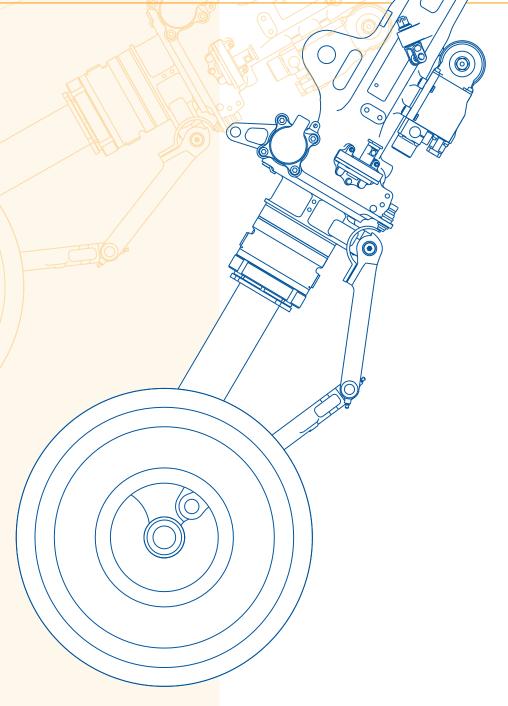
# CONSOLIDATED FINANCIAL STATEMENTS / MANAGEMENT'S DISCUSSION AND ANALYSIS

SECOND QUARTER ENDED SEPTEMBER 30, 2023







# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Second quarter ended September 30, 2023

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# DISCLOSURE OF NON-REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTERS ENDED SEPTEMBER 30, 2023 AND 2022

Pursuant to National Instrument 51-102, Part 4, subsection 4.3(3)(a) issued by the Canadian Securities Administrators, if the external auditors have not performed a review of the financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by the external auditors.

The accompanying unaudited interim condensed consolidated financial statements of the Corporation for the quarters ended September 30, 2023 and 2022 have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting*, and are the responsibility of the Corporation's management.

The Corporation's external auditors, Ernst & Young LLP, have not performed a review of these interim condensed consolidated financial statements in accordance with the standards established by Chartered Professional Accountants Canada for a review of financial statements by the external auditors of an entity.

November 9, 2023

## **CONSOLIDATED BALANCE SHEETS**

(In thousands of Canadian dollars) (Unaudited)

As at Notes	September 30, 2023		March 31, 2023
ASSETS 9			
Current assets			
Cash	\$ 1,836	\$	15,020
Accounts receivable	122,488	•	126,721
Income tax receivable	2,347		2,176
Inventories	302,972		262,995
Derivative financial instruments	1,165		386
Other current assets	22,666		22,215
	453,474		429,513
Property, plant and equipment, net	200,972		205,490
Finite-life intangible assets, net	55,268		53,654
Derivative financial instruments	61		468
Deferred income tax assets	7,693		9,308
Goodwill	110,809		112,384
Other long-term assets	13,075		10,520
Total assets	\$ 841,352	\$	821,337
LIABILITIES AND SHAREHOLDERS' EQUITY  Current liabilities	100.040		404.040
Accounts payable and accrued liabilities	120,042		131,019
Provisions	16,450		16,632
Customer advances and progress billings	54,258 679		58,904
Income tax payable Derivative financial instruments	4,492		466 5,493
	14,773		11,425
Current portion of long-term debt 9	210,694		223,939
	210,034		220,303
Long-term debt 9	199,412		166,483
Provisions	14,658		15,576
Derivative financial instruments	4,866		4,895
Deferred income tax liabilities	13,099		11,377
Other liabilities	5,709		8,148
	448,438		430,418
Shareholders' equity			
Issued capital 10	81,832		82,459
Contributed surplus	7,447		6,739
Accumulated other comprehensive income 11	6,206		12,072
Retained earnings	297,429		289,649
	392,914		390,919
Total liabilities and shareholders' equity	\$ 841,352	\$	821,337

## **CONSOLIDATED STATEMENTS OF INCOME**

(In thousands of Canadian dollars, except per share data) (Unaudited)

				hs ended ember 30,		hs ended ember 30,		
	Notes	2023	23 2022		2022		2023	2022
Sales	3	\$ 141,499	\$	132,680	\$ 282,196	\$ 246,769		
Cost of sales	4, 5	119,046		114,313	239,598	215,891		
Gross profit		22,453		18,367	42,598	30,878		
Selling and administrative expenses	4, 5	13,352		11,024	26,001	20,889		
Other gain	6			(1,219)		(1,219)		
Operating income		9,101		8,562	16,597	11,208		
Net financial expenses	7	2,885		2,228	5,052	3,604		
Income before income tax expense		6,216		6,334	11,545	7,604		
Income tax expense		1,588		1,535	2,947	1,840		
Net income		\$ 4,628	\$	4,799	\$ 8,598	\$ 5,764		
Earnings per share – basic and diluted	8	\$ 0.14	\$	0.14	\$ 0.25	\$ 0.17		

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(In thousands of Canadian dollars) (Unaudited)

		TI		nths ended etember 30,		nths ended otember 30,
	Notes		2023	2022	2023	2022
	11					
Other comprehensive income (loss) :						
Items that may be reclassified to net income						
(Losses) gains arising from conversion of the financial statements of foreign operations		\$	(348)	\$ 3,674	\$ (5,498)	\$ 5
Cash flow hedges:						
Net losses on valuation of derivative financial instruments			(7,530)	(21,299)	(2,199)	(29,253)
Net losses on derivative financial instruments transferred to net income			867	1,019	1,908	1,466
Deferred income taxes			1,760	5,355	77	7,337
			(4,903)	(14,925)	(214)	(20,450)
Hedge of net investment in foreign operations:						
Losses on conversion			(178)	(3,859)	(178)	(5,229)
Deferred income taxes			24	518	24	689
			(154)	(3,341)	(154)	(4,540)
Items that are never reclassified to net income						
Defined benefit pension plans:						
Gains (losses) from remeasurement			3,190	(1,180)	3,185	(1,253)
Deferred income taxes			(842)	311	(841)	330
			2,348	(869)	2,344	(923)
Other comprehensive loss		\$	(3,057)	\$ (15,461)	\$ (3,522)	\$ (25,908)
Comprehensive income						
Net income			4,628	4,799	8,598	5,764
Other comprehensive loss			(3,057)	(15,461)	(3,522)	(25,908)
Comprehensive income (loss)		\$	1,571	\$ (10,662)	\$ 5,076	\$ (20,144)

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands of Canadian dollars) (Unaudited)

				Accumulated other		
	Notes	Issued capital	Contributed surplus	comprehensive income (loss)	Retained earnings	Shareholders' equity
Balance as at March 31, 2023		\$ 82,459	\$ 6,739	\$ 12,072	\$289,649	\$ 390,919
Repurchase and cancellation of common shares	10	(627)	_	_	(3,162)	(3,789)
Stock option expense	10	_	708	_	_	708
Net income		_	_	_	8,598	8,598
Other comprehensive (loss) income	11	_	_	(5,866)	2,344	(3,522)
Balance as at September 30, 2023		\$ 81,832	\$ 7,447	\$ 6,206	\$297,429	\$ 392,914

				Accumulated other		
	Notes	Issued capital	Contributed surplus	comprehensive income (loss)		Shareholders' equity
Balance as at March 31, 2022		\$ 82,189	\$ 5,767	\$ 6,865	\$ 282,461	\$ 377,282
Common shares issued under the stock option plan	10	1,437	(334)	_	_	1,103
Repurchase and cancellation of common shares	10	(480)	_	_	(2,358)	(2,838)
Stock option expense	10	_	653	_	_	653
Net income		_	_	_	5,764	5,764
Other comprehensive loss	11	_	_	(24,985	(923)	(25,908)
Balance as at September 30, 2022		\$ 83,146	\$ 6,086	\$ (18,120)	\$ 284,944	\$ 356,056

## **CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands of Canadian dollars) (Unaudited)

			Three months ended Six mont September 30, Septe			
	Notes	2023	2022	2023	2022	
Cash provided by (used for):						
Operating activities						
Net income		\$ 4,628	\$ 4,799	\$ 8,598	\$ 5,764	
Items not requiring an outlay of cash:						
Amortization expense	5	9,120	8,873	17,981	17,653	
Deferred income taxes		877	2,345	2,597	3,072	
Net non-cash financial expenses	7	1,106	1,072	1,869	1,414	
Stock option expense	10	358	340	708	653	
		16,089	17,429	31,753	28,556	
Net change in non-cash items	12	(31,669)	(9,165)	(59,531)	(8,251)	
Cash flows related to operating activities		\$ (15,580)	\$ 8,264	\$ (27,778)	\$ 20,305	
Investing activities						
Net additions to property, plant and equipment		(4,489)	(3,557)	(9,331)	(9,311)	
Net change in finite-life intangible assets		(1,355)	(4,008)	(4,858)	(5,765)	
Cash flows related to investing activities		\$ (5,844)	\$ (7,565)	\$ (14,189)	\$ (15,076)	
Financing activities						
Proceeds from long-term debt		27,583	5,549	39,411	6,239	
Repayment of long-term debt		(4,142)	(2,194)	(6,960)	(5,096)	
Increase in deferred financing costs		(4,142)	(2,134)	(0,300)	(245)	
Repurchase and cancellation of shares	10	(2.497)	— (1 177)	(2.790)	(2,838)	
Issuance of common shares under the stock option plan	10	(2,487)	(1,177)	(3,789)	1,103	
Cash flows related to financing activities		\$ 20,954	\$ 2,178	\$ 28,662	\$ (837)	
Effect of changes in exchange rates on cash		260	509	121	\$ (637) 609	
		200	309	121	009	
Change in cash during the periods		(210)	3,386	(13,184)	5,001	
Cash at beginning of periods		2,046	88,307	15,020	86,692	
Cash at end of periods		\$ 1,836	\$ 91,693	\$ 1,836	\$ 91,693	
Interest and income taxes reflected in operating activities:						
Interest paid		\$ 1,839	\$ 1,622	\$ 3,447	\$ 2,871	
Interest received		\$ 60	\$ 466	\$ 264	\$ 681	
Income taxes paid (recovered)		\$ (577)	\$ 228	\$ (60)	\$ 1,265	

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the quarters and six-month periods ended September 30, 2023 and 2022 (In thousands of Canadian dollars, except per share data) (Unaudited)

#### NOTE 1. NATURE OF ACTIVITIES AND CORPORATE INFORMATION

Héroux-Devtek Inc. is incorporated under the laws of Québec. Its head office is domiciled at Complexe St-Charles, 1111 St-Charles Street West, suite 600, West Tower, Longueuil (Québec), Canada. Héroux-Devtek Inc. and its subsidiaries ("Héroux-Devtek" or the "Corporation") specialize in the design, development, manufacture, repair and overhaul of aircraft landing gear, hydraulic and electromechanical flight control actuators, custom ball screws and fracture-critical components.

The Corporation only operates in one reporting segment, which is the Aerospace segment.

The Corporation's common shares are traded on the Toronto Stock Exchange under the symbol "HRX".

#### **NOTE 2. BASIS OF PREPARATION**

The interim condensed consolidated financial statements for the quarter ended September 30, 2023, were prepared in accordance with IAS 34, *Interim Financial Reporting,* therefore certain information and disclosures have been omitted or condensed. The same accounting policies and methods of computation were followed in the preparation of these interim condensed consolidated financial statements as were followed in the preparation of the most recent annual audited consolidated financial statements. Accordingly, these interim condensed consolidated financial statements should be read together with the annual audited consolidated financial statements and notes thereto included in the Corporation's Annual Report for the fiscal year ended March 31, 2023.

These interim condensed consolidated financial statements were approved for issue by the Board of Directors of the Corporation on November 9, 2023.

#### NOTE 3. REVENUE FROM CONTRACTS WITH CUSTOMERS

The disaggregation of the Corporation's revenue from contracts with customers was as follows:

		onths ended ptember 30,		onths ended ptember 30,
	2023	2022	2023	2022
Geographic markets				
Canada	\$ 8,632	\$ 7,225	\$ 17,484	\$ 14,743
United States of America	80,279	85,250	160,019	156,929
United Kingdom	11,337	9,692	22,003	16,644
Spain	9,801	5,615	19,107	12,577
Rest of Europe	14,491	15,376	31,360	28,158
Other countries	16,959	9,522	32,223	17,718
	\$141,499	\$132,680	\$282,196	\$246,769
Market segments:				
Civil	\$ 53,582	\$ 41,274	\$103,761	\$ 76,672
Defence	87,917	91,406	178,435	170,097
	\$141,499	\$132,680	\$282,196	\$246,769

Geographic market is based on the customer's location.

#### **NOTE 4. GOVERNMENT ASSISTANCE**

Government assistance was deducted from the cost of related assets or recognized as a reduction of expenses as follows:

	1	hree mo Se	ended ber 30,	Six months ende September 3			
		2023	2022		2023		2022
Finite-life intangible assets	\$	247	\$ 123	\$	728	\$	403
Property, plant and equipment	\$	_	\$ _	\$	27	\$	14
Cost of sales and selling and administrative expenses	\$	2,007	\$ 949	\$	4,021	\$	2,577

Government assistance includes mainly research and development tax credits, other credits and grants.

#### NOTE 5. COST OF SALES, SELLING AND ADMINISTRATIVE EXPENSES

The main components of these expenses were as follows:

		onths ended eptember 30,		onths ended ptember 30,
	2023	2022	2023	2022
Raw materials and purchased parts	\$ 51,917	\$ 52,470	\$100,886	\$ 91,835
Employee costs	49,419	45,006	101,752	89,916
Amortization of property, plant and equipment and finite-life intangible assets	9,120	8,873	17,981	17,653
Supplies and small tools	5,668	4,939	11,960	9,938
Maintenance and machinery repair	4,444	3,677	9,039	7,455
Others	11,830	10,372	23,981	19,983
	\$132,398	\$125,337	\$265,599	\$236,780
Including:				
Foreign exchange (gains) losses upon conversion of net monetary items	\$ (272)	\$ (71)	\$ 38	\$ (810)
Amortization of customer relationships	\$ 882	\$ 909	\$ 1,765	\$ 1,839

#### **NOTE 6. OTHER GAIN**

#### Gain on a business divestiture

The commercial objectives included in the agreement for the fiscal 2022 sale of Bolton operations to Ontic Engineering & Manufacturing UK Limited were achieved in September 2022, resulting in a net gain of \$1,219 in fiscal 2023.

#### **NOTE 7. NET FINANCIAL EXPENSES**

Net financial expenses comprise the following:

	٦	hree mo Se	 ended ber 30,	Six months ended September 30,			
		2023	2022		2023		2022
Interest accretion on governmental authorities loans	\$	789	\$ 710	\$	1,442	\$	1,459
Interest on defined benefit obligations		20	20		40		39
Interest on leases		232	197		440		410
Amortization of deferred financing costs		118	117		235		240
Other accretion and adjustments		(53)	28		(288)		(734)
Net non-cash financial expenses	\$	1,106	\$ 1,072	\$	1,869	\$	1,414
Interest on long-term debt	\$	1,839	\$ 1,622	\$	3,447	\$	2,871
Interest income on cash		(60)	(466)		(264)		(681)
	\$	2,885	\$ 2,228	\$	5,052	\$	3,604

#### **NOTE 8. EARNINGS PER SHARE**

The following table sets forth the elements used to compute basic and diluted earnings per share:

		Three months ended Six September 30,		
	2023	2022	2023	2022
Weighted-average number of common shares outstanding	33,963,322	34,460,861	33,997,436	34,479,456
Dilutive effect of stock options	180,979	93,501	123,112	110,784
Weighted-average number of common diluted shares outstanding	34,144,301	34,554,362	34,120,548	34,590,240
Options excluded from diluted earnings per share calculation	719,000	1,298,000	1,189,000	1,298,000

#### **NOTE 9. LONG-TERM DEBT**

As at	Sept	ember 30, 2023	ı	March 31, 2023
Senior Secured Syndicated Revolving Credit Facility	\$	36,559	\$	_
Governmental authorities loans		88,185		89,032
Unsecured Subordinated Term Loan Facility		75,000		75,000
Lease liabilities		16,276		15,946
Deferred financing costs, net		(1,835)		(2,070)
	\$	214,185	\$	177,908
Less: current portion		14,773		11,425
Long-term debt	\$	199,412	\$	166,483

#### **NOTE 10. ISSUED CAPITAL**

#### A. Share capital

Capital stock varied as follows:

		nths ended per 30, 2023		nths ended er 30, 2023
	Number	Issued capital	Number	Issued capital
Opening balance	34,005,873	\$ 82,214	34,107,073	\$ 82,459
Repurchase and cancellation	(158,003)	(382)	(259,203)	(627)
Closing balance	33,847,870	\$ 81,832	33,847,870	\$ 81,832

On May 19, 2022, the Corporation announced a Normal Course Issuer Bid ("NCIB") for the purchase for cancellation of up to 1,896,079 common shares on the open market through the TSX or alternative trading facilities. The NCIB began on May 25, 2022, and ended on May 24, 2023.

On August 8, 2023, the Corporation announced a Normal Course Issuer Bid ("NCIB") for the purchase for cancellation of up to 1,791,984 common shares on the open market through the TSX or alternative trading facilities. The NCIB began on August 10, 2023, and will end on August 9, 2024, or on such earlier date when the Company has either acquired the maximum number of common shares allowable under the NCIB or decided not to make any further purchases under it.

During the six months ended September 30, 2023, the Company has purchased and cancelled 259,203 common shares for a cash consideration of \$3,789, representing a weighted average price of \$14.62 per share. The \$3,162 excess of purchase price over the carrying value was charged to retained earnings.

#### B. Stock option plan

For the quarters ended September 30, variances in stock options outstanding and related compensation expense were as follows:

		2023		2022
	Number of stock options	Exercise price (1)	Number of stock options	Exercise price (1)
Opening balance	1,913,500	\$14.47	1,645,500	\$14.60
Expired	(4,000)	14.97	_	_
Cancelled / forfeited	(13,000)	14.38	_	_
Closing balance	1,896,500	\$14.47	1,645,500	\$14.60
Stock option expense		\$ 358		\$ 340

<sup>(1)</sup> Weighted average exercise price

For the six months ended September 30, variances in stock options outstanding and related compensation expense were as follows:

		2023		2022
	Number of stock options	Exercise price (1)	Number of stock options	Exercise price (1)
Opening balance	1,635,500	\$14.59	1,503,750	\$14.19
Granted	370,000	14.07	247,000	15.42
Exercised	_	_	(103,000)	10.71
Expired	(96,000)	15.01	(2,250)	10.71
Cancelled / forfeited	(13,000)	14.38	_	_
Closing balance	1,896,500	\$14.47	1,645,500	\$14.60
Stock option expense		\$ 708		\$ 653

<sup>(1)</sup> Weighted average exercise price

2,808,257 common share are reserved for issuance under the plan, of which 2,122,662 had not been issued yet as at September 30, 2023, and March 31, 2023.

#### C. Deferred Share Unit ("DSU"), Performance Share Unit ("PSU") and Restricted Share Unit ("RSU") plans

During the six months ended September 30, 2023, a new Restricted Share Unit ("RSU") plan was introduced for management and key employees. Under this plan, RSUs will vest on the third anniversary of the grant and be payable to employees who are still employed by the Corporation on the payment date. The payment will represent a cash amount equal to the quoted priced of the Corporation's common share for each RSU vested.

RSUs are expenses on an earned basis. The related compensation expense is included in selling and administrative expenses and its counterpart is accounted for in accounts payable and accrued liabilities until the RSUs are paid or canceled at the expiry or termination date.

For the three months ended September 30, movements in outstanding PSUs, DSUs and RSUs were as follows:

			2023			2022
	PSUs	DSUs	RSUs	PSUs	DSUs	RSUs
In number units						
Opening balance	428,868	256,406	87,350	404,550	199,471	_
Issued	_	52,566	_	5,850	55,359	_
Cancelled/Forfeited	(7,666)	_	(1,250)	(6,350)	_	_
Closing balance	421,202	308,972	86,100	404,050	254,830	_
Fair value of vested outstanding units, end of periods	\$ 4,199	\$ 4,643	\$ 157	\$ 3,448	\$ 2,860	\$ —

The compensation expense with respect to the PSU, DSU and RSU plans amounted to \$1,452 during the three-month period ended September 30, 2023 (income of \$16 during the three-month period ended September 30, 2022).

For the six months ended September 30, movements in outstanding PSUs, DSUs and RSUs were as follows:

			2023			2022
	PSUs	DSUs	RSUs	PSUs	DSUs	RSUs
In number units						
Opening balance	304,850	256,406	_	285,350	199,471	_
Issued	152,000	52,566	87,350	125,550	55,359	_
Cancelled/Forfeited	(35,648)	_	(1,250)	(6,850)	_	_
Closing balance	421,202	308,972	86,100	404,050	254,830	_
Fair value of vested outstanding units, end of periods	\$ 4,199	\$ 4,643	\$ 157	\$ 3,448	\$ 2,860	\$ —

The compensation expense with respect to the PSU, DSU and RSU plans amounted to \$2,576 during the six-month period ended September 30, 2023 (income of \$1,034 during the six-month period ended September 30, 2022).

#### NOTE 11. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Changes in accumulated other comprehensive income (loss) were as follows:

	Exchange differences on conversion of foreign operations	Cash flow hedges	Hedge of net investments in foreign operations	Total
Balance as at June 30, 2023	\$ 18,218	\$ (1,288)	\$ (5,319)	\$ 11,611
Other comprehensive loss	(348)	(4,903)	(154)	(5,405)
Balance as at September 30, 2023	\$ 17,870	\$ (6,191)	\$ (5,473)	\$ 6,206
Balance as at March 31, 2023	\$ 23,368	\$ (5,977)	\$ (5,319)	\$ 12,072
Other comprehensive loss	(5,498)	(214)	(154)	(5,866)
Balance as at September 30, 2023	\$ 17,870	\$ (6,191)	\$ (5,473)	\$ 6,206

	differences on conversion of foreign operations	Cash flow hedges	Hedge of net investments in foreign operations	Total
Balance as at June 30, 2022	\$ (664)	\$ (888)	\$ (1,976)	\$ (3,528)
Other comprehensive income (loss)	3,674	(14,925)	(3,341)	(14,592)
Balance as at September 30, 2022	\$ 3,010	\$ (15,813)	\$ (5,317)	\$ (18,120)
Balance as at March 31, 2022	\$ 3,005	\$ 4,637	\$ (777)	\$ 6,865
Other comprehensive income (loss)	5	(20,450)	(4,540)	(24,985)
Balance as at September 30, 2022	\$ 3,010	\$ (15,813)	\$ (5,317)	\$ (18,120)

#### NOTE 12. NET CHANGE IN NON-CASH ITEMS

The net change in non-cash items was as follows:

		onths ended ptember 30,		onths ended ptember 30,
	2023	2022	2023	2022
Accounts receivable	\$ (7,707)	\$ (9,459)	\$ 3,196	\$ 4,195
Inventories	(16,087)	(11,420)	(41,876)	(29,402)
Other assets and derivatives	493	(1,758)	(1,084)	9,156
Accounts payable and accrued liabilities	1,407	8,174	(12,283)	(529)
Provisions	2	(1,627)	(549)	(2,065)
Customer advances and progress billings	(6,412)	9,299	(4,443)	15,145
Other Liabilities	(3,365)	(2,374)	(2,492)	(4,751)
	\$ (31,669)	\$ (9,165)	\$ (59,531)	\$ (8,251)



## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

Second quarter ended September 30, 2023

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### **OVERVIEW**

The purpose of this management discussion and analysis ("MD&A") is to provide the reader with an overview of how the financial position of Héroux-Devtek Inc. and its subsidiaries ("Héroux-Devtek", the "Corporation" or "Management") evolved between March 31, 2023, and September 30, 2023. It also compares the operating results and cash flows for the quarter and six-month periods ended September 30, 2023, to those of the same periods of the prior fiscal year.

This MD&A is based on the unaudited interim condensed consolidated financial statements for the quarter ended September 30, 2023, and should be read in conjunction with them as well as with the audited consolidated financial statements and MD&A for the fiscal year ended March 31, 2023, all of which are available on the Corporation's website at www.herouxdevtek.com and on SEDAR at www.sedar.com. All amounts in this MD&A are in thousands of Canadian dollars unless otherwise indicated. This MD&A was approved by the Audit Committee and Board of Directors of the Corporation on November 9, 2023.

#### IFRS and non-IFRS financial measures

This MD&A contains both IFRS and non-IFRS financial measures. Non-IFRS financial measures are defined and reconciled to the most comparable IFRS measures in the *Non-IFRS Financial Measures* section under *Operating Results*.

#### **Materiality for disclosures**

Management determines whether information is material based on whether they believe a reasonable investor's decision to buy, sell or hold securities of the Corporation would likely be influenced or changed should the information be omitted or misstated, and discloses material information accordingly.

#### FORWARD-LOOKING STATEMENTS

Certain statements in this MD&A are forward-looking statements subject to risks, uncertainties and other important factors that could cause the Corporation's actual performance to differ materially from those expressed in or implied by such statements. These statements are provided for the purpose of assisting the reader in understanding the Corporation's financial performance and prospects and to present management's assessment of future plans and operations. The reader is cautioned that such statements may not be appropriate for other purposes.

They may be impacted by factors including, but not limited to customers, supply chain, the aerospace industry and the economy in general; the impact of other worldwide geopolitical and general economic conditions; industry conditions including changes in laws and regulations; increased competition; the lack of availability of qualified personnel or management; availability of commodities and fluctuations in commodity prices; financial and operational performance of suppliers and customers; foreign exchange or interest rate fluctuations; and the impact of accounting policies issued by international standard setters. For further details, please see the Risk Management section of the Corporation's MD&A for the fiscal year ended March 31, 2023. Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive, and undue reliance should not be placed on forward-looking statements.

Although management believes the expectations conveyed by the forward-looking statements, and while they are based on information available on the date such statements were made, there can be no assurance that such expectations will prove to be correct and readers are advised that actual results may differ from expected results. All subsequent forward-looking statements, whether written or orally attributable to the Corporation or persons acting on its behalf, are expressly qualified in their entirety by these cautionary statements. Unless otherwise required by applicable securities laws, the Corporation expressly disclaims any intention, and assumes no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise.

#### **HIGHLIGHTS**

			ns ended mber 30,		onths ended ptember 30,
	2	2023	2022	2023	2022
Sales	\$ 1	141,499	\$ 132,680	\$ 282,196	\$ 246,769
Operating income		9,101	8,562	16,597	11,208
Adjusted EBITDA <sup>(1)</sup>		18,221	16,216	34,578	27,642
Net income		4,628	4,799	8,598	5,764
Adjusted net income <sup>(1)</sup>		4,628	3,580	8,598	4,545
Cash flows related to operating activities		(15,580)	8,264	(27,778)	20,305
Free cash flow (usage) (1)		(21,424)	699	(41,967)	5,229
In dollars per share					
Earnings per share - basic and diluted	\$	0.14	\$ 0.14	\$ 0.25	\$ 0.17
Adjusted EPS <sup>(1)</sup>		0.14	0.10	0.25	0.13

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures

#### **Events of the Quarter**

Héroux-Devtek's throughput this quarter improved 6.6% to \$141.5 million from \$132.7 million a year earlier (improved 14.4% to \$282.2 million from \$246.8 million for the six-month period). This performance follows four quarters of recovery, bringing trailing-twelve-month sales to \$579.0 million, and is largely the result of actions taken to better navigate the current environment.

The higher volume drove better profitability, which was partially offset by the year-over-year effects of inflation on labour and general production supplies. As a result, operating income increased to \$9.1 million from \$8.6 million last fiscal year (increased 48.1% to \$16.6 million from \$11.2 million for the six-month period), and Adjusted EBITDA increased to \$18.2 million or 12.9% of sales, compared to \$16.2 million or 12.2% of sales last year (increased to \$34.6 million or 12.2% of sales, compared to \$27.6 million or 11.2% of sales for the six-month period).

The operating environment remains volatile and several factors are still hampering the consistent generation of throughput:

- Lead times for the procurement of raw material remain long and Russia's invasion of Ukraine limits the supply of certain material;
   and,
- Although the inflation peak is behind us, the impact of higher costs, higher interest rates and raw material lead times continue to add pressure to the aerospace supply chain.

In order to mitigate this, the Corporation has continued to invest in inventory levels to stabilize its production system and to sustain upcoming sales growth. As a result, operating activities utilized \$15.6 million of cash, compared to generating \$8.3 million during the second quarter last year.

The Corporation's order book remains healthy, bolstered over the past eighteen months by both civil and defence orders. This level of business reflects not only the health of Héroux-Devtek's customer relationships, but also the strength of the aerospace market as a whole. The challenge remains delivering on these orders in a timely and efficient manner given the current environment.

### **OPERATING RESULTS**

	Th	ree mont	hs e	ended Se <sub>l</sub>	oten	nber 30,	;	Six mont	hs e	ended Sep	oten	ber 30,
		2023		2022	V	/ariance		2023		2022	V	ariance
Sales	\$	141,499	\$	132,680	\$	8,819	\$	282,196	\$	246,769	\$	35,427
Gross profit		22,453		18,367		4,086		42,598		30,878		11,720
Selling and administrative expenses		13,352		11,024		2,328		26,001		20,889		5,112
Other gain		_		(1,219)		1,219		_		(1,219)		1,219
Operating income		9,101		8,562		539		16,597		11,208		5,389
Net financial expenses		2,885		2,228		657		5,052		3,604		1,448
Income tax expense		1,588		1,535		53		2,947		1,840		1,107
Net income	\$	4,628	\$	4,799	\$	(171)	\$	8,598	\$	5,764	\$	2,834
Adjusted net income <sup>(1)</sup>	\$	4,628	\$	3,580	\$	1,048	\$	8,598	\$	4,545	\$	4,053
Adjusted EBITDA <sup>(1)</sup>	\$	18,221	\$	16,216	\$	2,005	\$	34,578	\$	27,642	\$	6,936
As a percentage of sales												
Gross profit		15.9%		13.8%	2	10 bps		15.1%		12.5%	20	60 bps
Selling and administrative expenses		9.4%		8.3%	1	10 bps		9.2%		8.5%	,	70 bps
Operating income		6.4%		6.5%	-	10 bps		5.9%		4.5%	14	40 bps
In dollars per share												
Earnings per share - basic and diluted	\$	0.14	\$	0.14	\$	_	\$	0.25	\$	0.17	\$	0.08
Adjusted EPS <sup>(1)</sup>	\$	0.14	\$	0.10	\$	0.04	\$	0.25	\$	0.13	\$	0.12

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.

#### **Sales**

Sales by market segments were as follows:

Three months ended September 3								
	2023	2022	FX impact	Net variance				
Defence	\$ 87,917	\$ 91,406	\$ 3,356	\$ (6,845)	(7.5)%			
Civil	53,582	41,274	2,061	10,247	24.8 %			
Total	\$141,499	\$132,680	\$ 5,417	\$ 3,402	2.6 %			

	Six months ended September 30,								
	2023	2022	FX impact	Net variance					
Defence	\$178,435	\$170,097	\$ 7,392	\$ 946	0.6 %				
Civil	103,761	76,672	4,298	22,791	29.7 %				
Total	\$282,196	\$246,769	\$ 11,690	\$ 23,737	9.6 %				

The following analysis excludes the impact of foreign exchange described above:

#### Defence

The \$6.8 million decrease in defence sales for the quarter compared to last year is mainly due to delayed deliveries for the Boeing F-18 program.

For the six-month period, the increase in defence sales resulted from the alignment of operations to better deliver in the challenges of the current environment as discussed under *Operating Activities*, as well as the ramp up of deliveries for the Sikorsky CH-53K program. These positive elements were partly offset by delayed deliveries for the Boeing F-18 program.

#### Civil

The \$10.2 million and \$22.8 million increase in civil sales for the quarter and six-month period compared to last year was mainly driven by an increase in deliveries for the Boeing 777 and Embraer Praetor programs.

#### **Gross Profit**

Gross profit for the quarter and six-month period increased to 15.9% and 15.1% from 13.8% and 12.5% of sales respectively last year due to the positive impact of higher volume and pricing initiatives, partly offset by the effects of inflation on labour and general production supplies as well as less favourable product mix.

Foreign exchange also had respective 0.5% and a 0.4% negative impacts on the quarter and six-month period compared to last year.

#### **Selling and Administrative Expenses**

		nths ended tember 30,	Six months ende September 3		
	2023	2022	2023	2022	
Selling and Administrative Expenses	\$ 13,352	\$ 11,024	\$ 26,001	\$ 20,889	
Less: Net losses (gains) on conversion of net monetary items	(272)	(71)	38	(810)	
Selling and Administrative expenses excluding conversion of monetary items	\$ 13,624	\$ 11,095	\$ 25,963	\$ 21,699	
As a percentage of sales	9.6%	8.4%	9.2%	8.8%	

When excluding the effect of the conversion of net monetary items, selling and administrative expenses increased year-over-year due to higher employee-related costs, including an increase in stock-based compensation expense driven by this year's share price performance relative to last year.

#### **Other Gain**

	Tł		nths ended tember 30,		onths ended ptember 30,		
		2023	2022	2023	2022		
Achievement of commercial objective - sale of Bolton operations	\$	_	\$ (1,219)	\$ —	\$ (1,219)		
Other Gain	\$	_	\$ (1,219)	\$ —	\$ (1,219)		

The commercial objectives included in the agreement for the sale of Bolton operations to Ontic Engineering & Manufacturing UK Limited that occurred on May 4, 2021, were achieved in September 2022. This resulted in an other gain of \$1.2 million in the second quarter and sixmonth period ending September 30, 2022.

#### **Operating Income**

		nonths ended eptember 30,	Six months ended September 30,			
	2023	2022	2023	2022		
Operating income	\$ 9,10	1 \$ 8,562	\$ 16,597	\$ 11,208		
As a percentage of sales	6.4%	6.5%	5.9%	4.5%		

For the quarter and six-month periods operating income as a percentage of sales varied due to the factors mentioned previously.

Compared to last year, foreign exchange had year-over-year negative impacts representing 0.2% and 0.4% of sales, respectively, for the quarter and six-month periods.

#### **Net Financial Expenses**

	Three months ended September 30,									
		2023		2022		2023		2022		
Interest accretion on governmental authorities loans	\$	789	\$	710	\$	1,442	\$	1,459		
Interest on defined benefit obligations		20		20		40		39		
Interest on leases		232		197		440		410		
Amortization of deferred financing costs		118		117		235		240		
Other accretion and adjustments		(53)		28		(288)		(734)		
Net non-cash financial expenses	\$	1,106	\$	1,072	\$	1,869	\$	1,414		
Interest on long-term debt	\$	1,839	\$	1,622	\$	3,447	\$	2,871		
Interest income on cash		(60)		(466)		(264)		(681)		
	\$	2,885	\$	2,228	\$	5,052	\$	3,604		

The increase in interest on long-term debt compared to last year mainly relates to increases in underlying benchmark rates, partly offset by a lower outstanding debt balance.

The decrease in interest income on cash compared to last year relates to a lower outstanding cash balance as a result of investment in inventory, partly offset by higher underlying benchmark rates.

During the previous quarter, the rise in interest rates has slowed compared to the corresponding period last year, consequently, the effect of the increase in interest rates had a less significant impact on other accretion and adjustments for the six month period.

#### **Income Tax Expense**

The following table reconciles the corporation's effective income tax expense to the blended Canadian statutory tax rate:

	Three mo	Three months ended September 30,					Six months ended September 3					
	202	2023 2022		22	202	.3	2022					
Income before income tax expense	\$ 6,216		\$ 6,334		\$11,545		\$ 7,604					
Income tax expense at Canadian blended statutory tax	1,647	26.5%	1,679	26.5%	3,059	26.5%	2,015	26.5%				
Results coming from foreign jurisdictions	(115)		34		(136)		(246)					
Non-deductible expenses	121		(119)		226		(32)					
Prior year adjustments	(65)		(59)		(202)		103					
Income tax expense	\$ 1,588	25.5%	\$ 1,535	24.2%	\$ 2,947	25.5%	\$ 1,840	24.2%				

#### **Net Income**

Net income remained relatively stable at \$4.6 million compared to \$4.8 million for the quarter (increased from \$3.6 million to \$4.6 million excluding other gains net of taxes), and increased from \$5.8 million to \$8.6 million during the six-month period (from \$4.5 million to \$8.6 million excluding other gains net of taxes), compared to the same period last fiscal year, mainly as a result of the factors described above.

Consequently, earnings per share remained stable at \$0.14 per share for the quarter (increased from \$0.10 to \$0.14 excluding other gains net of taxes) and increase from \$0.17 to \$0.25 per share during the six-month period (increased from \$0.13 to \$0.25 excluding other gains net of taxes), compared to the same periods last fiscal year.

#### **NON-IFRS FINANCIAL MEASURES**

This MD&A is based on earnings in accordance with IFRS and the following non-IFRS financial measures:

Adjusted EBITDA: Operating income excluding amortization expense and other expenses (gains)

Adjusted net income: Net income excluding other expenses (gains) net of taxes.

Adjusted earnings per share: Diluted earnings per share calculated on the basis of adjusted net income.

Free cash flow: Cash flows related to operating activities less net additions to property, plant and equipment and net

increase or decrease in finite-life intangible assets, plus proceeds of disposal of property, plant and

equipment.

These Non-IFRS financial measures do not have any standardized meaning prescribed by IFRS and may therefore not be comparable to similar measures presented by other issuers. Management considers these metrics to be information which may assist investors in evaluating the Corporation's profitability and enable better comparability of the results from one period to another and with peers who may employ similar measures.

These measures are not considered by management to be a substitute for IFRS measures, nor to be superior as they often do not fully reflect periodic costs, the long-term costs of investing or financing decisions or the impact of events which are not a result of operations.

The following are reconciliations of these items to their most comparable IFRS measures as well as additional information on what they represent, excluding free cash flow. For the reconciliation of free cash flow to cash flows related to operating activities, refer to *Liquidity and Capital Resources*.

The Corporation's adjusted EBITDA is calculated as follows:

		nths ended tember 30,	Six months ende September 30		
	2023	2022	2023	2022	
Operating income	9,101	8,562	16,597	11,208	
Amortization expense	9,120	8,873	17,981	17,653	
Other gains	_	(1,219)	_	(1,219)	
Adjusted EBITDA	\$ 18,221	\$ 16,216	\$ 34,578	\$ 27,642	

Management believes adjusted EBITDA provides valuable insight into the Corporation's day-to-day operations as they exclude from earnings factors that are more reflective of long-term financing or investing decisions than of current performance.

Adjusted EBITDA, in addition, provides an alternative assessment of future operating results as it excludes the impact of events that do not share the same function as those included in other financial statement captions and generally are not as indicative of the Corporation's past or future operating performance. Adjusted EBITDA is also used by management to assess operational performance and is a component of certain performance-based employee remuneration.

The Corporation's adjusted net income and adjusted earnings per share are calculated as follows:

	T	hree mo Sep	s ended nber 30,		nths ended tember 30,		
		2023	2022		2023		2022
Net income	\$	4,628	\$	4,799	\$ 8,598	\$	5,764
Other gain, net of taxes		_		(1,219)	_		(1,219)
Adjusted net income	\$	4,628	\$	3,580	\$ 8,598	\$	4,545
In dollars per share							
Earnings per share - basic and diluted	\$	0.14	\$	0.14	\$ 0.25	\$	0.17
Other gains, net of taxes		_		(0.04)	_		(0.04)
Adjusted earnings per share	\$	0.14	\$	0.10	\$ 0.25	\$	0.13

Management believes adjusted net income and adjusted earnings per share provide investors with an alternative assessment of the Corporation's current period results and future earnings prospects as they exclude from earnings the impact of items that do not share the same function as those included in other financial statement captions and generally are not as indicative of the Corporation's past or future operating performance. They are also a component of certain performance-based employee remuneration.

Free cash flow is explained and reconciled in *Liquidity and Capital Resources*.

### LIQUIDITY AND CAPITAL RESOURCES

#### CREDIT FACILITIES AND NET DEBT POSITION

#### Senior Secured Syndicated Revolving Credit Facility ("Revolving Facility")

The Corporation has a Revolving Facility with a syndicate of six banks that allows it to borrow up to \$250 million. It also includes an accordion feature which allows Héroux-Devtek to draw an additional \$200 million subject to the lenders' consent.

As at September 30, 2023, \$36.6 million was drawn against the facility (nil as at March 31, 2023). Drawings on the facility were made due to the Corporation's investment in inventory made to stabilize the production system and to sustain upcoming sales growth.

#### Unsecured Subordinated Term Loan Facility ("Term Loan Facility")

The Corporation has a Term Loan Facility with *Fonds de Solidarité FTQ* for an amount of \$75.0 million that matures in September 2028. This facility is fully drawn and bears interest at a rate of 5.0%. Héroux-Devtek has the option to make early repayments as of September 2024, subject to certain fees.

#### **Net Debt Position**

As at	Sept	ember 30, 2023	March 31 2023		
Long-term debt <sup>(1)</sup>	\$	216,020	\$	179,978	
Less: Cash		1,836		15,020	
Net debt position	\$	214,184	\$	164,958	
Adjusted EBITDA <sup>(2)</sup> - trailing 12 months		68,302		61,366	
Net debt to adjusted EBITDA ratio		3.1:1		2.7:1	

<sup>(1)</sup> Excluding net deferred financing costs of \$1.8 million and \$2.1 million as at September 30, 2023 and March 31, 2023, respectively.

#### **VARIATIONS IN CASH**

			ns ended mber 30,	Six months end September 3				
	2023	2022			2023		2022	
Cash at beginning of periods	\$ 2,046	\$	88,307	\$	15,020	\$	86,692	
Cash flows related to operating activities	(15,580)		8,264		(27,778)		20,305	
Cash flows related to investing activities	(5,844)		(7,565)		(14,189)		(15,076)	
Cash flows related to financing activities	20,954		2,178		28,662		(837)	
Effect of changes in exchange rates on cash	260		509		121		609	
Cash at end of periods	\$ 1,836	\$	91,693	\$	1,836	\$	91,693	

<sup>(2)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section for definitions and reconciliations to the most comparable IFRS measures and to the Selected Quarterly Financial Information.

#### **Operating Activities**

The Corporation generated cash flows from operations and used cash for its operating activities as follows:

	TI	nree mo Sep	s ended iber 30,				
		2023	2022	20	)23		2022
Net income	\$	4,628	\$ 4,799	\$ 8,5	598	\$	5,764
Items not requiring an outlay of cash:							
Amortization expense	\$	9,120	\$ 8,873	\$ 17,9	981	\$ 1	7,653
Deferred income taxes		877	2,345	2,5	597	;	3,072
Net non-cash financial expenses		1,106	1,072	1,8	369		1,414
Stock-based compensation expense		358	340	7	708		653
		16,089	17,429	31,7	753	2	8,556
Net change in non-cash items	(	31,669)	(9,165)	(59,5	531)	(8	8,251)
Cash flows related to operating activities	\$(	15,580)	\$ 8,264	\$ (27,7	778)	\$ 20	0,305

The net change in non-cash items is summarized as follows:

		nths ended tember 30,		nths ended tember 30,
	2023	2022	2023	2022
Accounts receivable	\$ (7,707)	\$ (9,459)	\$ 3,196	\$ 4,195
Inventories	(16,087)	(11,420)	(41,876)	(29,402)
Other assets and derivatives	493	(1,758)	(1,084)	9,156
Accounts payable and accrued liabilities	1,407	8,174	(12,283)	(529)
Provisions	2	(1,627)	(549)	(2,065)
Customer advances and progress billings	(6,412)	9,299	(4,443)	15,145
Other Liabilities	(3,365)	(2,374)	(2,492)	(4,751)
	\$ (31,669)	\$ (9,165)	\$ (59,531)	\$ (8,251)

For the quarter ended September 30, 2023, the negative net change in non-cash items mainly reflects:

- An investment in inventory levels to stabilize the production system and sustain future sales growth,
- An increase in account receivable due to the timing of deliveries, and,
- A decrease in customer advances and progress billing.

For the quarter ended September 30, 2022, the negative net change in non-cash items mainly reflected:

- An increase in inventory levels to stabilize the production system and prepare for the sales ramp-up of the second half of the fiscal year, and,
- An increase in accounts receivable following the higher level of activity during the current quarter compared to the previous quarter. These negative elements were partly offset by:
  - An increase in accounts payable as a result of a higher overall level of activity compared to the prior quarter, and;
  - An increase in customer advances and progress billings.

For the six-month period ended September 30, 2023, the negative net change in non-cash items mainly reflects

- An investment in inventory levels to stabilize the production system and sustain future sales growth,
- A decrease in accounts payable and accrued liabilities due to a lower overall level activity compared to the fourth quarter of fiscal 2023, and.
- A decrease in customer advances and progress billing.

Four the six-month period ended September 30, 2022 the negative net change in non-cash items mainly reflected an increase in inventory levels to stabilize the production system and prepare for the sales ramp-up of the second half of the fiscal year, partly offset by:

- An increase in customer advances and progress billings; and,
- A decrease in other assets resulting from the unwinding of the Corporation's cross-currency interest rate swaps for proceeds totaling \$11.3 million.

#### **Investing Activities**

The Corporation's investing activities were as follows:

		nths ended otember 30,		nths ended tember 30,
	2023	2022	2023	2022
Net additions to property, plant and equipment	\$ (4,489)	\$ (3,557)	\$ (9,331)	\$ (9,311)
Net change in finite-life intangible assets	(1,355)	(4,008)	(4,858)	(5,765)
Cash flows related to investing activities	\$ (5,844)	\$ (7,565)	\$ (14,189)	\$(15,076)

The increase in investment in finite-life intangible assets mainly relates to the ongoing development of civil aircraft programs.

The following table reconciles additions to property, plant and equipment to the additions as per the statements of cash flows:

		onths ended ptember 30,		nths ended tember 30,
	2023	2022	2023	2022
Additions to property, plant and equipment	\$ 6,757	\$ 3,749	\$ 10,484	\$ 7,816
Government assistance	_	_	(78)	(14)
Variation in unpaid additions included in Accounts payable and accrued liabilities	59	(192)	1,477	1,545
Non-cash additions made through leasing agreements	(2,327)	_	(2,552)	(36)
Additions, as per statements of cash flows	\$ 4,489	\$ 3,557	\$ 9,331	\$ 9,311

#### **Financing Activities**

The Corporation's financing activities were as follows:

		onths ended otember 30,	Six months ende September 3			
	2023	2022	2023	2022		
Increase in long-term debt	\$ 27,583	\$ 5,549	\$ 39,411	\$ 6,239		
Repayment of long-term debt	(4,142)	(2,194)	(6,960)	(5,096)		
Increase in deferred financing costs	_	_	_	(245)		
Repurchase and cancellation of shares	(2,487)	(1,177)	(3,789)	(2,838)		
Issuance of common shares under the stock option plan	_	_	_	1,103		
Cash flows related to financing activities	\$ 20,954	\$ 2,178	\$ 28,662	\$ (837)		

The increase in long-term debt mainly relate to drawings on the Revolving Facility due to the Corporation's investment in inventory made to stabilize the production system and prepare for future sales growth.

Repayment of long-term debt during the quarter and six-month periods is comprised of lease payments and scheduled reimbursements of governmental loans.

Refer to the Normal Course Issuer Bid section below for details regarding the repurchase and cancellation of shares.

#### NORMAL COURSE ISSUER BID

	Number of shares	Average cost per share	Total cost
Quarter ended June 30, 2023 (Fiscal 2023 NCIB)	101,200	\$ 14.62	1,302
Quarter ended September 30, 2023 (Fiscal 2024 NCIB)	158,003	15.74	2,487
Total	259,203	\$ 14.62	3,789

#### Fiscal 2023 NCIB

On May 19, 2022, the Corporation announced a Normal Course Issuer Bid ("NCIB") for the purchase for cancellation of up to 1,896,079 common shares on the open market through the TSX or alternative trading facilities. The NCIB began on May 25, 2022, and ended on May 24, 2023.

#### Fiscal 2024 NCIB

On August 8, 2023, the Corporation announced a Normal Course Issuer Bid ("NCIB") for the purchase for cancellation of up to 1,791,984 common shares on the open market through the TSX or alternative trading facilities. The NCIB began on August 10, 2023, and will end on August 9, 2024, or on such earlier date when the Company has either acquired the maximum number of common shares allowable under the NCIB or decided not to make any further purchases under it.

Management views the NCIB as a flexible means to allocate capital to drive shareholder value without compromising the Corporation's position for future growth initiatives, whether they are new contract opportunities or business acquisitions.

#### FREE CASH FLOW(1)

		nths ended tember 30,	Six months end September 3		
	2023	2022	2023	2022	
Cash flows related to operating activities	\$ (15,580)	\$ 8,264	\$(27,778)	\$ 20,305	
Net additions to property, plant and equipment	(4,489)	(3,557)	(9,331)	(9,311)	
Net change in finite-life intangible assets	(1,355)	(4,008)	(4,858)	(5,765)	
Free cash flow (usage)	\$ (21,424)	\$ 699	\$(41,967)	\$ 5,229	

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for the definition of this metric.

The decrease in free cash flow for the quarter and six-month periods compared to last year was mainly driven by the increase in inventory described previously.

Management considers free cash flow to be a good indicator of financial strength and profitability because it shows how much of the cash generated by operations is available for distribution, to repay debt or fund other investments.

## **FINANCIAL POSITION**

#### **CONSOLIDATED BALANCE SHEETS**

#### **Working capital**

As at	September 30, 2023	March 31, 2023	Varia	nce
Current assets	\$ 453,474	\$ 429,513	\$ 23,961	5.6 %
Current liabilities	210,694	223,939	(13,245)	(5.9)%
Working capital	\$ 242,780	\$ 205,574	\$ 37,206	18.1 %
Working capital ratio	2.15	1.92		

The increase in current assets compared to March 31, 2023 reflects a \$40.0 million increase in inventory partly offset by a \$13.2 million decreases in cash, as described under *Liquidity and Capital Resources*.

The decrease in current liabilities is mainly explained by a \$11.0 million decrease in accounts payable and accrued liabilities.

#### Long-term assets, Long-term liabilities and Shareholders' equity

The Corporation's long-term assets and liabilities were as follows, as at:

	Sept	ember 30, 2023	March 31, 2023	Varian	ice
Long-term assets	\$	387,878	\$ 391,824	\$ (3,946)	(1.0)%
Long-term liabilities		237,744	206,479	\$ 31,265	15.1 %
Shareholders' equity	\$	392,914	\$ 390,919	\$ 1,995	0.5 %
Net debt-to-equity ratio <sup>(1)</sup>		0.6:1	0.4:1		

<sup>(1)</sup> Defined as total long-term debt, including the current portion but excluding deferred financing costs, less cash over shareholders' equity.

The \$31.3 million increase in long-term liabilities is mainly explained by a \$36.6 million increase of the Revolving Facility.

The \$2.0 million increase in Shareholder's Equity is essentially driven by \$8.6 million of net income for the six-month period, partly offset by the \$3.8 million of repurchase and cancellation of common shares under the NCIBs and \$3.5 million of other comprehensive loss.

### ADDITIONAL INFORMATION

#### **FOREIGN EXCHANGE ("FX")**

The Corporation is subject to foreign currency fluctuations from the translation of revenues (sales), expenses, assets and liabilities of its foreign operations and from transactions denominated mainly in US dollars, in British pounds ("GBP") and in Euros ("EUR"). Transactions denominated in foreign currencies are initially recorded at the functional currency rate of exchange at the date of the transactions, excluding the impact of forward foreign exchange contracts ("FFEC"), while the statement of income of foreign operations is translated at the average exchange rate for the period.

The foreign exchange rates used to translate assets and liabilities into Canadian dollars were as follows, as at:

	September 30, 2023	March 31, 2023
USD (Canadian equivalent of US\$1.0)	1.3520	1.3533
GBP (Canadian equivalent of £1.0)	1.6510	1.6726
EUR (Canadian equivalent of €1.0)	1.4304	1.4708

The foreign exchange rates used to translate revenues and expenses into Canadian dollars were as follows:

		arters ended eptember 30,	Six months ended September 30		
	2023	2022	2023	2022	
USD (Canadian equivalent of US\$1.0)	1.3412	1.3061	1.3421	1.2913	
GBP (Canadian equivalent of £1.0)	1.6974	1.5350	1.6894	1.5691	
EUR (Canadian equivalent of €1.0)	1.4589	1.3140	1.4609	1.3365	

The Corporation manages its exposure to fluctuations in FX rates using FFEC. Therefore, the variances in the rates presented above may not be representative of the actual impact of FX on financial results.

#### INTERNAL CONTROLS AND PROCEDURES

In compliance with the Canadian Securities Administrators' Regulation 52-109, the Corporation has filed certifications signed by the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") that, among other things, report on disclosure controls and procedures and the design of internal controls over financial reporting.

The CEO and the CFO have designed disclosure controls and procedures, or have caused them to be designed under their supervision, to provide reasonable assurance that material information relating to the Corporation has been made known to them and has been properly disclosed in the interim and annual filings.

The CEO and CFO have also designed internal controls over financial reporting, or have caused them to be designed under their supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

No changes were made to the Corporation's internal controls over financial reporting during the quarter ended September 30, 2023, that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

#### SELECTED QUARTERLY FINANCIAL INFORMATION

Fiscal year	20	2024			2023							2022				
	Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter	
Sales	\$ 141,499	\$	140,697	\$	155,978	\$	140,875	\$	132,680	\$	114,089	\$	147,459	\$	131,147	
Operating income	9,101		7,496		9,879		5,111		8,562		2,646		11,463		10,545	
Adjusted EBITDA (1)	18,221		16,357		19,595		14,129		16,216		11,426		22,149		19,694	
Net income	4,628		3,970		6,288		1,773		4,799		965		11,459		6,468	
Adjusted Net Income (1)	4,628		3,970		6,288		1,773		3,580		965		13,158		6,468	
In dollars per share																
Earnings per share - Diluted	\$ 0.14	\$	0.12	\$	0.18	\$	0.05	\$	0.14	\$	0.03	\$	0.33	\$	0.18	
Adjusted earnings per share (1)	0.14		0.12		0.18		0.05		0.10		0.03		0.38		0.18	
In thousands of shares																
Weighted-average number of common diluted shares outstanding	34,144		34,197		34,300		34,450		34,554		34,633		34,868		35,741	

<sup>(1)</sup> Non-IFRS financial measure. Refer to the Non-IFRS financial measures section under Operating Results for definitions and reconciliations to the most comparable IFRS measures.

#### Seasonal trends

Héroux-Devtek's first semester is usually slower than the last one due to seasonality such as plant shutdowns and summer vacation.

#### **RISKS AND UNCERTAINTIES**

Héroux-Devtek operates in industry sector that have a variety of risk factors and uncertainties. Risk and uncertainties that could materially affect the Corporation's business, financial condition and results of operations in an adverse manner are described in the Corporation's MD&A for the fiscal year ended March 31, 2023. Additional risks and uncertainties not presently known to the Corporation or that the Corporation currently believes to be immaterial may also adversely affect its business.

#### **SHAREHOLDER INFORMATION**

ISSUED CAPITAL	November 9, 2023
Common shares issued and outstanding	33,653,570
Stock options issued and outstanding	1,896,500

Héroux-Devtek's shares are traded on the Toronto Stock Exchange under the ticker "HRX" and Computershare Trust acts as registrar and transfer agent.

EXPECTED ISSUANCE OF FINANCIAL RESULTS	
Fiscal 2024	
Third quarter	February 7, 2024
Fourth quarter	May 22, 2024
Fiscal 2025	
First quarter	August 9, 2024
Second quarter	November 12, 2024

#### **Contact information**

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November 9, 2023

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