or \$0.09 per share, fully diluted, a year ago. Results for the second quarter of fiscal 2012 include expenses of \$158,000 net of income tax, or \$0.01 per share, related to the start-up of the new facility in Mexico.

For the first six months of fiscal 2012, consolidated sales amounted to \$177.9 million, up 7.3% from \$165.7 million a year earlier. Excluding the additional contribution of Landing Gear USA in the first quarter and the unfavourable currency impact, year-to-date sales increased 8.8%. Aerospace sales rose 6.1% to \$162.3 million, while Industrial sales grew 22.5% to reach \$15.6 million. EBITDA totalled \$28.5 million, or 16.0% of sales, versus \$23.3 million, or 14.0% of sales, a year earlier, while operating income stood at \$16.7 million, or 9.4% of sales, compared with \$11.1 million, or 6.7% of sales, last year. Net income totalled \$10.6 million or \$0.35 per share, versus \$6.0 million or \$0.20 per share, in the prior year. Results for the first six months of fiscal 2012 include start-up costs of

\$338,000 net of income taxes, or \$0.01 per share, related to the new facility in Mexico, while restructuring charges, related to the closure of the Rivière-des-Prairies facility, reduced net income by \$0.02 per share, net of income taxes, in the first six months of fiscal 2011.

As at September 30, 2011, Héroux-Devtek's funded (firm orders) backlog stood at \$526 million, up from \$509 million three months earlier, and remains well diversified.

Conditions remain favourable in the commercial aerospace market. Large commercial aircraft manufacturers have announced several production rate increases on leading programs up to calendar 2014, new orders are significantly above those of a year ago and both Boeing and Airbus are forecasting increased deliveries for calendar 2011. The business jet market continues to see positive signs, such as greater aircraft utilization and fewer used aircraft for sale, but shipments are only expected to increase in calendar 2012. The military aerospace market has stabilized as governments address their deficits. As to the JSF program, despite the two-year probation on the short take-off and vertical landing (STOVL) variant, Héroux-Devtek anticipates to produce a higher number of shipsets in fiscal 2012, compared to fiscal 2011 due to the ramp-up of the other two variants and a higher share of the total production. Finally, the Corporation's main industrial markets are showing further momentum, as new orders and backlogs for its main customers continue to increase.

As Héroux-Devtek further broadens its product and service offering, it will be in an increasingly favourable position to capture business opportunities in its strategic markets. The pending start-up of our new facility in Mexico will be another significant factor in our value proposition, while our healthy balance sheet enables us to consider other strategic acquisitions that would enhance our product portfolio and our technologies. For the current fiscal year ending March 31, 2012, we continue to anticipate an internal sales growth of approximately 5%, assuming the Canadian dollar remains at parity versus the U.S. currency. More importantly, the projected ramp-up of many important programs could further accelerate our growth beyond this fiscal year.

Gilles Labbé President and Chief Executive Officer November 4, 2011



# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Second Quarter ended September 30, 2011

Héroux-Devtek Inc.
Notice of Disclosure of Non-Auditor Review of Interim Financial Statements for the quarters ended September 30, 2011 and 2010.
Pursuant to National Instrument 51-102, Part 4, subsection 4.3(3)(a) issued by the Canadian Securities Administrators, if the external auditors have not performed a review of the financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by the external auditors.
The accompanying unaudited interim condensed consolidated financial statements of the Corporation for the quarters ended September 30, 2011 and 2010, have been prepared in accordance with the International Accounting Standard 34, Interim Financial Reporting, and the requirements of the International Financial Reporting Standard 1, First-time Adoption of International Financial Reporting Standards, and are the responsibility of the Corporation's management.
The Corporation's external auditors, Ernst & Young LLP, have not performed a review of these interim condensed consolidated financial statements in accordance with the standards established by the Canadian Institute of Chartered Accountants for a review of financial

statements by the external auditors of an entity.

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(For the quarters ended September 30, 2011 and 2010)

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## CONSOLIDATED BALANCE SHEETS

As at September 30, 2011 and March 31, 2011 (In thousands of Canadian dollars) (Unaudited)

	Notes	Se	ptember 30, 2011		March 31, 2011
Assets					
Current assets					
Cash and cash equivalents	9	\$	45,418	\$	32,910
Accounts receivable			49,562		62,623
Income tax receivable			-		716
Inventories			137,756		134,837
Derivative financial instruments	10		4,569		10,923
Other current assets	11		16,752		14,738
			254,057		256,747
Property, plant and equipment, net	4		153,573		150,677
Finite-life intangible assets, net			23,837		18,486
Derivative financial instruments	10		4,201		10,132
Goodwill			37,675		35,887
Deferred income tax assets			214		-
Other assets	7		611		611
Total assets		\$	474,168	\$	472,540
Liabilities and shareholders' equity					
Current liabilities					
Accounts payable and accrued liabilities	12	\$	48,398	\$	52,577
Accounts payable - other	12	Ψ	1,047	Ψ	4,128
Provisions			11,879		11,786
Progress billings			21,612		24,555
Income tax payable			3,458		1,622
Derivative financial instruments	10		2,197		852
Current portion of long-term debt	13		9,220		6,353
Current portion or long-term debt	13		97,811		101,873
Long-term debt	13		105,194		99,155
Provisions	13		5,082		4,805
			3,062 4,692		8,810
Progress billings Derivative financial instruments	10				
	10		5,104		1,158
Deferred income tax liabilities			12,979		18,931
Other liabilities			14,447 245,309		13,265 247,997
			240,309		241,991
Shareholders' equity	44		404.007		100 101
Issued capital	14		101,906		100,136
Contributed surplus	4=		2,856		3,330
Accumulated other comprehensive income (loss)	15		(126)		7,463
Retained earnings			124,223		113,614
			228,859		224,543
		\$	474,168	\$	472,540

# Commitments (Note 17)

The accompanying notes, including Note 19 – *Conversion to International Financial and Reporting Standards*, are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME

For the periods ended September 30, 2011 and 2010 (In thousands of Canadian dollars, except per share data) (Unaudited)

				arters ptemb	ended er 30		nonths ptemb	s ended oer 30	
	Note	S	2011	<b>2011</b> 2010			2011		2010
Sales		\$	86,002	\$	83,194	\$	177,875	\$	165,735
Cost of sales	4, 5		72,311		72,104		148,705		142,809
Gross profit			13,691		11,090		29,170		22,926
Selling and administrative expenses	5		6,052		5,906		12,448		11,870
Operating income			7,639		5,184		16,722		11,056
Financial expenses	6		1,502		1,278		2,945		2,478
Income before income tax expense and									
restructuring charges			6,137		3,906		13,777		8,578
Restructuring charges	7		-		269		-		637
Income before income tax expense			6,137		3,637		13,777		7,941
Income tax expense			1,325		983		3,168		1,969
Net income		\$	4,812	\$	2,654	\$	10,609	\$	5,972
Earnings per share – basic and diluted	8	\$	0.16	\$	0.09	\$	0.35	\$	0.20

The accompanying notes, including Note 19 – Conversion to International Financial and Reporting Standards, are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the periods ended September 30, 2011 and 2010 (In thousands of Canadian dollars) (Unaudited)

For the quarters ended September 30

	Notes	2011	2010
	15		-
Net income		\$ 4,812 \$	2,654
Other comprehensive income (loss):			
Gain (loss) arising from translating the financial statements of foreign operations		10,243	(2,660)
Cash flow hedges:			
Net gains (losses) on valuation of derivative financial instruments,			
net of income taxes (recovery) of \$2,978 and of \$(1,574) in 2010		(8,262)	3,812
Net (gains) losses on derivative financial instruments transferred to net income,			
net of income taxes of \$948 and of \$412 in 2010		(2,587)	(1,097)
Net gains (losses) on hedge of net investments in U.S. operations,			
net of income taxes of \$648		(4,332)	-
Defined benefit pension plans:			
Actuarial gains (losses), net of income taxes of \$717 and of \$35 in 2010		(1,930)	(98)
Net change in asset limit and minimum funding requirements,			
net of income taxes (recovery) of \$(50)		202	-
Other comprehensive income (loss)		\$ (6,666) \$	(43)
Comprehensive income (loss)	•	\$ (1,854) \$	2,611

For the six-month periods ended September 30

	Notes	2011	2010
	15		
Net income		\$ 10,609 \$	5,972
Other comprehensive income (loss):			
Gain (loss) arising from translating the financial statements of foreign operations		9,852	1,205
Cash flow hedges:			
Net gains (losses) on valuation of derivative financial instruments,			
net of income taxes (recovery) of \$2,460 and of \$(18) in 2010		(6,683)	141
Net (gains) losses on derivative financial instruments transferred to net income,			
net of income taxes of \$1,977 and of \$935 in 2010		(5,469)	(2,574)
Net gains (losses) on hedge of net investments in U.S. operations,			
net of income taxes of \$711		(3,965)	-
Defined benefit pension plans:			
Actuarial gains (losses), net of income taxes of \$960 and of \$478 in 2010		(2,562)	(1,317)
Net change in asset limit and minimum funding requirements,			
net of income taxes (recovery) of \$(449)		1,238	
Other comprehensive income (loss)		\$ (7,589) \$	(2,545)
Comprehensive income (loss)		\$ 3,020 \$	3,427

The accompanying notes, including Note 19 – Conversion to International Financial and Reporting Standards, are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the periods ended September 30, 2011 and 2010 (In thousands of Canadian dollars) (Unaudited)

For the six-month period ended September 30, 2011

	Notes	Issued capital	Contributed surplus	Accumulated other comprehensive income ("AOCI")	Retained earnings	Shareholders'
Balance at March 31, 2011	110103	\$100,136	\$3,330	\$7,463	\$113,614	\$224,543
Common shares:	14	•	. ,	•	,	
Issued under the Stock option plan Issued under the Stock purchase and		1,611	(657)	-	-	954
ownership incentive plan		159	-	-	-	159
Stock-based compensation expense	14	-	183	-	-	183
Net income		-	-	-	10,609	10,609
Other comprehensive income (loss)		-	-	(7,589)	-	(7,589)
Balance at September 30, 2011		\$101,906	\$2,856	\$(126)	\$124,223	\$228,859

For the six-month period ended September 30, 2010

	Notes	Issued capital	Contributed surplus	Accumulated other comprehensive income ("AOCI")	Retained earnings	Shareholders' equity
Balance at April 1, 2010		\$100,641	\$3,145	\$11,198	\$96,079	\$211,063
Common shares:	14					
Issued under the Stock option plan		747	-	-	-	747
Issued under the Stock purchase and ownership incentive plan Repurchased under the Corporation's		170	-	-	-	170
normal course issuer bid		(1,937)	-	-	(1,561)	(3,498)
Stock-based compensation expense	14	-	146	-	-	146
Net income		-	-	-	5,972	5,972
Other comprehensive income (loss)		-	-	(2,545)	-	(2,545)
Balance at September 30, 2010		\$99,621	\$3,291	\$8,653	\$100,490	\$ 212,055

The accompanying notes, including Note 19 – *Conversion to International Financial and Reporting Standards*, are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the periods ended September 30, 2011 and 2010 (In thousands of Canadian dollars) (Unaudited)

			ended oer 30	Six montl Septen	
	Notes	2011	2010	2011	2010
Cash and cash equivalents provided by (used for):					
Operating activities					
Net income		\$ 4,812	\$ 2,654 \$	10,609 \$	5,972
Items not requiring an outlay of cash:					
Amortization expense	5	5,939	6,116	11,804	12,210
Deferred income taxes		(905)	(72)	(440)	620
Loss on sale of property, plant and equipment		-	77	28	77
Amortization of deferred financing costs	6	110	42	220	84
Interest accretion expense	6	551	398	1,034	789
Stock-based compensation expense	14	120	91	183	146
Cash flows from operations		10,627	9,306	23,438	19,898
Net change in non-cash items related to operations	16	(293)	(723)	1,229	(9,345)
Cash flows related to operating activities		10,334	8,583	24,667	10,553
Investing activities					
Additions to property, plant and equipment (1)		(4,199)	(5,898)	(9,905)	(9,093)
Net increase in finite-life intangible assets		(4,129)	(1,579)	(6,166)	(3,729
Proceeds on disposal of property, plant and equipment		3	45	35	70
Business acquisition		-	-	-	(28,813)
Cash flows related to investing activities		(8,325)	(7,432)	(16,036)	(41,565)
Financing activities					
Increase in long-term debt		1,783	1,309	3,276	18,875
Repayment of long-term debt		(1,362)	(1,246)	(3,159)	(3,169)
Repurchase of common shares	14	-	(330)	-	(3,498)
Issuance of common shares	14	81	688	1,113	917
Cash flows related to financing activities		502	421	1,230	13,125
Effect of changes in exchange rates on cash and cash					
equivalents		2,796	(953)	2,647	663
Change in cash and cash equivalents during the periods		5,307	619	12,508	(17,224)
Cash and cash equivalents at beginning of periods		40,111	28,748	32,910	46,591
Cash and cash equivalents at end of periods		\$ 45,418	\$ 29,367 \$	45,418 \$	29,367
Interest and taxes reflected in operating activities:					
Interest paid		\$ 984	\$ 1,033 \$	1,812 \$	1,638
Income taxes paid		\$ 370	\$ 595 \$	2,048 \$	856

<sup>(1)</sup> The additions to property, plant and equipment for the quarter and six-month period this year were \$4,372 and \$9,031 respectively (\$5,898 and \$9,093 last year). These additions shown above include the variation of unpaid additions at period end, net of those acquired through finance leases.

The accompanying notes, including Note 19 - Conversion to International Financial and Reporting Standards, are an integral part of these consolidated financial statements.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the periods ended September 30, 2011 and 2010 (In thousands of Canadian dollars, except per share data) (Unaudited)

### Note 1. Nature of activities and corporate information

Héroux-Devtek Inc. is incorporated under the laws of Québec. Its head office and registered office are domiciled at Complexe St-Charles, 1111 St-Charles Street West, suite 658, East Tower, Longueuil (Québec), Canada. Héroux-Devtek Inc. and its subsidiaries (the "Corporation") specialize in the design, development, manufacture, repair and overhaul of systems and components used principally in the aerospace and industrial segments.

## Note 2. Basis of preparation

The interim condensed consolidated financial statements for the three- and six-month periods ended September 30, 2011 were prepared in accordance with IAS 34, Interim Financial Reporting. The same accounting policies and methods of computation were followed in the preparation of these interim condensed consolidated financial statements as were followed in the preparation of the interim condensed consolidated financial statements for the three-month period ended June 30, 2011. In addition, the interim condensed consolidated financial statements for the three-month period ended June 30, 2011 contain certain incremental annual disclosures under International Financial Reporting Standards ("IFRS") not included in the annual financial statements for the year ended March 31, 2011 prepared in accordance with previous Canadian GAAP. Accordingly, these interim condensed consolidated financial statements for the three- and six-month periods ended September 30, 2011 should be read together with the annual consolidated financial statements for the year ended March 31, 2011 prepared in accordance with previous Canadian GAAP as well as the interim condensed consolidated financial statements for the three-month period ended June 30, 2011.

These consolidated financial statements were approved for issue by the Board of Directors of the Corporation on November 3, 2011.

### Note 3. Recent accounting pronouncements

#### IFRS 9 Financial Instruments

On November 12, 2009, the IASB issued IFRS 9 - Financial Instruments as the first step in its project to replace IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 simplifies the measurement and classification for financial assets by reducing the number of measurement categories and removing complex rule-driven embedded derivative guidance in IAS 39. The new standard also provides for a fair value option in the designation of a non-derivative financial liability and its related classification and measurement. This standard will be effective for the Corporation's fiscal year beginning on April 1, 2013, with earlier application permitted.

### IFRS 13 Fair Value Measurement

In May 2011, the IASB released IFRS 13, Fair Value Measurement. IFRS 13 will improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRS. This standard will be effective for the Corporation's fiscal year beginning on April 1, 2013, with earlier application permitted.

### IAS 1 Financial Statement Presentation

In June 2011, the IASB amended IAS 1, Presentation of Financial Statements. The principal change resulting from the amendments to IAS 1 is a requirement to group together items within Other Comprehensive Income ("OCI") that may be reclassified to the statement of income. The amendments also reaffirm existing requirements that items in OCI and net income should be presented as either a single statement or two consecutive statements. The amendment to IAS 1 will be effective for the Corporation's fiscal year beginning on April 1, 2013, with earlier application permitted.

## IAS 19 Employee Benefits

In June 2011, the IASB amended IAS 19, Employee Benefits. Amongst other changes, the amendments require entities to compute the financing cost component of defined benefit plans by applying the discount rate used to measure post-employment benefit obligations to the net post-employment benefit obligations (usually, the present value of defined benefit obligations less the fair value of plan assets). This amendment should result in a higher net financing cost for the Corporation. Furthermore, the amendments to IAS 19 enhance the disclosure requirements for defined benefit plans, providing additional information about the characteristics of defined benefit plans and the risks that

entities are exposed to through participation in those plans. The amendment to IAS 19 will be effective for the Corporation's fiscal year beginning on April 1, 2013, with earlier application permitted.

The Corporation is currently assessing the impact of adopting these new standards.

### Note 4. Government assistance

During the quarter ended September 30, 2011, the Corporation recorded as government assistance an amount of \$1,100 as a reduction of cost of sales (\$367 for the guarter ended September 30, 2010) and an amount of \$200 (\$1,035 for the guarter ended September 30, 2010) as a reduction of the related property, plant and equipment or capitalized development costs.

During the six-month period ended September 30, 2011, the Corporation recorded as government assistance an amount of \$1,425 as a reduction of cost of sales (\$987 for the six-month period ended September 30, 2010) and an amount of \$1,443 (\$1,471 for the six-month period ended September 30, 2010) as a reduction of the related property, plant and equipment or capitalized development costs.

## Note 5. Cost of sales, selling and administrative expenses

The main components for the three- and six-month periods ended September 30, are as follows:

	Quarters ended September 30					x months ended September 30		
	<b>2011</b> 2010				2011		2010	
Raw material and purchased parts	\$ 31,639	\$	30,504	\$	64,544	\$	59,915	
Employee costs	29,117		28,277		61,482		57,471	
Amortization	5,939		6,116		11,804		12,210	
Others	11,668		13,113		23,323		25,083	
	\$ 78,363	\$	78,010	\$	161,153	\$	154,679	

## Note 6. Financial expenses

Financial expenses for the three- and six-month periods ended September 30 comprise the following:

	Quarters ended September 30					s ended oer 30	
	2011		2010		2011		2010
Interest	\$ 725	\$	819	\$	1,570	\$	1,568
Interest accretion expense on governmental authorities loans	410		322		800		638
Amortization of deferred financing costs	110		42		220		84
Standby fees	185		23		214		43
Other interest accretion expense	141		76		234		151
	1,571		1,282		3,038		2,484
Gain on financial instruments classified as FVTPL- Interest income	(69)		(4)		(93)		(6)
	\$ 1,502	\$	1,278	\$	2,945	\$	2,478

### Note 7. Restructuring charges

On May 13, 2010, the Corporation launched an initiative to optimize and consolidate production capacity in its Aerospace segment, while further enhancing productivity at its Québec-based facilities. Consequently, the Corporation's Rivière-des-Prairies, Québec, facility was closed in September 2010 and its production was transferred to the Corporation's other facilities in the Greater Montreal area. During the three- and six-month periods ended September 30, 2010, the Corporation recorded restructuring charges of \$269 and \$637 respectively (\$196 and \$454 net of income taxes). At September 30, 2011 and March 31, 2011, the value of the building related to this facility amounts to \$611, is classified as an asset held for sale, and is shown in Other assets in the consolidated balance sheets.

### Note 8. Earnings per share

The following table sets forth the elements used to compute basic and diluted earnings per share for the three- and six-month periods ended September 30:

	Quarters ended September 30							s ended ber 30
		2011		2010		2011		2010
Net income	\$	4,812	\$	2,654	\$	10,609	\$	5,972
Weighted-average number of common shares outstanding	30,	390,433	30,	007,178	3	0,302,586	3	30,121,872
Effect of dilutive stock options of the Corporation		323,847		239,272		361,556		231,205
Weighted-average number of common diluted shares outstanding	30,	714,280	30,	246,450	3	0,664,142	3	30,353,077

The diluted earnings per share calculation does not take into consideration the potential dilutive effect of certain stock options of the Corporation since their impact is anti-dilutive. During the three- and six-month periods ended September 30, 2011, 350,000 and 335,000 stock options of the Corporation's plan (335,000 for both the three- and six-month periods in 2010) were excluded from the diluted earnings per share calculation.

Note 9. Cash and cash equivalents

	S	eptember 30,	March 31,
		2011	2011
Cash at banks	\$	12,412	\$ 7,787
Short-term deposits		33,006	25,123
	\$	45,418	\$ 32,910

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits with syndicated banks are made for varying periods up to three months and earn interest at the respective short-term deposit rates.

#### Note 10. Derivative financial instruments

## Forward foreign exchange contracts

At September 30, 2011, the Corporation had forward foreign exchange contracts to sell US\$164.8 million at a weighted-average rate of 1.0742 (Canadian dollar over U.S. dollar, "cad/usd"). At March 31, 2011 and September 30, 2010, these contracts totalled US\$159.0 million at a weighted-average rate of 1.1032 cad/usd and US\$151.1 million at a weighted-average rate of 1.1342 cad/usd, respectively. These contracts mature over the next four fiscal years, with the majority maturing over the next two fiscal years.

At September 30, 2011, the Corporation had also entered into forward foreign exchange contracts to sell US\$5.5 million at a weighted-average rate of 1.2292 cad/usd. At March 31, 2011 and September 30, 2010, these contracts totalled US\$7.7 million at a weighted-average rate of 1.2343 cad/usd and US\$9.3 million at a weighted-average rate of 1.2372 cad/usd, respectively. These contracts mature over the next three fiscal years to cover foreign exchange risk related to certain embedded derivative financial instruments.

## Interest rate swap agreements

At September 30, 2011 and March 31, 2011, the Corporation had entered into three interest rate swap agreements for a total notional amount of US\$40 million, which fix the Libor rate at 3.90% for an amount of US\$20 million and at 3.91% for another amount of US\$20 million, and will mature in December 2015.

Note 11. Other current assets

	Sep	tember 30, 2011	March 31, 2011
Investment and other tax credits receivable	\$	10,889	\$ 8,427
Sales tax receivable		2,139	1,713
Deposits on machinery and equipment (Note 17)		156	223
Prepaid expenses		1,936	2,498
Others		1,632	1,877
	\$	16,752	\$ 14,738

# Note 12. Accounts payable and accrued liabilities

	Sel	otember 30, 2011	March 31, 2011
Trade payables <sup>(1)</sup>	\$	31,236	\$ 32,495
Accrued liabilities <sup>(2)</sup>		17,162	20,082
	\$	48,398	\$ 52,577

Trade payables are normally settled on 30 to 60-day terms.

Note 13. Long-term debt

	Sep	tember 30, 2011	March 31, 2011
Senior Secured Syndicated Revolving Credit Facility ("Credit Facility") of up to \$150,000 - either in Canadian or U.S. currency equivalent, maturing on March 15, 2016, which bears interest at Libor plus 1.875% as at September 30, 2011 and March 31, 2011 representing an effective interest rate of 2.1% (2.2% at March 31, 2011). The Credit Facility includes an accordion feature to increase the Credit Facility up to \$225 million subject to lenders' consent. At September 30 and March 31, 2011, the Corporation used US\$59,500 on the Credit Facility.	\$	62,368	\$ 57,691
Governmental authorities loans, repayable in variable annual instalments, with various expiry dates until 2026.		31,223	27,707
Obligations under finance leases, all bearing fixed interest rates between 3.5% and 9.3% maturing from November 2012 to September 2018, with amortization periods ranging from five to eight years, secured by the related property, plant and equipment, net of interest of \$2,546 (\$2,299 at March 31, 2011).		20,609	19,760
Promissory note, repayable in monthly instalments over 40 months up to July 2013, bearing fixed interest at 5% and guaranteed by the Corporation.		2,192	2,548
Deferred financing costs, net		(1,978)	(2,198)
		114,414	105,508
Less: current portion		9,220	6,353
	\$	105,194	\$ 99,155

Accrued liabilities mainly include payroll-related liabilities.

### Note 14. Issued capital

### Authorized

Unlimited Voting common shares, without par value First preferred shares, issuable in series, without par value Unlimited Second preferred shares, issuable in series, without par value Unlimited

The rights, privileges, restrictions and conditions related to the preferred shares are established by the Board of Directors.

For the three- and six-month periods ended September 30, 2011, variations in common shares issued are as follows:

	Quarter er September 3		Six-months ended September 30, 2011			
	Number		Issued capital	Number		Issued capital
Common shares issued and fully paid						
Opening balance	30,384,096	\$	101,825	30,173,798	\$	100,136
Issued for cash on exercise of stock options	-		-	200,323		1,611
Issued for cash under the Stock purchase and						
ownership incentive plan	11,343		81	21,318		159
Closing balance	30,395,439	\$	101,906	30,395,439	\$	101,906

#### Issuance of common shares

During the three- and six-month periods ended September 30, 2011, the Corporation issued 11,343 and 221,641 common shares respectively, at weighted-average prices of \$7.13 and \$5.02 for total cash considerations of \$81 and \$1,113. This includes 200,323 common shares which were issued (all in the first quarter) following the exercise of stock options for a total cash consideration of \$954. The initial fair value of these stock options, amounting to \$657 was transferred in the issued capital from the contributed surplus in the three-month period ending June 30, 2011. The remainder of 11,343 and 21,318 common shares were issued under the Corporation's stock purchase and ownership incentive plan for total cash considerations of \$81 and \$159.

During the three- and six-month periods ended September 30, 2010, the Corporation issued 137,992 and 190,177 common shares respectively, at weighted-average prices of \$4.98 and \$4.82 for total cash considerations of \$688 and \$917. This includes 122,221 and 157,221 common shares respectively, which were issued following the exercise of stock options for total cash considerations of \$605 and \$747. The remainder of 15,771 and 32,956 common shares were issued under the Corporation's stock purchase and ownership incentive plan for total cash considerations of \$83 and \$170.

#### Normal course issuer bid

In fiscal 2010, on November 25, 2009, the Corporation launched a normal course issuer bid ("NCIB") under which the Corporation could repurchase up to 1,500,000 of its common shares, representing approximately 5% of the issued and outstanding shares. The NCIB terminated on November 24, 2010.

During the three- and six-month periods ended September 30, 2010, the Company repurchased 59,100 and 605,100 common shares respectively, at average prices of \$5.57 and \$5.78 for total cash considerations of \$330 and \$3,498 under the NCIB. The excess (\$135 and \$1,561) of the cost of the common shares repurchased over their average book value (\$195 and \$1,937) was accounted for as a reduction of retained earnings.

## A. Stock option plan

During the second quarter ended September 30, 2011, the aggregate number of shares available for future issuance under the stock option plan has been replenished, due to the limited number of common shares remaining under this plan and following the approval by the shareholders of the Corporation at the last Annual and Special Meeting of shareholders.

The number of common shares reserved for issuance now represents 2,808,257 of which 2,573,257 shares had not been granted yet at September 30, 2011.

During the three- and six-month periods ended September 30, the number of stock options varied as follows:

	Quarter e September :		Quarter September	
	Weighted-average exercise price	Number of stock options	Weighted-average exercise price	Number of stock options
Balance at beginning of quarter	\$6.22	1,199,677	\$5.85	1,492,221
Granted	7.65	235,000	5.94	138,000
Exercised	-	-	4.95	(122,221)
Cancelled / forfeited	-	-	6.94	(27,000)
Balance at end of quarter	\$6.45	1,434,677	\$5.91	1,481,000

	Six months September 3		Six month September		
	Weighted-average exercise price	Number of stock options	Weighted-average exercise price	Number of stock options	
Balance at beginning of period	\$6.00	1,393,000	\$5.83	1,555,221	
Granted	7.68	242,000	5.94	138,000	
Exercised	4.76	(200,323)	4.75	(157,221)	
Cancelled / forfeited	-	-	7.19	(55,000)	
Balance at end of period	\$6.45	1,434,677	\$5.91	1,481,000	

For the three- and six-month periods ended September 30, 2011, the stock option expenses amounted to \$120 and \$183 respectively (\$91 and \$146 in 2010).

### B. Stock purchase and ownership incentive plan

During the three- and six-month periods ended September 30, 2011, 11,343 and 21,318 common shares were issued respectively (15,771 and 32,956 in 2010) and 4,642 and 8,682 common shares were attributed to the participating employees (6,378 and 13,044 in 2010), under the stock purchase and ownership incentive plan. For the three- and six-months ended September 30, 2011, the expense related to the attributed common shares amounted to \$36 and \$71 respectively (\$37 and \$75 in 2010).

During the second quarter ended September 30, 2011, the aggregate number of shares available for future issuance under the stock purchase and ownership incentive plan has been replenished, due to the limited number of common shares remaining under this plan and following the approval by the shareholders of the Corporation at the last Annual and Special Meeting of shareholders.

The number of common shares reserved for issuance now represents 340,000 of which 332,352 have not been issued yet under this plan.

## C. Stock appreciation right (SAR) plan

At September 30, 2011, on a cumulative basis, 130,500 SARs were still outstanding (143,000 at September 30, 2010) at a weighted-average granted value of \$6.32 (\$6.21 at September 30, 2010) which expire on various dates from fiscal 2013 to 2016.

For the three- and six-month periods ended September 30, 2011, SAR reversal of expense amounted to \$82 and \$187 respectively (expense of \$40 and \$113 in 2010).

During the three- and six-month periods ended September 30, 2011, no SARs were granted or cancelled (none granted or cancelled last year) and 12,500 SARs were exercised (7,500 were exercised in 2010).

The SAR plan was effective until August 2010 and has since been replaced by the deferred share unit plan (DSU) approved in May 2011 (see below). Outstanding SARs issued prior to that date are still in effect.

### D. Deferred share unit plan

During the three- and six-month periods ended September 30, 2011, the Corporation issued 22,547 and 37,718 DSUs respectively. DSU expense amounted to \$91 and \$216.

## Note 15. Accumulated other comprehensive income

Changes in accumulated other comprehensive income are as follows:

	Exchange Hedge of								
	differe				net		Defined		
	trans	slation of		Cash	inv	estments	benefit		
		foreign		flow		in U.S.		pension	
	op	erations	he	dges	0	perations		plans	Total
Balance at June 30, 2011	\$	(3,964)	\$ 1	1,627	\$	957	\$	(2,080)	\$ 6,540
Other comprehensive income (loss)		10,243	(1	0,849)		(4,332)		(1,728)	(6,666)
Balance at September 30, 2011	\$	6,279	\$	778	\$	(3,375)	\$	(3,808)	\$ (126)
Balance at March 31, 2011	\$	(3,573)	\$ 1	2,930	\$	590	\$	(2,484)	\$ 7,463
Other comprehensive income (loss)		9,852	(1:	2,152)		(3,965)		(1,324)	(7,589)
Balance at September 30, 2011	\$	6,279	\$	778	\$	(3,375)	\$	(3,808)	\$ (126)

	differe trans	ences on lation of foreign erations	ŀ	Cash flow nedges	inve	Hedge of net estments in U.S. perations	Defined benefit pension plans	Total
Balance at June 30, 2010 Other comprehensive income (loss)	\$	<b>3,865</b> (2,660)	\$	<b>6,050</b> 2,715	\$	-	\$ <b>(1,219)</b> (98)	\$ <b>8,696</b> (43)
Balance at September 30, 2010	\$	1,205	\$	8,765	\$	-	\$ (1,317)	\$ 8,653
Balance at April 1, 2010 Other comprehensive income (loss)	\$	- 1,205	\$	<b>11,198</b> (2,433)	\$	-	\$ - (1,317)	\$ <b>11,198</b> (2,545)
Balance at September 30, 2010	\$	1,205	\$	8,765	\$	-	\$ (1,317)	\$ 8,653

## Note 16. Net change in non-cash items related to operations

For the three- and six-month periods ended September 30, the net change in non-cash items related to operations is detailed as follows:

	Quarters er Septembe		Six months ended September 30			
	2011	2010	2011	2010		
Accounts receivable	\$ (4,598) \$	(2,200) \$	13,061 \$	(1,725)		
Income tax receivable	428	(373)	716	(740)		
Inventories	(3,300)	3,715	(2,919)	8,472		
Other current assets	472	1,527	(328)	877		
Accounts payable and accrued liabilities						
and, other liabilities	7,569	(2,335)	(4,286)	(10,308)		
Accounts payable – other	(2,222)	410	(3,081)	596		
Provisions	670	(448)	370	(1,643)		
Progress billings	(4,504)	(3,202)	(7,061)	(8,978)		
Income tax payable	2,059	93	1,836	312		
Effect of changes in exchange rate <sup>(1)</sup>	3,133	2,090	2,921	3,792		
	\$ (293) \$	(723) \$	1,229 \$	(9,345)		

Reflects the total impact of changes in exchange rate during the related period on non-cash items listed above for the Corporation's U.S. subsidiaries.

#### Note 17. Commitments

The Corporation has released purchase orders relating to a new facility and machinery and equipment which have not yet been delivered to the Corporation's facilities. These outstanding purchase orders at September 30, 2011 amounted to \$8,428 (\$3,938 at March 31, 2011) for which an amount of \$156 (\$223 at March 31, 2011) in deposits on machinery and equipment were made and are included in other current assets.

## Note 18. Segment information

Based on the nature of the Corporation's markets (customers, manufacturing techniques and regulatory requirements), there are two main operating segments: Aerospace and Industrial. The Aerospace segment includes the design, development, manufacture, repair and overhaul and sale of systems and components for military and civil aviation, while the Industrial segment represents essentially the manufacture and sale of gas turbine components and other high precision machined products for the wind energy and heavy equipment industries.

The accounting policies used to account for the operating segments are the same as those described in the summary of significant accounting policies. The Corporation accounts for intersegment and related-party sales and transfers, if any, at the exchange amount which represents the amount of consideration established and agreed to by the parties.

The Landing Gear and Aerostructure cash generating units (CGUs) have been aggregated to form the Aerospace reporting segment. For the purpose of allocating resources and assessing performance, management monitors the results of its operating units in relation to the results of the reporting segment to which they pertain. The Corporation evaluates the performance of its operating segments based on operating income before financial expenses and income tax expense. Financial expenses and income tax expense are managed on a Corporation basis.

		2011			2010	
Quarters ended September 30	Aerospace	Industrial	Total	Aerospace	Industrial	Total
Sales	\$ 77,640	\$ 8,362	\$ 86,002	\$ 76,967	\$ 6,227	\$ 83,194
Results						_
Operating income	5,653	1,986	7,639	4,335	849	5,184
Financial expenses (unallocated)			1,502			1,278
Income before income tax						
expense and restructuring						
charges			6,137			3,906
Assets	443,277	30,891	474,168	430,818	24,532	455,350
Liabilities	236,320	8,989	245,309	237,614	5,681	243,295
Other segment information:						
Additions to property, plant						
and equipment	3,178	1,194	4,372	5,619	279	5,898
Net increase of finite-life						
intangible assets	4,034	95	4,129	1,579	-	1,579
Amortization expense	5,364	575	5,939	5,478	638	6,116

### Geographic information

	2011									
Quarters ended September 30	Canada		U.S.		Total	Canada		U.S.		Total
Sales	\$ 51,464	\$	34,538	\$	86,002	\$ 49,201	\$	33,993	\$	83,194
Property, plant and equipment, net	91,272		62,301		153,573	95,032		56,667		151,699
Finite-life intangible assets, net	20,388		3,449		23,837	11,014		4,537		15,551
Goodwill	15,093		22,582		37,675	15,093		22,196		37,289
Export sales <sup>(1)</sup>	\$ 30,135					\$ 27,807				

During the quarters ended September 30, 2011 and 2010, 71% and 68% of sales respectively, were made to U.S. customers.

<sup>(1)</sup> Export sales are attributed to countries based on customer location.

Note 18. Segment information (continued)

			2011			2010	
Six months ended September 30	Aerospace	I	ndustrial	Total	Aerospace	Industrial	Total
Sales	\$ 162,285	\$	15,590	\$ 177,875	\$ 153,009	\$ 12,726	\$ 165,735
Results							
Operating income	13,25		3,471	16,722	9,472	1,584	11,056
Financial expenses (unallocated)				2,945			2,478
Income before income tax							
expense and restructuring							
charges				13,777			8,578
Assets	443,27	'	30,891	474,168	430,818	24,532	455,350
Liabilities	236,320	)	8,989	245,309	237,614	5,681	243,295
Other segment information:							
Additions to property, plant							
and equipment	7,070	)	1,961	9,031	8,638	455	9,093
Net increase of finite-life							
intangible assets	6,07		95	6,166	3,729	-	3,729
Amortization expense	10,663	}	1,141	11,804	10,913	1,297	12,210

## Geographic information

		2011	_		2010	
Six months ended September 30	Canada	U.S.	Total	Canada	U.S.	Total
Sales	\$ 109,789	\$ 68,086	\$ 177,875	\$ 105,037	\$ 60,698	\$ 165,735
Property, plant and equipment, net	91,272	62,301	153,573	95,032	56,667	151,699
Finite-life intangible assets, net	20,388	3,449	23,837	11,014	4,537	15,551
Goodwill	15,093	22,582	37,675	15,093	22,196	37,289
Export sales(1)	\$ 64,220			\$ 59,656		

During the six-months ended September 30, 2011 and 2010, 69% and 67% of sales respectively, were made to U.S. customers.

<sup>(1)</sup> Export sales are attributed to countries based on customer location.

### Note 19. Conversion to International Financial Reporting Standards

The Canadian Accounting Standards Board has mandated the adoption of IFRS effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011 for Canadian publicly accountable profit-oriented enterprises.

Consequently, on April 1, 2011, the Corporation adopted IFRS as the basis of preparation and presentation of its consolidated financial statements. The Corporation has thus prepared its consolidated financial statements for the three- and six-month periods ended September 30, 2011 in conformity with IFRS. The consolidated financial statements of the current fiscal year ending March 31, 2012 (and for periods ending during the current fiscal year ending March 31, 2012) are and will be prepared in accordance with IFRS. The consolidated financial statements of the fiscal year ended March 31, 2011, the three- and six-month periods ended September 30, 2010, as well as the opening balance sheet as at April 1, 2010 (transition date), have been restated to conform to IFRS (see below).

Prior to current fiscal year 2012, the consolidated financial statements were prepared and presented on the basis of generally accepted accounting principles then in effect in Canada ("Previous GAAP").

#### Reconciliations of Previous GAAP to IFRS

IFRS 1 requires an entity to reconcile on a consolidated basis shareholder's equity, net income, comprehensive income and cash flows for prior periods. The impact of converting to IFRS on the Corporation's statements of cash flows compared with its Previous GAAP statements of cash flows is directly related to the impacts on the statements of net income, consolidated statements of comprehensive income and the consolidated balance sheets as described below. The line items of the consolidated statements of cash flows most affected by the conversion to IFRS are: Net income, Amortization expense, Deferred income taxes, Interest accretion expense and Repayment of long-term debt.

The following represents the reconciliations from Previous GAAP to IFRS for the respective periods noted for the shareholders' equity, net income and comprehensive income:

#### 19.1 Reconciliation of shareholders' equity as at September 30, 2010:

	Note		
Shareholders' equity under Previous GAAP as at September 30, 2010	11010		219,251
Adjustments:			
On shareholders' equity as of April 1, 2010			(6,029)
On net income for the six-month period ended September 30, 2010,			
which have an impact on shareholders' equity as at September 30,			
2010	19.3	233	
<ul> <li>Stock-based compensation expense included in the</li> </ul>			
consolidated statements of income		(86)	147
Adjustments to other comprehensive income for the six-month period			
ended September 30, 2010 which have an impact on shareholders'			
equity as at September 30, 2010			
Pension plans - Actuarial loss	19.3		(1,317)
• Other	19.3		3
Total adjustments			(7,196)
Shareholders' equity under IFRS as at September 30, 2010			212,055
<u> </u>			

#### 19.2 Reconciliation of net income and comprehensive income for the quarter ended September 30, 2010:

	Reference	Previous GAAP	<u>Adjustments</u>	<u>IFRS</u>
		00.404		00.404
Sales		83,194	-	83,194
Cost of sales <sup>(1)</sup>	A1, A2, A3	72,328	(224)	72,104
Gross profit		10,866	224	11,090
Selling and administrative expenses	A4	5,932	(26)	5,906
Operating income		4,934	250	5,184
Financial expenses	A1, A2	1,155	123	1,278
Income before income tax expense and restructuring charges		3,779	127	3,906
Restructuring charges		269	-	269
Income before income tax expense		3,510	127	3,637
Income tax expense	A1, A2, A3	954	29	983
Net income		2,556	98	2,654
Other comprehensive income, net of income taxes:		50	5	55
Pension plans - Actuarial loss	A3	-	(98)	(98)
Total – Other comprehensive income (loss)		50	(93)	(43)
Comprehensive income (loss)		2,606	5	2,611

Including amortization of \$5,879 under Previous GAAP and of \$6,116 under IFRS.

#### 19.3 Reconciliation of net income and comprehensive income for the six-month period ended September 30, 2010:

	<u>Reference</u>	Previous GAAP	<u>Adjustments</u>	<u>IFRS</u>
Sales		165,735	-	165,735
Cost of sales <sup>(1)</sup>	A1, A2, A3	143,262	(453)	142,809
Gross profit		22,473	453	22,926
Selling and administrative expenses	A4	11,956	(86)	11,870
Operating income		10,517	539	11,056
Financial expenses	A1, A2	2,233	245	2,478
Income before income tax expense and restructuring charges		8,284	294	8,578
Restructuring charges		637	-	637
Income before income tax expense		7,647	294	7,941
Income tax expense	A1, A2, A3	1,908	61	1,969
Net income		5,739	233	5,972
Other comprehensive income (loss), net of income taxes:		(1,231)	3	(1,228)
Pension plans - Actuarial loss	A3	-	(1,317)	(1,317)
Total – Other comprehensive income (loss)		(1,231)	(1,314)	(2,545)
Comprehensive income (loss)		4,508	(1,081)	3,427

Including amortization of \$11,744 under Previous GAAP and of \$12,210 under IFRS.

Following are explanations of Previous GAAP – IFRS adjustments in relation to the above reconciliations (Reference):

### A. Exemptions ("E") applied

IFRS 1-First-time Adoption of International Financial Reporting Standards allows first-time adopters certain exemptions from the general requirement to apply IFRS, effective for the April 1, 2010 consolidated opening balance sheet. The Corporation has applied the following exemptions:

- F1. IFRS 3-Business Combinations is applied to acquisitions of subsidiaries that occurred after March 31, 2004. Accordingly, the Corporation has reviewed certain business acquisition purchase price determinations and allocations. The effect is a decrease in the goodwill and shareholders' equity, at transition date.
- The Corporation has elected to recognize all unamortized cumulative actuarial losses on pensions and other retirement benefits. The effect is an increase in other liabilities and a decrease in shareholders' equity, at transition date.
- As of April 1, 2010, the Corporation has elected to transfer the exchange differences on translation of foreign operations of \$15,816 from accumulated other comprehensive income to retained earnings. This has no impact on shareholders' equity at that date.

## B. Adjustments ("A") resulting from the transition from Previous GAAP to IFRS

#### A1. Leases

Under Previous GAAP, capital and operating leases were based on quantitative tests for lease classification. IFRS requires qualitative and quantitative assessments of lease classification and, as a result, certain leases for machinery and equipment accounted for as operating leases under Previous GAAP are now accounted for as finance leases under IFRS.

#### A2. Provisions

The consolidated balance sheet includes provisions representing estimated amounts that the Corporation expects to pay in the future. Under Previous GAAP, these amounts were not discounted to account for the time period in which these obligations will be settled. As required by IAS 37-Provisions, Contingent Liabilities and Contingent Assets, certain provision amounts have been discounted. The effect on shareholders' equity at September 30, 2010 is not significant.

### A3. Pensions and other retirement benefits

To conform to IAS 19-Employee Benefits, the Corporation:

- adopted the projected unit credit method to determine the actuarial value of accrued benefit obligations. Under Previous GAAP, the Corporation used accrued benefit methods. The change of method has no significant effect on shareholders' equity.
- wrote-off unamortized vested past-service costs and transitional obligation. The change results in an increase in other liabilities and a decrease in shareholders' equity.

Under Previous GAAP, actuarial gains and losses were amortized through the consolidated statement of income using a corridor approach. Under IFRS, the Corporation has elected to recognize all actuarial gains and losses in other comprehensive income as incurred. As a result of this election, variations arising from the effect of applying IFRIC 14 are recorded in other comprehensive income in the period in which they occur. IFRIC 14-The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their *Interaction* limits the measurement of defined benefit assets and may also give rise to a liability.

### A4. Stock-based compensation

Under Previous GAAP, the Corporation amortized the cost of granted stock options using the straight-line method. In order to conform to IFRS 2-Share-based payment, the Corporation adopted the graded method to amortize the cost of granted stock options. The change of method results in an increase in contributed surplus and a corresponding decrease in retained earnings. This has no impact on shareholders' equity.

### C. Reclassifications resulting from the transition from Previous GAAP to IFRS

### A5. Progress billings

Under Previous GAAP, progress billings received from customers were deducted from related inventories. As required by IFRS, progress billings of \$33,365 at March 31, 2011, are classified as short-term and long-term liabilities.

### A6. Provisions

IFRS requires that provisions be presented separately in the consolidated balance sheet. Accordingly, certain provisions classified under accounts payable and accrued liabilities and other liabilities under Previous GAAP, are presented separately.

#### A7. Derivative financial instruments – assets and liabilities

IFRS require that derivative financial instruments be presented separately in the consolidated balance sheet.

#### A8. Deferred income taxes

Under Previous GAAP, "future income taxes" are referred to as "deferred income taxes" under IFRS. Under Previous GAAP, future income taxes were classified as current or non-current based on the classification of assets and liabilities to which future income tax assets and liabilities were related. As required by IFRS, all deferred income tax assets and liabilities are classified as non-current.

### Note 20. Reclassification

Comparative figures for the consolidated financial statements as at September 30, 2010 and March 31, 2011 have been reclassified to conform to the September 30, 2011 presentation.



## MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND OPERATING RESULTS

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# **Management Discussion and Analysis** of Financial Position and Operating Results

The purpose of this management discussion and analysis ("MD&A") is to provide the reader with an overview of how the financial position of Héroux-Devtek Inc. and its subsidiaries ("Héroux-Devtek" or the "Corporation") evolved between April 1, 2011 and September 30, 2011. It also compares the operating results and cash flows for the three- and six-month periods ended September 30, 2011 to those for the same periods in the previous year.

This MD&A should be read in conjunction with the unaudited interim condensed consolidated financial statements for the three months ended June 30, 2011 and six months ended September 30, 2011 and the audited consolidated financial statements and MD&A for the year ended March 31, 2011, both of which are available on the Corporation's website at www.herouxdevtek.com. The Corporation reports its results in Canadian dollars. All amounts in this MD&A are in Canadian dollars unless otherwise indicated.

This MD&A is based on financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"), using the Canadian dollar as the reporting currency.

Effective April 1, 2011, the Corporation adopted IFRS as the Corporation's basis of financial reporting, using April 1, 2010 as the transition date. The second quarter 2011 unaudited interim condensed consolidated financial statements have been prepared in accordance with the International Accounting Standard 34, Interim Financial Reporting, and the requirements of the International Financial Reporting Standard 1, first-time Adoption of International Financial Reporting Standards, as issued by the International Accounting Standards Board ("IASB"). Except where otherwise noted, all prior period comparative figures have been restated to conform to IFRS.

For details on the most significant adjustments to the financial statements of prior periods, see Note 19 – Conversion to International Financial Reporting Standards – to the unaudited interim condensed consolidated financial statements of the three- and six-month periods ended September 30, 2011.

The Corporation has implemented the necessary changes to its systems and reporting processes in various parts of its business, to support preparation of the IFRS opening balance sheet as at April 1, 2010 and the preparation of its financial statements under IFRS. In addition, the impact of the transition to IFRS on internal controls over financial reporting and disclosure controls and procedures have been determined and the adjusted controls were implemented.

Note that the unaudited interim condensed consolidated financial statements for the three- and six-month periods ended September 30, 2011, referred to in this MD&A, do not contain all disclosures required by IFRS for annual financial statements and, accordingly, should also be read in conjunction with the most recently prepared annual audited consolidated financial statements for the year ended March 31, 2011, which have been prepared in accordance with Canadian generally accepted accounting principles then in effect ("Previous GAAP") along with the first unaudited interim condensed consolidated financial statements for the quarter ended June 30, 2011 prepared under IFRS.

## **Non-IFRS Measures**

The Corporation uses earnings before interest, taxes, depreciation and amortization ("EBITDA") to assess its financial performance. EBITDA is a financial measure not prescribed by IFRS, nor by Previous GAAP. However, the Corporation's management as well as investors, consider these to be useful information to assist them in evaluating the Corporation's profitability, liquidity and ability to generate funds to finance its operations and capital investment needs.

The computation of EBITDA using financial statements prepared under Previous GAAP ("EBITDA - Previous GAAP") differs somewhat from the computation of EBITDA using financial statements prepared under IFRS ("EBITDA – IFRS"). Listed below is a reconciliation of EBITDA - Previous GAAP to EBITDA - IFRS for the quarter and the first six-month period ended September 30, 2010:

(\$'000)	Quarter ended September 30, 2010	Six months ended September 30, 2010
EBITDA – Previous GAAP	10,813	22,261
Adjustments:		
Finance leases	413	824
Graded method to amortize the cost of granted stock options	26	86
Pension plans	87	173
Interest accretion on pension plans	(39)	(78)
Total adjustments	487	1,005
EBITDA – IFRS	11,300	23,266

The Corporation's EBITDA is calculated as follows:

(\$'000)	<u>Quarters</u> <u>Septem</u>		Six month Septemb	
	2011	2010	2011	2010
Net income	4,812	2,654	10,609	5,972
Income tax expense	1,325	983	3,168	1,969
Financial expenses	1,502	1,278	2,945	2,478
Amortization	5,939	6,116	11,804	12,210
EBITDA including restructuring charges	13,578	11,031	28,526	22,629
Add: Restructuring charges	-	269	-	637
EBITDA	13,578	11,300	28,526	23,266

The \$2.3 million increase in EBITDA in the second quarter ended September 30, 2011, compared to last year's second quarter, is essentially explained by an increase in net income of \$2.2 million, with a related increase in the income tax expense of \$0.3 million. At year-to-date, the EBITDA increased by \$5.3 million, compared to last year, mainly as a result of a higher net income of \$4.6 million and higher related income tax expense of \$1.2 million.

## **Forward-Looking Statements**

In the interest of providing shareholders and potential investors with information regarding Héroux-Devtek, including Management's assessment of future plans and operations, certain statements in this MD&A are forward-looking statements subject to risks, uncertainties and other important factors that could cause the Corporation's actual performance to differ materially from those expressed in or implied by such statements.

Such factors include, but are not limited to: the impact of worldwide general economic conditions and, in particular, economic conditions in Canada and the United States; industry conditions including changes in laws and regulations; increased competition; the lack of availability of qualified personnel or management; availability of commodities and fluctuations in commodity prices; foreign exchange or interest rate fluctuations; stock market volatility; and the impact of accounting policies issued by Canadian, U.S. and international standard setters. Some of these factors are further discussed under Risks and Uncertainties in this MD&A. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive, and undue reliance should not be placed on forward-looking statements.

Although the Corporation believes that the expectations conveyed by the forward-looking statements are based on information available to it on the date such statements were made, there can be no assurance that such expectations will prove to be correct. All subsequent forwardlooking statements, whether written or orally attributable to the Corporation or persons acting on its behalf, are expressly qualified in their entirety by these cautionary statements. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## Overview

Héroux-Devtek and its subsidiaries specialize in the design, development, manufacture, repair and overhaul of systems and components used principally in the aerospace and industrial segments. As such, a significant portion of the Corporation's sales are made to a limited number of customers mainly located in the United States and Canada.

Héroux-Devtek serves two segments: Aerospace and Industrial. The Corporation supplies both the commercial and military sectors of the Aerospace segment with landing gear products (including spare parts and repair and overhaul services) and airframe structural components (including kits). In the commercial sector, the Corporation is active in the business jet, regional aircraft, helicopter and large commercial jet markets. On the military side, the Corporation provides parts and services for all major military aircraft, mainly in the United States.

Héroux-Devtek's main products for the Industrial segment are large components for power-generating and heavy equipment, with its largest customers being The General Electric Company (GE) and Caterpillar. It also sells precision components for other industrial applications such as the wind energy market.

The Aerospace segment comprises the Landing Gear and Aerostructure product lines. The Industrial segment comprises large power generation components and other industrial products produced by the Industrial product line. The Landing Gear product line designs, manufactures, repairs and overhauls landing gears and has built a strong, well-recognized design engineering team and serves both the commercial and military sectors. The Aerostructure product line manufactures airframe components ranging in size from small to large, for the commercial and military aerospace sectors. The Aerospace segment includes the Landing Gear and Aerostructure product lines since, in particular, their products and services, production processes, type of customers and methods of distribution are similar. The Industrial product line manufactures large components for power generation, including the wind energy sector, and for heavy equipment and other industrial markets.

For the second quarter ended September 30, 2011, most of the Corporation's strategic markets have shown positive momentum. While the second quarter has traditionally been a slower period due to seasonal factors (plant shutdowns and summer vacation period), sales still further increased in the Aerostructure and Industrial product lines, compared to last year, while Landing Gear product sales declined, mainly as a result of the negative impact of an increase in the value of the Canadian dollar versus the US currency. The higher overall sales volume led to a better absorption of manufacturing overhead costs and to higher profitability. Although the global macro-economic environment remains volatile, the Corporation anticipates an internal sales growth of approximately 5% for the current fiscal year, assuming the Canadian dollar remains at parity versus the US currency.

## **RESULTS OF OPERATIONS**

## **Foreign Exchange**

The Corporation is subject to foreign currency fluctuations from the translation of revenues (sales), expenses, assets and liabilities of its foreign operations and from transactions denominated mainly in US dollars. Average rates are used to translate sales (but exclusive of forward foreign exchange contracts) and expenses for the years mentioned, while closing rates translate monetary assets and liabilities denominated in foreign currencies and assets and liabilities of foreign operations.

Canada / US Exchange Rates		September 30, 2011	September 30, 2010
Average rate for quarter ended	1\$ Canadian/ US \$ equivalent	0.9802	<u>1.0391</u>
Average rate for six months ended	1\$ Canadian/ US \$ equivalent	<u>0.9739</u>	<u>1.0333</u>
Canada / US Exchange Rates		September 30, 2011	March 31, 2011
Closing rate at	1\$ Canadian/ US \$ equivalent	<u>1.0482</u>	<u>0.9696</u>

As shown above, the average value of the Canadian dollar for the quarter and for the six-month periods ended September 30, 2011, when compared to its U.S. counterpart year-over-year, increased by more than 6% and naturally added pressure to the U.S.-denominated sales and results of the Corporation, including those from its Canadian operations. The variation in the closing rate since March 31, 2011 was significant on the Corporation's U.S.-denominated balance sheet accounts at the end of this quarter, when compared to last year's year-end balances. Currency fluctuation impact on the Corporation's sales, gross profit and specific balance sheet elements can be found later in this MD&A.

The Corporation makes use of derivative financial instruments, in accordance with its hedging policy, to hedge foreign currency fluctuation exposure risks (Canadian dollar over U.S. dollar) in an effort to mitigate these risks. At September 30, 2011, the Corporation had forward foreign exchange contracts totalling US\$164.8 million at a weighted-average exchange rate of 1.0742 maturing over the next four fiscal years, with the majority maturing over the next two fiscal years.

At September 30, 2011, the Corporation had also entered into forward foreign exchange contracts totalling US\$5.5 million at a weighted-average rate of 1.2292 maturing over the next three fiscal years, to cover foreign exchange risks (Canadian dollar over U.S. dollar) related to certain embedded derivatives.

## **Consolidated Sales**

Consolidated sales for the second quarter ended September 30, 2011 increased 3.4% to \$86.0 million, from \$83.2 million last year. The impact of the Canadian dollar, against the US currency, reduced consolidated sales by \$3.5 million or 4.2%, compared to last year. Excluding this unfavourable impact, sales were \$6.3 million or 7.6% higher, as production rates are ramping up in large commercial and business jet markets in the Aerospace segment, combined with a stronger customer demand in the Industrial segment.

At year-to-date, consolidated sales totalled \$177.9 million, 7.3% higher than last year's sales of \$165.7 million. Consolidated sales include a \$4.4 million or 2.7% favourable impact, as a result of having a full six-month period this year in Landing Gear USA (as the acquisition of Eagle Tool & Machine Co. and of its subsidiary, All Tool Inc., closed on April 28, 2010 in the last fiscal year) which was offset by a \$6.9 million or 4.2% unfavourable foreign exchange impact resulting from a stronger Canadian dollar, when compared to the US dollar. Excluding these two impacts, consolidated sales were \$14.7 million or 8.8% higher, as a result of increased production rates in the commercial markets of the Aerospace segment and higher customer demand in the Industrial segment.

The Corporation's sales by segment were as follows:

			rs ended aber 30		Six months ended September 30			
	2011	2010	2010 Variance		2011	2010 _	Variance	
	(\$'000)	(\$'000)	(\$'000)	%	(\$'000)	(\$'000)	(\$'000)	%
Total Aerospace	77,640	76,967	673	0.9%	162,285	153,009	9,276	6.1%
Total Industrial	8,362	6,227	2,135	34.3%	15,590	12,726	2,864	22.5%
Total	86,002	83,194	2,808	3.4%	177,875	165,735	12,140	7.3%

This fiscal year, the increase in Aerospace sales of \$3.6 million or 4.7% this quarter and of \$15.1 million or 9.9% year-to-date, when compared to the same periods last year, were partially offset by a negative US/CAD currency impact of \$2.9 million or 3.8% and of \$5.8 million or 3.8% respectively, for the same periods. As mentioned previously, the year-to-date increase includes the additional \$4.4 million in sales resulting from having a full six-month period in Landing Gear USA. As to the Industrial sales, when excluding the unfavourable currency impact of \$0.5 million or 8.3% this quarter and of \$1.0 million or 7.8% year-to-date, these sales increased by \$2.7 million or 42.6% and by \$3.9 million or 30.3% year-to-date respectively for the same period. This increase in Industrial sales is the result of increased heavy equipment and also gas turbine product sales.

Sales for the Aerospace segment were as follows:

<u>Quarters ended</u> September 30					Six months ended September 30					
<b>Product Lines</b>	2011	2010	iber 30 Varia	nce	2011	2010	<u>er 30</u> Varia	nce		
	(\$'000)	(\$'000)	(\$'000)	%	(\$'000)	(\$'000)	(\$'000)	%		
Landing Gear	52,160	53,581	(1,421)	(2.7)	111,564	107,855	3,709	3.4		
Aerostructure	25,222	23,321	1,901	8.2	50,161	45,015	5,146	11.4		
Other aerospace products	258	65	193	296.9	560	139	421	302.9		
Total	77,640	76,967	673	0.9	162,285	153,009	9,276	6.1		

This quarter, sales of the Landing Gear product line decreased by 2.7% or \$1.4 million, mainly as a result of the negative impact of a stronger Canadian dollar on this product line's U.S.denominated sales. Sales resulting from increased production rates on large commercial and business jet programs were partially offset by lower customer requirements in regional jet and commercial helicopter markets. At year-to-date, sales of the Landing Gear product line increased by 3.4% or \$3.7 million, mainly as a result of a full six-month period of Landing Gear USA sales this year, compared to last year. The negative US/CAD currency impact and reduced customer requirements in certain commercial helicopter and regional jet programs more than offset sales, resulting from increased production rates in large commercial, mainly the B-777 and A-320 programs, and business jet markets.

Aerostructure product line sales for the second quarter and six-month period ended September 30, 2011 increased 8.2% or \$1.9 million and 11.4% or \$5.1 million respectively, despite the negative impact of a stronger Canadian dollar on this product line's U.S.-denominated sales, the lower customer requirements on certain military programs and the lower production rates in the regional Dash 8 program. This increase in sales was driven by increased sales on the JSF F-35, A330, A340 and B-429 helicopter programs, as production rates are ramping up, and also by the new business from the Gulfstream (GV) program and higher business jet product sales.

Sales for the Aerospace segment can be broken down by sector as follows:

		Quarters ended September 30				Six months ended September 30				
	2011	2010			2011	2010	010 Varia			
	(\$'000)	(\$'000)	(\$'000)	%	(\$'000)	(\$'000)	(\$'000)	<b>%</b>		
Military (1)	47,547	47,806	(259)	(0.5)	97,800	94,175	3,625	3.8		
Commercial	30,093	29,161	932	3.2	64,485	58,834	5,651	9.6		
<b>Total Aerospace</b>	77,640	76,967	673	0.9	162,285	153,009	9,276	6.1		

<sup>(1):</sup> Includes military sales to civil customers and governments.

Military sales were \$0.3 million or 0.5% lower this quarter, mainly as a result of a lower exchange rate (US/CAD). At year-to-date, military sales were 3.8% or \$3.6 million higher than last year, including the favourable impact of 4.7% or \$4.4 million in sales, resulting from having a full six-month period of Landing Gear USA sales, compared to last year. As mentioned above, military sales reflect the increase in JSF sales, offset by lower customer requirements mainly on the F-16 and F-22 programs and by the negative impact of a stronger Canadian dollar.

Commercial sales were 3.2% or \$0.9 million higher this quarter and 9.6% or \$5.7 million higher at year-to-date, despite the negative impact of a stronger Canadian dollar. This increase is the result of higher production rates in large commercial and business jet programs, in addition to the new Gulfstream (GV) business partially offset by lower customer requirements in regional jet markets.

## Industrial Segment

Sales for the Industrial segment were as follows:

	<u>Quarters ended</u> September 30			Six months ended September 30				
	2011	2010			2011	2010	Variance	
	(\$'000)	(\$'000)	(\$'000)	%	(\$'000)	(\$'000)	(\$'000)	%
Gas Turbine	3,415	2,419	996	41.2	6,735	5,654	1,081	19.1
Other Industrial	4,947	3,808	1,139	29.9	8,855	7,072	1,783	25.2
Total	8,362	6,227	2,135	34.3	15,590	12,726	2,864	22.5

For the second quarter and for the first six-month period ended September 30, 2011, Industrial sales were higher than last year, boosted by higher demand for Heavy Equipment in the mining industry and in the Gas Turbine sector.

## Sales by Destination

The Corporation's sales by destination were as follows:

		<u>Quarters ended</u> September 30		Six months ended September 30		
	20 <del>11</del> (%)	2010 (%)	2011 (%)	2010 (%)		
Canada	26	28	27	29		
US	71	68	69	67		
International	3	4	4	4		
Total	100	100	100	100		

The second quarter and the year-to-date changes in the sales-by-destination mix reflect the impact of increased sales in the U.S., as a result of increased sales in the Industrial segment as well as in Aerostructure due to the JSF F-35 program. At year-to-date, it also includes the impact of increased sales in Landing Gear USA.

### **Gross Profit**

This fiscal year, for the second quarter and six-month period, consolidated gross profit as a percentage of sales increased by 2.6% from 13.3% to 15.9% this quarter, compared to last year, and from 13.8% to 16.4% for the six-month period. This mainly resulted from the Corporation's overall increase in sales, which allowed for an increased absorption of manufacturing overhead costs combined with manufacturing improvements. This fiscal year, the impact on gross profit in dollars for the start-up costs incurred for the establishment of our new Mexico facility was \$0.1 million this quarter and \$0.2 million at year-to-date.

The continued strengthening of the Canadian dollar this year negatively impacted the Corporation's gross profit in dollars this quarter by \$1.2 million or 0.7%, and year-to-date by \$1.9 million or 0.4%, when expressed as a percentage of sales. Besides the natural hedging from the purchase of raw material in US dollars, the Corporation mitigates the currency impact by the use of forward foreign exchange contracts.

In the Aerospace segment, for this quarter and year-to-date, Landing Gear product line's gross profit in dollars and as a percentage of sales was higher than last year, mainly as a result of a better product mix and lower non-quality costs. This quarter, the Aerostructure product line's gross profit in dollars was slightly lower than last year, despite the increase in sales compared to the prior year. The lower gross profit as a percentage of sales is explained by higher initial manufacturing costs incurred in the production of components for new programs and also by the start-up costs incurred this year for the implementation of the new Mexico facility. For the first six-month period, compared to last year, the Aerostructure product line significantly improved its gross profit in dollars and as a percentage of sales. Last year, the Aerostructure product line was negatively impacted by a lower production volume, which had an unfavourable impact on its gross profit.

In the Industrial segment, the gross profit margin in dollars and as a percentage of sales improved significantly, when compared to last year. This is the result of the increase in sales and higher absorption of manufacturing overhead costs. It also reflects the impact from the continuous manufacturing improvements in this segment.

## **Selling and Administrative Expenses**

Selling and administrative expenses were as follows:

	Quarters ended September 30		Six months ended September 30	
	2011	2010	2011	2010
Selling and administrative expenses (\$'000)	6,052	5,906	12,448	11,870
% of sales	7.0	7.1	7.0	7.2

Selling and administrative expenses stood at \$6.1 million or 7.0% of sales and \$12.4 million or 7.0% as a percentage of sales respectively for the quarter and six-month period ended September 30, 2011. This increase is mainly attributable to expenses incurred this year in relation to the start-up of the new Mexico facility for \$0.1 million this quarter and \$0.2 million year-to-date. In addition, the year-to-date expenses reflect the impact of having a full six-month period results for Landing Gear USA this year, when compared to last year. This quarter, the selling and administrative expenses include a gain on currency translation on net monetary assets of \$0.3 million, compared to a loss of \$0.3 million last year. At year-to-date, the gain on currency translation on net monetary assets was \$0.2 million, compared to a loss of \$0.4 million last year.

## **Operating Income**

Consolidated operating income stood at \$7.6 million or 8.9% of sales for the quarter ended September 30, 2011, and was \$2.4 million higher than the \$5.2 million or 6.2% operating income for the same period last year. At year-to-date, consolidated operating income stood at \$16.7 million or 9.4% of sales, compared to \$11.1 million or 6.7% of sales for the same period last year. This is the result of higher sales and gross profit in both Aerospace and Industrial segments, as explained above.

## Aerospace Segment

This quarter, Aerospace operating income was \$5.7 million or 7.3% of sales, compared to \$4.3 million or 5.6% of sales last year. Excluding the impact of the new Mexico facility start-up costs this year, the Aerospace segment's operating income was \$5.9 million or 7.6% of sales for the quarter ended September 30, 2011, an increase of \$1.6 million or 2.0% of sales from last year's operating income. The increased operating income reflects the better product mix and the manufacturing improvements included in gross profit as already explained above.

For the six-month period ended September 30, 2011, the Aerospace segment's operating income stood at \$13.3 million or 8.2% of sales, compared to \$9.5 million or 6.2% of sales last year. Excluding the unfavourable impact of the new Mexico facility start-up costs this year of \$0.5 million partially offset by the favourable impact of having a full six-month period of results from Landing Gear USA this year of \$0.2 million, the Aerospace segment's operating income was \$13.6 million or 8.4% of sales for the six-month period ended September 30, 2011, an increase of \$4.1 million or 2.2% of sales from last year's operating income. The increased operating income reflects the impact of increased sales and gross profit already explained above.

## **Industrial Segment**

This quarter, operating income increased to \$2.0 million or 23.8% of sales this year, compared to \$0.8 million or 13.6% last year. At year-to-date, operating income stood at \$3.5 million or 22.3% of sales this year, compared to \$1.6 million or 12.4% of sales last year, an increase of \$1.9 million or 9.9% of sales. The higher operating income this quarter and at year-to-date reflects the increased gross margin resulting from higher sales, the better absorption of manufacturing overhead costs and the impact from the continuous manufacturing improvements already explained above.

## **Financial Expenses**

Financial expenses stood at \$1.5 million for the quarter and \$2.9 million for the six-month period ended September 30, 2011, while it stood at \$1.3 million and \$2.5 million respectively, for the same periods last year. The difference in the financial expenses of this year, compared to last year, mainly reflects a higher amortization of deferred financing costs, following the renewal of the Corporation's Credit Facility last March. It also reflects a higher interest accretion mainly due to increased governmental authorities loans.

## **Restructuring Charges**

Last year, on May 13, 2010, the Corporation launched an initiative to optimize and consolidate production capacity in its Aerospace segment, while further enhancing productivity at its Québecbased facilities. Consequently, the Corporation's Rivière-des-Prairies, Québec, facility was closed in September 2010 and its production was transferred to the Corporation's other facilities in the Greater Montreal area. The Corporation recorded restructuring charges of \$0.3 million and of \$0.6 million respectively, during the three- and six-month periods ended September 30, 2010. At September 30, 2011 and March 31, 2011, the building related to this facility was classified in Other assets as an asset held for sale in the Corporation's Consolidated Balance Sheets.

## **Income Tax Expense**

For the quarter ended September 30, 2011, the income tax expense stood at \$1.3 million, compared to \$1.0 million last year. At year-to-date, the income tax expense stood at \$3.2 million, compared to \$2.0 million for the same period last year.

For the six-month period ended September 30, 2011, the Corporation's effective income tax rate was 23.0%, compared to its Canadian blended statutory income tax rate of 27.2%. The effective income tax rate reflects the favourable impact from permanent differences (\$0.7 million), and favourable deferred income tax adjustments (\$0.2 million), partially offset by the negative impact of a higher U.S. income tax rate for the Corporation's U.S. subsidiaries (\$0.3 million).

For the six-month period ended September 30, 2010, the Corporation's effective income tax rate was 25.0% compared to the Corporation's Canadian blended statutory income tax rate of 28.3%. The difference can be explained by the favourable impact on the Corporation's effective income tax rate coming from permanent differences (\$0.3 million) and by a favourable tax adjustment following the conclusion of a prior year tax audit (\$0.2 million) somewhat offset by the negative impact of a higher U.S. income tax rate for the Corporation's U.S. subsidiaries (\$0.1 million) and the impact from the changes in the Canadian income tax rate (\$0.1 million).

The reduction in the Corporation's blended statutory income tax rate this year, compared to last year, mainly reflects the reduction in the Federal income tax rate in Canada.

#### **Net Income**

For the second quarter and the first six-month period of fiscal 2012, the Corporation posted a net income of \$4.8 million and \$10.6 million respectively, compared to a net income of \$2.7 million and \$6.0 million for the same periods last year, reflecting the increased operating income in both segments of the Corporation. For this quarter and at year-to-date, net income includes \$0.2 million and \$0.3 million of costs, net of taxes, incurred in conjunction with the start-up of the new Mexico facility. The Corporation took possession of the leased facility in Mexico this quarter and anticipates producing its first components early in calendar year 2012. Last year's net income is shown net of restructuring charges incurred for the closing of a facility, as already explained above.

		rs ended nber 30	Six months ended September 30		
	2011	2010	2011	2010	
Net income (\$'000)	4,812	2,654	10,609	5,972	
Earnings per share – basic (\$)	0.16	0.09	0.35	0.20	
Earnings per share – diluted (\$)	0.16	0.09	0.35	0.20	

Basic earnings per share figures are based on year-to-date weighted-averages of 30,302,586 common shares outstanding for the six-month period ended September 30, 2011, and 30,121,872 common shares for the same period last year, while the diluted earnings per share figures are based on year-to-date weighted-averages of 30,664,142 for the six-month period this year and 30,353,077 for the same period last year. On a year-to-date basis, the increase in the number of outstanding common shares is essentially due to the issuance of 200,323 common shares under the stock option plan and 21,318 common shares under the Corporation's stock purchase and ownership incentive plan.

On November 3, 2011, the date of this MD&A, the Corporation had 30,399,426 common shares and 1,434,677 stock options outstanding with a weighted-average of 3.9 years to maturity.

### Other accumulated comprehensive income ("OACI") and comprehensive income

For the second quarter and the first six-month period ended September 30, 2011, the appreciation of the US versus Canadian currency had a significant positive impact on the Corporation's gain arising from translating the financial statements of foreign operations, while it had a significant negative impact on the net losses on the valuation of the Corporation's derivative financial statements measured at fair value, and on the net losses on hedge of net investments in U.S. operations. In addition, the lower than expected return on plan assets of the Corporation's defined benefit pension plans negatively impacted the net actuarial losses. These variations significantly impacted the Corporation's OACI and the related comprehensive income for the same periods.

# LIQUIDITY AND CAPITAL RESOURCES

# Credit Facility and Cash and Cash Equivalents

In general terms, the Corporation has a healthy financial situation and is well positioned to face its financing needs. In March 2011, the Corporation renewed and increased its Senior Secured Syndicated Revolving Credit Facilities through one Senior Secured Syndicated Revolving Credit Facility ("Credit Facility") with a syndicate of five Canadian Banks and their US affiliates or branches, and a Canadian branch of a U.S. Bank. This five-year Credit Facility allows the Corporation and its subsidiaries to borrow up to \$150 million, either in Canadian or US currency equivalent and will mature in March 2016. It also includes an accordion feature to increase the Credit Facility up to \$225 million, during the term of the Credit Agreement, subject to approval by the lenders. To September 30, 2011, only CAD \$62.4 million (US\$59.5 million) had been drawn against this Credit Facility, including US\$16.5 million in April 2010 to finance the acquisition of Landing Gear USA. Considering the Corporation's cash and cash equivalents position, its available Credit facility and level of expected capital investments and results, the Corporation's management does not expect any liquidity risk in the foreseeable future. At September 30, 2011, the Corporation had cash and cash equivalents of \$45.4 million, compared to \$32.9 million as at March 31, 2011, of which \$33.0 million (\$25.1 million at March 31, 2011) had been invested in short-term deposits with its syndicated banks.

### **Operating Activities**

The Corporation generated cash flows from operations and used cash and cash equivalents for its operating activities as follows:

	Quarters ended September 30		Six months end September 30	
	2011 (\$'000)	2010 (\$'000)	2011 (\$'000)	2010 (\$'000)
Cash flows from operations	10,627	9,306	23,438	19,898
Net change in non-cash items related to operations	(293)	(723)	1,229	(9,345)
Cash flows related to operating activities	10,334	8,583	24,667	10,553

The \$1.3 million and \$3.5 million increases in cash flows from operations for the three- and sixmonth periods ended September 30, 2011 are essentially explained by the \$2.2 million increase in net income (\$4.6 million year-to-date), partially offset by a lower amortization expense of \$0.2 million (\$0.4 million year-to-date) and a lower deferred income tax expense of \$0.8 million (\$1.1 million year-to-date).

The net change in non-cash items related to operations can be summarized as follows:

	<u>Quarters</u> <u>Septem</u>		Six months ended September 30		
	2011 (\$'000)	2010 (\$'000)	2 <del>011</del> (\$'000)	2010 (\$'000)	
Accounts payable and accrued liabilities, accounts payables-other, and other liabilities					
(referred to as "Accounts payable")	5,347	(1,925)	(7,367)	(9,712)	
Accounts receivable	(4,598)	(2,200)	13,061	(1,725)	
Inventories	(3,300)	3,715	(2,919)	8,472	
Progress billings	(4,504)	(3,202)	(7,061)	(8,978)	
Income tax payable and receivable	2,487	(280)	2,552	(428)	
Effect of changes in exchange rate	3,133	2,090	2,921	3,792	
All others	1,142	1,079	42	(766)	
	(293)	(723)	1,229	(9,345)	

For the second quarter ended September 30, 2011, the increase in accounts receivable and accounts payable is mainly the result of a higher US/CAD foreign exchange closing rate, when compared to June 30, 2011, for the accounts receivable and accounts payable denominated in US dollars. It also reflects the increased sales volume delivered in the last month of this quarter. At year-to date, the impact from a higher US/CAD foreign exchange closing rate was offset by a decrease in accounts receivable and accounts payable mainly resulting from a lower sales volume in this quarter, compared to last year's fourth quarter, which historically, has usually been the best quarter of a fiscal year. This quarter and at year-to-date, the increase in inventories is the result of the increased production rates for the upcoming quarters in the commercial aerospace sector, while the reduction in progress billings mainly results from a lower funded backlog for military aftermarket landing gear product line reflecting reduced customers' requirements.

For the three-month and the six-month periods ended September 30, 2010, the reduction in accounts payable, progress billings and inventories resulted from a reduced level of business activity last year.

#### **Investing Activities**

The Corporation's investing activities were as follows:

	<u>Quarters ended</u> September 30		Six months ended September 30	
	2011 (\$'000)	2010 (\$'000)	2011 (\$'000)	2010 (\$'000)
Additions to property, plant and equipment	(4,199)	(5,898)	(9,905)	(9,093)
Net increase in finite-life intangible assets	(4,129)	(1,579)	(6,166)	(3,729)
Proceeds on disposal of property, plant and equipment	3	45	35	70
Business acquisition	-	-	-	(28,813)
Cash flows relating to investing activities	(8,325)	(7,432)	(16,036)	(41,565)

On April 28, 2010, the Corporation invested \$28.8 million to acquire substantially all the net assets of Landing Gear USA.

This quarter and at year-to-date, the additions to property, plant and equipment stood at \$4.4 million and \$9.0 million respectively (\$5.9 million and \$9.1 million last year). This quarter and at year-to-date, these additions to property, plant and equipment shown above include the variation of \$2.0 million and \$3.1 million of unpaid additions at the respective period-ends and are presented net of machinery and equipment of \$2.2 million (none last year) which were acquired through finance leases. Capital expenditures for fiscal 2012 are expected to represent about \$26 million including a \$5 million investment in relation to the Mexico project. This project could represent total capital investments of up to \$20 million over the next three years.

Increase in finite-life intangible assets represents capitalized development costs for long-term Aerospace contracts, essentially for business jet programs.

### Financing Activities

The Corporation's financing activities were as follows:

	<u>Quarters ended</u> September 30		Six months ended September 30	
	2011 (\$'000)	2010 (\$'000)	2011 (\$'000)	2010 (\$'000)
Increase in long-term debt	1,783	1,309	3,276	18,875
Repayment of long-term debt	(1,362)	(1,246)	(3,159)	(3,169)
Repurchase of common shares	-	(330)	-	(3,498)
Issuance of common shares	81	688	1,113	917
Cash flows relating to financing activities	502	421	1,230	13,125

For the three-month and six-month periods ended September 30, 2011, the increase in long-term debt reflects new governmental authorities loans received to support the Corporation's development costs for Aerospace programs. Last year's increase in long-term debt represents the drawing of US\$16.5 million from the Corporation's Credit Facility to finance the acquisition of Landing Gear USA and new governmental authorities loans received.

This quarter and at year-to-date, the repayment of long-term debt includes repayment of finance leases, governmental authorities loans and also of the promissory note which was issued in relation to the acquisition of Landing Gear USA. Last year's repayment of long-term debt includes repayment of finance leases and a promissory note and includes only at year-to-date, a repayment of a governmental authorities loan.

During the six-month period ended September 30, 2011, the Corporation issued 200,323 common shares (all in the first quarter) following the exercise of stock options for a total cash consideration of \$954,000. The Corporation also issued 11,343 and 21,318 common shares respectively, under its stock purchase and ownership incentive plan during the three- and sixmonth periods ended September 30, 2011, for cash considerations of \$81,000 and \$159,000.

During the three- and six-month periods ended September 30, 2010, the Corporation issued 15,771 and 32,956 common shares respectively, under its stock purchase and ownership incentive plan for cash considerations of \$83,000 and \$170,000. The Corporation also issued 122,221 and 157,221 common shares respectively, following the exercise of stock options, for cash considerations of \$605,000 and \$747,000. During the same periods, the Corporation repurchased 59,100 and 605,100 common shares respectively under the normal course issuer bid, launched in November 2009 ("NCIB") for total cash considerations of \$330,000 and \$3,498,000.

At September 30, 2011, the Corporation was in compliance with all its restrictive debt covenants and expects to continue to comply with these restrictive financial covenants through fiscal 2012.

#### **Normal Course Issuer Bid**

In fiscal 2010, on November 25, 2009, the Corporation launched a second NCIB, with the approval of the Toronto Stock Exchange (TSX). Under the terms of the NCIB, the Corporation could acquire up to 1,500,000 of its common shares, representing approximately 5% of the issued and outstanding common shares of the Corporation as of November 19, 2009. The NCIB terminated on November 24, 2010. During that period, the Corporation repurchased 711,100 common shares at an average net price of \$5.68 per share for a total cash consideration of \$4.0 million.

All common shares purchased by the Corporation through the NCIB were made on the open market through the facilities of the TSX or other Canadian marketplaces in accordance with the policies of the TSX, and were surrendered by the Corporation to its transfer agent for cancellation.

# Capital Stock, Stock Option Plan and Stock Purchase and Ownership Incentive Plan (Stock **Purchase Plan**)

At September 30, 2011, the Corporation had 30,395,439 common shares outstanding (30,173,798 as at March 31, 2011).

During the six-month period ended September 30, 2011, the Corporation issued 200,323 common shares (all in the first quarter), following the exercise of stock options at a weighted-average price of \$4.76 for a total cash consideration of \$954,000. The Corporation also issued 11,343 and 21,318 common shares respectively, under the Corporation's stock purchase plan at weightedaverage prices of \$7.13 and \$7.45 for total cash considerations of \$81,000 and \$159,000.

During the three- and six-month periods ended September 30, 2010, the Corporation issued 122,221 and 157,221 common shares respectively, following the exercise of stock options at weighted-average prices of \$4.95 and \$4.75 for total cash considerations of \$605,000 and \$747,000. The Corporation also issued 15,771 and 32,956 common shares respectively, under the Corporation's stock purchase plan at weighted-average prices of \$5.26 and \$5.15 for total cash considerations of \$83,000 and \$170,000.

During the three- and six-month periods ended September 30, 2011, 235,000 and 242,000 stock options were granted respectively (138,000 last year, all in the second quarter) while no stock options were cancelled (27,000 and 55,000 during the three- and six-month periods last year).

At September 30, 2011, 1,434,677 stock options were issued and outstanding with a weightedaverage of 3.9 years to maturity and a weighted-average exercise price of \$6.45 (see Note 14 to the interim condensed consolidated financial statements).

This quarter, the aggregate number of shares available for future granting or issuance under the Stock Option and Stock Purchase and Ownership Incentive plans have been replenished, due to the limited number of common shares remaining under these plans and following the approval by the shareholders of the Corporation at the Annual and Special Meeting held on August 4, 2011. The total number of common shares available for future granting or to be issued under these plans, immediately following the approval of the Corporation's shareholders, were as follows:

Common Snares Stock Option Plan		Stock Purchase Plan	Total Common Snares		
Total shares	2,808,257	340,000	3,148,257		

At September 30, 2011, 2,573,257 common shares had not been granted yet under the Stock Option Plan and 332,352 common shares had not been issued yet under the Stock Purchase Plan.

### **Stock Appreciation Right and Deferred Share Unit Plans**

Until August 2010, the Corporation had a Stock Appreciation Right (SAR) plan where rights were issued to its non-employee directors. Although the SAR plan has since been replaced by a Deferred Share Unit ("DSU") plan effectively approved in May 2011, outstanding SARs issued prior to August 2010 are still in effect. At March 31, 2011 and at September 30, 2011, 130,500 SARs were still outstanding at a weighted-average granted price of \$6.32, which expire on various dates from fiscal 2013 to 2016. For the three- and six-month periods ended September 30, 2011, 12,500 SARs were exercised (all in the second quarter) at an exercise price of \$5.00, since they were about to mature.

The DSU applies to the non-employee directors of the Corporation and is intended, on the one hand, to enhance the Corporation's ability to attract and retain high quality individuals to serve as members of the Board of Directors and participate in the Corporation's long-term success and, on the other hand, to promote a greater alignment of interests between the Corporation's nonemployee directors and its shareholders.

The DSU enables the participants to receive compensation at the termination date, as a member of the Board of Directors, a cash amount equal to the quoted price of the Corporation's common share for each DSU. These DSUs are expensed on an earned basis and their costs are determined, using a valuation model and remeasured at each reporting period. Each director can also elect, each fiscal year, to have up to 50% of his director's annual retainer fees converted into DSUs. These DSUs vest over a one-year period.

During the quarter ended September 30, 2011, the Corporation issued 22,547 DSUs (see Note 14 to the interim condensed consolidated financial statements). During the three-month and sixmonth periods ended September 30, 2011, DSU expense amounted to \$91 and \$216 respectively.

# **Consolidated Balance Sheets**

The following table itemizes and explains the significant changes in the consolidated balance sheets between September 30, 2011 and March 31, 2011:

Item	Change (\$ million)	Explanation
Cash and cash equivalents	12.5	See consolidated statements of cash flows.
Accounts receivable	(13.1)	Decrease coming from lower sales in the second quarter this year, compared to last year's fourth quarter record sales and the decrease in days in receivables explained by the continued good accounts receivable collection effort. This decrease was partially offset by the impact of the weaker Canadian dollar on U.Sdenominated accounts receivable, when compared to March 31, 2011 (\$2.9 million).
Inventories	2.9	The increase is mainly the result of the impact of the weaker Canadian dollar on the Corporation's U.S. subsidiaries (\$3.8 million).
Derivative financial instruments (current assets)	(6.4)	Reflects the variation in the Corporation's balance sheets of short-term derivative financial instruments measured at fair value.
Other current assets	2.0	This variation is mostly the result of an increase of \$2.5 million in investments and other tax credits receivable, which is consistent with increased eligible development costs for long-term aerospace contracts, partially offset by lower prepaid expenses of \$0.6 million.
Property, plant and equipment, net	2.9	<ul> <li>Due to:</li> <li>Purchases of property, plant and equipment of \$9.0 million, excluding a variation of \$3.1 million in unpaid capital assets at September 30, 2011 when compared to March 31, 2011;</li> <li>A higher US/CAD exchange rate used to convert the net assets of U.S. subsidiaries (\$4.7 million).</li> </ul>

# Net of:

- Amortization expense (\$10.7 million);
- Disposal of fixed assets (\$0.1 million).

Item	Change (\$ million)	Explanation
Finite-life intangible assets, net (includes a \$2.8 million backlog, net)	5.4	<ul> <li>An increase in finite-life intangible assets (\$6.2 million), representing the increase in capitalized development costs for Aerospace long-term contracts;</li> <li>A higher US/CAD exchange rate used to convert the net assets of U.S. subsidiaries (\$0.3 million).</li> </ul>
		<ul> <li>Net of:</li> <li>Amortization expense on the underlying value of the backlog (\$0.7 million);</li> <li>Amortization of the finite-life intangible assets (\$0.4 million).</li> </ul>
Derivative financial instruments (long-term assets)	(5.9)	Reflects the variation in the Corporation's balance sheets of long-term derivative financial instruments measured at fair value.
Goodwill	1.8	Increase resulting from the higher US/CAD exchange rate used to convert the goodwill included in the Corporation's U.S. subsidiaries.
Accounts payable and accrued liabilities	(4.2)	Decrease resulting from lower sales in the second quarter this year compared to last year's fourth quarter record sales partially offset by the impact of the weaker Canadian dollar since March 31, 2011 on U.Sdenominated accounts payable and accrued liabilities (\$2.0 million).
Accounts payable - other	(3.1)	Decrease reflecting lower unpaid property, plant and equipment.
Progress billings (current and long- term)	(7.1)	The reduction in progress billings mainly reflects a lower backlog on military aftermarket business partially offset by the impact of a higher US/CAD exchange rate used to convert the progress billings denominated in US dollars for the U.S. subsidiaries (\$1.2 million).

Item	Change (\$ million)	Explanation
Derivative financial instruments (current liabilities)	1.3	Reflects the variation in the Corporation's balance sheets of short-term derivative financial instruments measured at fair value.
Long-term debt (including current portion)	8.9	<ul> <li>Due to:</li> <li>Governmental authorities loans received to support Aerospace development program investments (\$3.3 million);</li> <li>New finance leases (\$2.2 million);</li> <li>Interest accretion on governmental authorities loans (\$0.8 million);</li> <li>Amortization of deferred financing costs related to the new financing structure (\$0.2 million);</li> <li>A higher US/CAD exchange rate used to convert the long-term debt denominated in US dollars (\$5.6 million).</li> </ul> Net of:
		• Net capital repayment of long-term debt (\$3.2 million).
Derivative financial instruments (long-term liabilities)	3.9	Reflects the variation in the Corporation's balance sheets of long-term derivative financial instruments measured at fair value.
Capital stock	1.8	Represents the common shares issued under the Corporation's stock purchase and ownership plan (\$0.2 million) and following the exercise of stock options (\$1.6 million).
Retained earnings	10.6	The increase reflects the Corporation's net income for the first six-month period of fiscal 2012.

At September 30, 2011 and March 31, 2011, the Corporation's working capital ratio, cash and cash equivalents, long-term debt-to-equity ratio and net debt-to-equity ratio (1) were as follows:

	September 30, 2011	March 31, 2011
Working capital ratio	2.60:1	2.52:1
Cash and cash equivalents	\$45.4 million	\$32.9 million
Long-term debt-to-equity ratio	0.46:1	0.44:1
Net debt-to-equity ratio <sup>(1)</sup>	0.30:1	0.32:1

<sup>(1):</sup> Defined as total long-term debt, including the current portion, less cash and cash equivalents, over shareholders' equity.

The increase in the long-term debt-to-equity ratio mainly reflects the impact from a higher US/CAD foreign exchange closing rate at September 30, 2011.

#### Government assistance

For the second quarter ended September 30, 2011, the Corporation recorded as a reduction of cost of sales an amount of \$1.1 million (\$0.4 million last year), and as a reduction of the related capital expenditures or capitalized development costs, an amount of \$0.2 million (\$1.0 million last year) for government assistance. At year-to-date, the Corporation recorded \$1.4 million (\$1.0 million last year) as a reduction of cost of sales and \$1.4 million (\$1.5 million last year) as a reduction of the related capital expenditures or capitalized development costs, for government assistance.

This government assistance includes mainly the investment tax and other credits and the discounted portion of the governmental authorities loans.

### **Derivatives, Off-Balance-Sheet Items and Commitments**

The Corporation had operating lease obligations amounting to \$4.6 million as at September 30, 2011, for buildings and facilities. These amounts are repayable over the next eleven fiscal years. At September 30, 2011, the Corporation also had facility and machinery and equipment purchase commitments totalling \$8.4 million (see Note 17 to the interim condensed consolidated financial statements).

At September 30, 2011, the Corporation had forward foreign exchange contracts with Canadian chartered banks totalling US\$164.8 million at a weighted-average exchange rate (Canadian dollar over US dollar) of 1.0742. These contracts relate mainly to its export sales, and mature at various dates between October 2011 and March 2015, but mainly over the next two fiscal years (see Note 10 to the interim condensed consolidated financial statements). This compares to US\$159.0 million and US\$151.1 million in forward foreign exchange contracts held at March 31, 2011 and September 30, 2010 respectively, at weighted-average exchange rates of 1.1032 and 1.1342.

At September 30, 2011, the Corporation also entered into forward foreign exchange contracts totalling US\$5.5 million at a weighted-average rate (Canadian dollar over U.S. dollar) of 1.2292 (\$US7.7 million at a weighted-average rate of 1.2343 at March 31, 2011 and \$US9.3 million at a weighted-average rate of 1.2372 at September 30, 2010) maturing over the next three fiscal years, to cover foreign exchange risk related to certain embedded derivatives.

In March 2011, following the renewal of the Corporation's Credit Facility in order to limit the effect of interest rate variations over a portion of its long-term debt denominated in US currency and in accordance with the Corporation's risk management policy, the Corporation entered into three interest-rate swap agreements for a total notional amount of US\$40 million. The agreements that fix the Libor U.S. rate at 3.90% for an amount of US\$20 million and at 3.91% for another amount of US\$20 million, will mature in December 2015.

In March 2011, the Corporation designated certain long-term debt as hedge of its net investments in U.S. operations. This designation is still in effect as of September 30, 2011.

#### **Financial and Economic Situation**

Gradual improvements in the global economy throughout fiscal 2011 and early in fiscal 2012 have reversed certain negative trends of the previous two fiscal years. In the large commercial aircraft markets, manufacturers have announced several production rate increases for leading programs stretching out to calendar 2014, while most of the Corporation's key industrial markets are gathering further momentum. Meanwhile, the military aerospace market has stabilized, as governments address their deficits. However, as the economic slowdown observed in recent months could have negative short-term effects, the Corporation continues to carefully monitor its strategy and risk management.

While the Corporation's backlog remains strong, deferrals or cancellations of purchase orders could have an adverse impact on future results. The Corporation is striving to maintain a well-balanced portfolio between commercial and military Aerospace segment sales, which should help reduce the risks associated with any potential slowdown in specific markets.

Furthermore, the rapid fluctuations in the value of the Canadian dollar, when compared to the US currency, will put additional pressure on upcoming results. As already mentioned, and as highlighted in the Outlook section, Management maintains its focus on operational efficiencies through continued lean manufacturing initiatives, cost reduction initiatives and forward foreign exchange contracts to mitigate the negative currency fluctuations.

From a financial standpoint, the Corporation has a healthy balance sheet and is presently in compliance with all of its financial covenants and expects to be so for the remainder of the fiscal year. The Corporation does not expect to have any liquidity issues, considering that the Banks'

Credit Facility was extended with a syndicate of five Canadian banks and a Canadian branch of a U.S. bank, with high-grade credit ratings, and that the major customers of the Corporation are worldwide leaders in their respective fields. This Credit Facility was renewed and increased in fiscal 2011 and will mature in March 2016.

In light of the above, the Corporation maintains its near-term outlook (see Outlook section below) and does not foresee any short-term elements that could jeopardize the going concern of its operations. That being said, and understanding that the Corporation operates, in part, in sectors subject to economic volatility, Management will remain prudent (see Risks and Uncertainties and Outlook sections below).

#### FUTURE CHANGES IN ACCOUNTING POLICIES

The standards issued but not yet effective that may apply to the Corporation are the following:

#### IFRS 9 Financial Instruments

On November 12, 2009, the IASB issued IFRS 9 - Financial Instruments as the first step in its project to replace IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 simplifies the measurement and classification for financial assets by reducing the number of measurement categories and removing complex rule-driven embedded derivative guidance in IAS 39. The new standard also provides for a fair value option in the designation of a nonderivative financial liability and its related classification and measurement. This standard will be effective for the Corporation's fiscal year beginning on April 1, 2013, with earlier application permitted.

### IFRS 13 Fair Value Measurement

In May 2011, the IASB released IFRS 13, Fair Value Measurement. IFRS 13 will improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRS. This standard will be effective for the Corporation's fiscal year beginning on April 1, 2013, with earlier application permitted.

# IAS 1 Financial Statement Presentation

In June 2011, the IASB amended IAS 1, Presentation of Financial Statements. The principal change resulting from the amendments to IAS 1 is a requirement to group together items within Other Comprehensive Income ("OCI") that may be reclassified to the statement of income. The amendments also reaffirm existing requirements that items in OCI and net income should be presented as either a single statement or two consecutive statements. The amendment to IAS 1 will be effective for the Corporation's fiscal years beginning on April 1, 2013, with earlier application permitted.

#### IAS 19 Employee Benefits

In June 2011, the IASB amended IAS 19, Employee Benefits. Amongst other changes, the amendments require entities to compute the financing cost component of defined benefit plans by applying the discount rate used to measure post-employment benefit obligations to the net postemployment benefit obligations (usually, the present value of defined benefit obligations less the fair value of plan assets). This amendment should result in a higher net financing cost for the Corporation. Furthermore, the amendments to IAS 19 enhance the disclosure requirements for defined benefit plans, providing additional information about the characteristics of defined benefit plans and the risks that entities are exposed to through participation in those plans. The amendment to IAS 19 will be effective for the Corporation's fiscal years beginning on April 1, 2013, with earlier application permitted.

The Corporation is currently assessing the impact of adopting these new standards.

#### INTERNAL CONTROLS AND PROCEDURES

The purpose of internal controls over financial reporting is to provide reasonable assurance as to the reliability of the Corporation's financial reporting and the preparation of its financial statements in accordance with International Financial Reporting Standards.

No changes were made to our internal controls over financial reporting during the quarter and the six-month period ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### RISKS AND UNCERTAINTIES

Héroux-Devtek operates in industry segments with a variety of risk factors and uncertainties that could have a material adverse effect on the Corporation's business, financial condition and results of operations. Such risks and uncertainties include, but are not limited to, those mentioned below, which are more fully described in the Corporation's MD&A for the year ended March 31, 2011.

- Reliance on Large Customers
- Availability and Cost of Raw Materials
- Operational Risks
- Impact of Terrorist Activity and Political Instability
- General Economic Conditions
- Military Spending
- Foreign Currency Fluctuations
- Liquidity and Access to Capital Resources
- Restrictive Debt Covenants
- **Changing Interest Rates**
- **External Business Environment**
- Warranty Casualty Claim Losses
- **Environmental Matters**
- Collective Bargaining Agreements
- Skilled Labour

# SELECTED QUARTERLY FINANCIAL INFORMATION

(\$'000 Except per share data)	Fiscal Year 2012 (IFRS)		Fiscal Year 2011 (IFRS)				Fiscal Year 2010 (Previous GAAP)	
	Sept. 30, 2011	June 30, 2011	March 31, 2011	Dec. 31, 2010	Sept. 30, 2010	June 30, 2010	March 31, 2010	Dec. 31, 2009
Average exchange rate used to translate revenues (sales) and expenses (\$1 Canadian / equivalent \$US)	0.9802	0.9676	0.9860	1.0128	1.0391	1.0276	1.0409	1.0563
Sales	86,002	91,873	105,994	85,843	83,194	82,541	84,965	76,659
EBITDA (1)	13,578	14,948	19,146	14,684	11,300	11,966	12,267	11,685
Net income	4,812	5,797	7,992	5,165	2,654	3,318	4,405	3,538
Earnings per share (\$) - basic	0.16	0.19	0.26	0.17	0.09	0.11	0.14	0.12
Earnings per share (\$) - diluted	0.16	0.19	0.26	0.17	0.09	0.11	0.14	0.12

<sup>(1)</sup> Excludes non-recurring items net of income taxes related to the closure of the Rivière-des-Prairies plant of \$258 for the quarter ended June 30, 2010 and of \$196 for the quarter ended September 30, 2010.

#### **OUTLOOK**

Conditions continue to be favourable in the commercial aerospace market although the recent slowdown of the global economy has slightly moderated the projected growth in air travel. The IATA's most recent forecast calls for growth of 5.9% and 4.6% in calendar 2011 and 2012 for passenger markets and of 1.4% and 4.2%, respectively, for air cargo.<sup>1</sup>

In the large commercial aircraft segment, manufacturers have announced several production rate increases on leading programs for calendars 2011 to 2014<sup>2</sup>. Furthermore, Boeing and Airbus have collectively received new orders for more than 1,700 aircraft in the first nine months of calendar 2011, more than twice the number of orders received during the same period last year. Both manufacturers also continue to forecast higher deliveries for calendar 2011.

The business jet market is seeing further signs of recovery in 2011. Aircraft utilization continues to increase and the number of used aircraft for sale, as a percentage of the fleet, is lower than a year ago. However, due to the relatively weak economic recovery, business jet shipments are only expected to increase in calendar 2012, but industry sources are calling for sustained growth over a period of possibly five years.<sup>3</sup>

The military aerospace market has stabilized as governments address their deficits. As to the JSF program, despite the two-year probation on the short take-off and vertical landing (STOVL) variant, the Corporation anticipates producing a higher number of shipsets in fiscal 2012, compared to fiscal 2011. This results from the ramp-up of the other two variants, combined with a higher share of total production. In Canada, the Government's decision to purchase 65 JSF aircraft should benefit the Canadian aerospace industry.

Conditions remain favourable in the Corporation's main Industrial products markets. In the power generation industry, leading North American equipment manufacturers continue to report increases in new orders. Backlogs are also strongly rising for leading heavy equipment manufacturers.4

Capital expenditures for fiscal 2012 are expected to be approximately \$26 million, including an investment of \$5 million related to the new facility in Mexico.

The integration of Landing Gear USA is mostly completed and the priority for fiscal 2012 is to optimize operations and maximize efficiencies by further specializing facilities. This progress, combined with a healthy balance sheet and funds available under its Credit Facility, places Héroux-Devtek in a position to consider other strategic acquisitions that would complement its product portfolio and its technologies.

Source: IATA Industry Financial Forecast September 2011

Sources: Boeing press releases June 15, 2011; Dec. 20, 2010; Sept. 16, 2010; June 15, 2010; May 17, 2010; March 19, 2010. Airbus press releases May 18, 2011; February 3, 2011; July 30, 2010.

Sources: JETNET, FAA, Teal Group.

Sources: GE press release October 21, 2011; Caterpillar press release October 24, 2011

As at September 30, 2011, Héroux-Devtek's funded (firm orders) backlog stood at \$526 million, up from \$509 million three months earlier. Despite this solid backlog and strong customer relationships, the Corporation must seek further productivity gains and continue to streamline its cost base to remain globally competitive in light of the volatility of the Canadian dollar and the uncertainty surrounding its continuous fluctuation versus the US currency.

Assuming the Canadian dollar remains at parity versus the US currency and considering forward foreign exchange contracts, the Corporation anticipates an internal sales growth of approximately 5% for the fiscal year ending March 31, 2012. As many important programs will ramp up more significantly beyond this fiscal year, the Corporation believes growth should accelerate beyond the current fiscal year. Management is confident of achieving its long-term goal to grow internally and through strategic alliances at 10% per year, on average, assuming a stable currency environment.

#### **Additional Information and Continuous Disclosure**

This MD&A was approved by the Audit Committee and by the Board of Directors on November 3, 2011. Updated information on the Corporation can be found on the SEDAR website, at www.sedar.com.